

**ASSOCIATED STUDENTS
UCLA**

**FINANCIAL STATEMENTS
SERVICES AND ENTERPRISES
December (11/26/23 - 12/30/23)**

**Prepared
January 19, 2024**

ASSOCIATED STUDENTS UCLA SERVICES AND ENTERPRISES

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**ASSOCIATED STUDENTS UCLA - SERVICES AND ENTERPRISES
INCOME AND LOSS SUMMARY - DECEMBER 2023 (\$000's)
DIVISIONS AT CONTRIBUTION LEVEL**

DECEMBER (11/26/23 - 12/30/23)										FY 22-23		FISCAL YEAR 2023-2024										FY 22-23										
CURRENT MONTH										**		YTD 5 MONTHS (07/30/23 - 12/30/23)										**										
ACTUAL		BUDGET		VARIANCE				LAST YEAR ACT				ACTUAL		BUDGET		VARIANCE				LAST YEAR ACT												
\$	%	\$	%	ACT/BUD		ACT/LY ACT		\$	%	\$	%	\$	%	\$	%	ACT/BUD		ACT/LY ACT		\$	%											
				\$	%	\$	%									\$	%	\$	%													
3,901		3,365		536	15.9%	665	20.6%	3,236		GROSS INCOME																						
1,864		1,428		436	30.5%	1,039	125.9%	825		UCLA Store												22,593		21,833		760	3.5%	2,124	10.4%	20,469		
547		615		(68)	(11.1%)	45	9.0%	502		UCLA Restaurants												8,004		7,834		170	2.2%	2,443	43.9%	5,561		
77		173		(96)	(55.5%)	(10)	(11.5%)	87		Licensing & Services												2,945		3,575		(630)	(17.6%)	76	2.6%	2,869		
										UCLA Student Union												4,296		1,015		3,281	323.3%	3,767	712.1%	529		
6,389		5,581		808	14.5%	1,739	37.4%	4,650		TOTAL												37,838		34,257		3,581	10.5%	8,410	28.6%	29,428		
1,293	33.1%	1,159	34.4%	134	Pts.	280	Pts.	1,013	31.3%	GROSS MARGIN												7,601	33.6%	7,311	33.5%	290	Pts.	1,090	Pts.	6,511	31.8%	
1,336	71.7%	973	68.1%	363	(1.3)	770	1.8	566	68.6%	UCLA Store												5,737	71.7%	5,440	69.4%	297	0.1	1,789	1.8	3,948	31.0%	
547	100.0%	615	100.0%	(68)	3.6	45	3.1	502	100.0%	UCLA Restaurants												2,945	100.0%	3,575	100.0%	(630)	2.3	76	0.7	2,869	71.0%	
57	74.0%	146	84.4%	(89)	0.0	(12)	0.0	69	100.0%	Licensing & Services												4,166	97.0%	875	86.2%	3,291	0.0	3,763	0.0	403	100.0%	
					(10.4)	(12)	(5.3)			UCLA Student Union																	10.8					
3,233	50.6%	2,893	51.8%	340	(1.2)	1,083	4.4	2,150	46.2%	TOTAL												20,449	54.0%	17,201	50.2%	3,248	3.8	6,718	7.3	13,731	46.7%	
723	18.5%	697	20.7%	(26)	2.2	(63)	1.9	660	20.4%	WAGES & BENEFITS												3,658	16.2%	3,583	16.4%	(75)	0.2	(403)	(0.3)	3,255	15.9%	
878	47.1%	902	63.2%	24	16.1	(142)	42.1	736	89.2%	UCLA Store												4,222	52.7%	4,354	55.6%	132	2.9	(375)	16.5	3,847	69.2%	
70	12.8%	75	12.2%	5	(0.6)	(20)	(2.8)	50	10.0%	UCLA Restaurants												317	10.8%	371	10.4%	54	(0.4)	(10)	(0.1)	307	10.7%	
95	123.4%	100	57.8%	5	(65.6)	(16)	(32.6)	79	90.8%	Licensing & Services												476	11.1%	534	52.6%	58	41.5	(102)	59.6	374	70.7%	
										UCLA Student Union																						
1,766	27.6%	1,774	31.8%	8	4.2	(241)	5.2	1,525	32.8%	TOTAL												8,673	22.9%	8,842	25.8%	169	2.9	(890)	3.5	7,783	26.4%	
204	5.2%	120	3.6%	(84)	(1.6)	(24)	0.4	180	5.6%	OTHER CONTROLLABLES												1,314	5.8%	1,229	5.6%	(85)	(0.2)	(59)	0.3	1,255	6.1%	
172	9.2%	156	10.9%	(16)	1.7	(54)	5.1	118	14.3%	UCLA Store												812	10.1%	802	10.2%	(10)	0.1	(124)	2.3	688	12.4%	
163	29.8%	193	31.4%	30	1.6	32	9.0	195	38.8%	UCLA Restaurants												977	33.2%	1,162	32.5%	185	(0.7)	(9)	0.5	968	33.7%	
82	106.5%	46	26.6%	(36)	(79.9)	(40)	(58.2)	42	48.3%	Licensing & Services												426	9.9%	286	28.2%	(140)	18.3	(165)	39.4	261	49.3%	
										UCLA Student Union																						
621	9.7%	515	9.2%	(106)	(0.5)	(86)	1.8	535	11.5%	TOTAL												3,529	9.3%	3,479	10.2%	(50)	0.9	(357)	1.5	3,172	10.8%	
366	9.4%	342	10.2%	24	(0.8)	194	4.1	172	5.3%	CONTRIBUTION												2,629	11.6%	2,500	11.5%	129	0.1	628	1.8	2,001	9.8%	
286	15.3%	(84)	(5.9%)	370	21.2	575	50.3	(289)	(35.0%)	UCLA Store												703	8.8%	284	3.6%	419	5.2	1,290	19.4	(587)	(10.6%)	
314	57.4%	347	56.4%	(33)	1.0	57	6.2	257	51.2%	UCLA Restaurants												1,651	56.1%	2,042	57.1%	(391)	(1.0)	58	0.6	1,593	55.5%	
(120)	(155.8%)	0	0.0%	(120)	(155.8)	(68)	(96.0)	(52)	(59.8%)	Licensing & Services												3,264	76.0%	55	5.4%	3,209	70.6	3,496	119.9	(232)	(43.9%)	
										UCLA Student Union																						
846	13.2%	605	10.8%	241	2.4	758	11.3	88	1.9%	TOTAL												8,247	21.8%	4,881	14.2%	3,366	7.6	5,472	12.4	2,775	9.4%	
935	14.6%	886	15.9%	(49)	1.3	(131)	2.7	804	17.3%	ALLOCATED EXPENSES												4,522	12.0%	4,542	13.3%	20	1.3	(580)	1.4	3,942	13.4%	
287	4.5%	268	4.8%	(19)	0.3	(26)	1.1	261	5.6%	Admin&Support Services												1,616	4.3%	1,443	4.2%	(173)	(0.1)	(64)	1.0	1,552	5.3%	
66	1.0%	43	0.8%	(23)	(0.2)	(13)	0.1	53	1.1%	Facilities												410	1.1%	337	1.0%	(73)	(0.1)	(80)	0.0	330	1.1%	
179	2.8%	221	4.0%	42	1.2	(6)	0.9	173	3.7%	Utilities												884	2.3%	1,105	3.2%	221	0.9	(24)	0.6	860	2.9%	
										Depreciation																						
1,467	23.0%	1,418	25.4%	(49)	2.4	(176)	4.8	1,291	27.8%	TOTAL												7,432	19.6%	7,427	21.7%	(5)	2.1	(748)	3.1	6,684	22.7%	
(621)	(9.7%)	(813)	(14.6%)	192	4.9	582	16.2	(1,203)	(25.9%)	NET INCOME (LOSS)																						
										FROM OPERATIONS												815	2.2%	(2,546)	(7.4%)	3,361	9.6	4,724	15.5	(3,909)	(13.3%)	
13	0.2%	3	0.1%	10	0.1	11	0.2	2	0.0%	OTHER INC/(EXP)												114	0.3%	95	0.3%	19	0.0	91	0.2	23	0.1%	
68	1.1%	31	0.6%	37	0.5	13	(0.1)	55	1.2%	Non-Recurrent Inc/(Exp)												336	0.9%	177	0.5%	159	0.4	117	0.2	219	0.7%	
(6)	(0.1%)	(10)	(0.2%)	4	0.1	8	0.2	(14)	(0.3%)	Interest Income												(45)	(0.1%)	(50)	(0.1%)	5	0.0	25	0.1	(70)	(0.2%)	
0	0.0%	0	0.0%	0	0.0	0	0.0	0	0.0%	Interest (Expense)												0	0.0%	0	0.0%	0	0.0	0	0.0	0	0.0%	
271	4.2%	271	4.9%	0	(0.7)	5	(1.5)	266	5.0%	Income Taxes												1,356	3.6%	1,356	4.0%	0	(0.4)	27	(0.9)	1,329	4.5%	
										Student Union Fee Income																						
346	5.4%	295	5.3%	51	0.1	37	(1.2)	309	6.6%	TOTAL												1,761	4.7%	1,578	4.6%	183	0.1	260	(0.4)	1,501	5.1%	
(275)	(4.3%)	(518)	(9.3%)	243	5.0	619	14.9	(894)	(19.2%)	NET INCOME (LOSS)												2,576	6.8%	(968)	(2.8%)	3,544	9.6	4,984	15.0	(2,408)	(8.2%)	

**ASSOCIATED STUDENTS UCLA - SERVICES AND ENTERPRISES
INCOME AND LOSS SUMMARY - DECEMBER 2023 (\$000's)
DIVISIONS FULLY ALLOCATED**

DECEMBER (11/26/23 - 12/30/23)										FY 22-23	
CURRENT MONTH										**	
ACTUAL		BUDGET		VARIANCE				LAST YEAR ACT			
\$	%	\$	%	ACT/BUD		ACT/LY ACT		\$	%		
				\$	%	\$	%				
3,901		3,365		536	15.9%	665	20.6%	3,236			
1,864		1,428		436	30.5%	1,039	125.9%	825			
547		615		(68)	(11.1%)	45	9.0%	502			
77		173		(96)	(55.5%)	(10)	(11.5%)	87			
6,389		5,581		808	14.5%	1,739	37.4%	4,650			
1,293	33.1%	1,159	34.4%	134	Pts.	280	1.8	1,013	31.3%		
1,336	71.7%	973	68.1%	363	3.6	770	3.1	566	68.6%		
547	100.0%	615	100.0%	(68)	0.0	45	0.0	502	100.0%		
57	74.0%	146	84.4%	(89)	(10.4)	(12)	(5.3)	69	79.3%		
3,233	50.6%	2,893	51.8%	340	(1.2)	1,083	4.4	2,150	46.2%		
928	23.8%	816	24.2%	(112)	0.4	(88)	2.2	840	26.0%		
1,050	56.3%	1,058	74.1%	8	17.8	(195)	47.3	855	103.6%		
233	42.6%	268	43.6%	35	1.0	12	6.2	245	48.8%		
177	229.9%	146	84.4%	(31)	(145.5)	(56)	(90.8)	121	139.1%		
2,388	37.4%	2,288	41.0%	(100)	3.6	(327)	6.9	2,061	44.3%		
366	9.4%	342	10.2%	24	(0.8)	194	4.1	172	5.3%		
286	15.3%	(84)	(5.9%)	370	21.2	575	50.3	(289)	(35.0%)		
314	57.4%	347	56.4%	(33)	1.0	57	6.2	257	51.2%		
(120)	(155.8%)	0	0.0%	(120)	(155.8)	(68)	(96.0)	(52)	(59.8%)		
846	13.2%	605	10.8%	241	2.4	758	11.3	88	1.9%		
748	19.2%	714	21.2%	(34)	2.0	(29)	3.0	719	22.2%		
481	25.8%	435	30.5%	(46)	4.7	(141)	15.4	340	41.2%		
132	24.1%	150	24.4%	18	0.3	(2)	1.8	130	25.9%		
106	137.7%	119	68.8%	13	(68.9)	(4)	(20.5)	102	117.2%		
1,467	23.0%	1,418	25.4%	(49)	2.4	(176)	4.8	1,291	27.8%		
(382)	(6.0%)	(372)	(6.7%)	(10)	0.7	164	5.7	(546)	(11.7%)		
(195)	(3.1%)	(519)	(9.3%)	324	6.2	434	10.4	(629)	(13.5%)		
182	2.8%	197	3.5%	(15)	(0.7)	56	0.1	126	2.7%		
(226)	(3.5%)	(119)	(2.1%)	(107)	(1.4)	(72)	(0.2)	(154)	(3.3%)		
(621)	(9.7%)	(813)	(14.6%)	192	4.9	582	16.2	(1,203)	(25.9%)		
13	0.2%	3	0.1%	10	0.1	11	0.2	2	0.0%		
68	1.1%	31	0.6%	37	0.5	13	(0.1)	55	1.2%		
(6)	(0.1%)	(10)	(0.2%)	4	0.1	8	0.2	(14)	(0.3%)		
0	0.0%	0	0.0%	0	0.0	0	0.0	0	0.0%		
271	4.2%	271	4.9%	0	(0.7)	5	(1.5)	266	5.0%		
346	5.4%	295	5.3%	51	0.1	37	(1.2)	309	6.6%		
(275)	(4.3%)	(518)	(9.3%)	243	5.0	619	14.9	(894)	(19.2%)		

FISCAL YEAR 2023-2024										FY 22-23	
YTD 5 MONTHS (07/30/23 - 12/30/23)										**	
ACTUAL		BUDGET		VARIANCE				LAST YEAR ACT			
\$	%	\$	%	ACT/BUD		ACT/LY ACT		\$	%		
				\$	%	\$	%				
22,593		21,833		760	3.5%	2,124	10.4%	20,469			
8,004		7,834		170	2.2%	2,443	43.9%	5,561			
2,945		3,575		(630)	(17.6%)	76	2.6%	2,869			
4,296		1,015		3,281	323.3%	3,767	712.1%	529			
37,838		34,257		3,581	10.5%	8,410	28.6%	29,428			
7,601	33.6%	7,311	33.5%	290	Pts.	1,090	1.8	6,511	31.8%		
5,737	71.7%	5,440	69.4%	297	2.3	1,789	0.7	3,948	71.0%		
2,945	100.0%	3,575	100.0%	(630)	0.0	76	0.0	2,869	100.0%		
4,166	97.0%	875	86.2%	3,291	10.8	3,763	20.8	403	76.2%		
20,449	54.0%	17,201	50.2%	3,248	3.8	6,718	7.3	13,731	46.7%		
4,972	22.0%	4,811	22.0%	(161)	0.0	(462)	0.0	4,510	22.0%		
5,034	62.9%	5,156	65.8%	122	2.9	(499)	18.7	4,535	81.6%		
1,294	43.9%	1,533	42.9%	239	(1.0)	(19)	0.5	1,275	44.4%		
902	21.0%	820	80.8%	(82)	59.8	(267)	99.0	635	120.0%		
12,202	32.2%	12,320	36.0%	118	3.8	(1,247)	5.0	10,955	37.2%		
2,629	11.6%	2,500	11.5%	129	0.1	628	1.8	2,001	9.8%		
703	8.8%	284	3.6%	419	5.2	1,290	19.4	(587)	(10.6%)		
1,651	56.1%	2,042	57.1%	(391)	(1.0)	58	0.6	1,593	55.5%		
3,264	76.0%	55	5.4%	3,209	70.6	3,496	119.9	(232)	(43.9%)		
8,247	21.8%	4,881	14.2%	3,366	7.6	5,472	12.4	2,775	9.4%		
3,681	16.3%	3,845	17.6%	164	1.3	(63)	1.4	3,618	17.7%		
2,135	26.7%	2,161	27.6%	26	0.9	(318)	6.0	1,817	32.7%		
671	22.8%	784	21.9%	113	(0.9)	19	1.3	690	24.1%		
945	22.0%	637	62.8%	(308)	40.8	(386)	83.7	559	105.7%		
7,432	19.6%	7,427	21.7%	(5)	2.1	(748)	3.1	6,684	22.7%		
(1,053)	(2.8%)	(1,344)	(3.9%)	291	1.1	564	2.7	(1,617)	(5.5%)		
(1,432)	(3.8%)	(1,878)	(5.5%)	446	1.7	972	4.4	(2,404)	(8.2%)		
981	2.6%	1,258	3.7%	(277)	(1.1)	78	(0.5)	903	3.1%		
2,319	6.1%	(582)	(1.7%)	2,901	7.8	3,110	8.8	(791)	(2.7%)		
815	2.2%	(2,546)	(7.4%)	3,361	9.6	4,724	15.5	(3,909)	(13.3%)		
114	0.3%	95	0.3%	19	0.0	91	0.2	23	0.1%		
336	0.9%	177	0.5%	159	0.4	117	0.2	219	0.7%		
(45)	(0.1%)	(50)	(0.1%)	5	0.0	25	0.1	(70)	(0.2%)		
0	0.0%	0	0.0%	0	0.0	0	0.0	0	0.0%		
1,356	3.6%	1,356	4.0%	0	(0.4)	27	(0.9)	1,329	4.5%		
1,761	4.7%	1,578	4.6%	183	0.1	260	(0.4)	1,501	5.1%		
2,576	6.8%	(968)	(2.8%)	3,544	9.6	4,984	15.0	(2,408)	(8.2%)		

ASUCLA
P/L Reconciliation
Dec-23

<i>Financial Analysis</i>	\$000's
	Dec-23
Budgeted Net Income/(Loss)	(518)
UCLA Store	
Gross Margin:	
Bearwear above plan: strong sales from men's home basketball games and during the winter break 1-day opening	48
Market sales above plan: strong marketing campaigns for Cal Fresh, new food options and good availability of food, drinks and snacks	31
CRS above plan due to timing: processing departmental orders earlier than expected	39
Custom Shop below plan due to delay in planned promotional products to the University	(20)
Total Wages above plan (mostly student)	(24)
Other, negative controllables (\$88K) slightly offset by various positive gross margin variances	(50)
Total Contribution	24
UCLA Restaurants	
Gross Margin:	
Wetzels above plan: strong sales largely due to Sambazon not budgeted	113
Greenhouse above plan: this area was not budgeted for 2023-2024	49
Panda above plan due to increased customers in this location	28
Northern Lights above plan due to increasing customer trends throughout campus and positive purchasing response to marketing campaigns	36
Anderson Cafe above plan: strong pick up/delivery and finals week sales, and strong unit level catering	24
CSSC above plan: new fusion menu concept performing approximately 20% better than previous menu	30
Café Synapse above plan due to one-time financials support from the Brain Research Institute to keep café open	21
Café 451 above plan due to increasing customer trends throughout campus and positive purchasing response to marketing campaigns	26
Catering below plan: we did not receive the budgeted Olympic sports training table account	(26)
Total Wages above plan	(5)
Other, positive controllables (\$13K) and various positive gross margin variances	74
Total Contribution	370
Licensing & Services	
Gross Margin:	
Licensing Domestic below plan due to overall retail slow down	(67)
Licensing International above plan mostly due timing for a higher payment than was previously estimated from Ingram (Japan) for Q2 2023 sales	85
Marketing Ventures below plan: lower business than expected	(86)
Total Wages below plan	5
Other, positive controllables mostly Licensing	30
Total Contribution	(33)
UCLA Student Union	
Gross Margin:	
Event Services above plan due mostly to higher student programming	13
Student Union Ops. below plan: lower strategic funding	(100)
Total Wages below plan	4
Other, negative controllables	(37)
Total Contribution	(120)
Allocated Expenses and Other	
A&SS above plan in various accounts	(49)
Facilities above plan mostly due to unrealized cost sharing with UCLA and some offset with lower wages	(19)
Utilities above plan due to unrealized cost sharing with UCLA and higher gas and electrical	(23)
Depreciation below plan due to timing of capital expenditures	42
Non-recurrent and other higher than plan	14
Interest income higher than plan	37
Total	2
Actual Net Income/(Loss)	(275)

ASUCLA
P/L Reconciliation
Year-To-Date Through December, 2023

<i>Financial Analysis</i>	\$000's
Budgeted Net Income/(Loss)	(968)
UCLA Store	
Gross Margin:	
Bearwear above plan due to strong sales for new shop-in-shop vendors, the Big Bruin Welcome sale, football games and visitor/tourist and orientation business	373
Fastrack below plan due to slow selling old stock to make room for new product assortments and delivery delays with new suppliers	(33)
Market above plan due to an increase in foot traffic from student tours and orientations, new food options, and a successful Cal Fresh EBT marketing program	95
Essentials below plan due mostly to supply chain constraints	(19)
E-Commerce below plan: sales of different products from prior year and reduced opportunities for promotions	(49)
New Text below plan: shortfall in IA and lower average price point	(47)
Bookzone above plan due to a large Graduate School of Education order	85
Custom Shop below plan due to delay in planned promotional products	(94)
Computer Store below plan mostly due to lower demand for Mac and Ipad purchases by businesses, overall slower institutional demand and some product limitations	(102)
HSS Dental above plan due to early timing for processing Summer Dental Hygiene and D1	89
Total Wages above plan (mostly student)	(77)
Other, mostly negative controllables	(92)
Total Contribution	129
UCLA Restaurants	
Gross Margin:	
Wetzels above plan: mostly due to strong Sambazon which was not budgeted	231
Greenhouse above plan: this areas was not budgeted for 2023-2024	195
Panda above plan due to increased customers in this area	68
Northern Lights above plan due to increasing customer trends throughout campus and positive purchasing response to marketing campaigns	27
Anderson above plan: strong finals week and pick up/delivery sales, and unit level catering more than plan	41
Café Synapse above plan due to one-time financial support from the Brain Research Institute	17
LuValle Food Servery below plan: the rebound to 2019 traffic and sales levels have not materialized and many summer classes virtual (Public Policy building reopened 9/25)	(116)
Café 451 above plan due to increasing customer trends throughout campus and positive purchasing response to marketing campaigns	37
Jimmy's below plan: the rebound to 2019 traffic and sales levels have not materialized and many summer classes virtual (Public Policy building reopened 9/25)	(75)
Taco Bell below plan: summer traffic less than previous years, some summer classes virtual rather than in person	(76)
Catering below plan due to reduced business (Olympic sports training table account was not received)	(92)
Total Wages lower than plan (mostly student)	133
Other, negative controllables (\$11K) offset by various positive gross margin variances	29
Total Contribution	419
Licensing & Services	
Gross Margin:	
Licensing Domestic below plan: lower overall retail sales	(64)
Licensing International below plan: mostly lower sales in the European and Australian market	(149)
Licensing Campus Sourcing above plan: more back to school activity earlier than planned	17
Leased Ops mostly on plan	(2)
Marketing Ventures below plan as anticipated new business has not been achieved	(431)
Total Wages below plan	40
Other, positive controllables	198
Total Contribution	(391)
UCLA Student Union	
Gross Margin:	
Event Services above plan due to an increase in summer camp usage, new transfer orientation business and a large student event	101
Student Union Ops. above plan mostly due to higher strategic funding	3,195
Total Wages below plan	44
Other, mostly negative controllables	(131)
Total Contribution	3,209
Allocated Expenses and Other	
A&SS below plan in various accounts	20
Facilities above plan: mostly unrealized budgeted cost sharing with UCLA	(173)
Utilities above plan: unrealized cost sharing with UCLA and various other negative controllables	(73)
Depreciation lower than plan due to timing of capitals	221
Non-recurrent and other higher than plan	24
Interest Income higher than plan	159
Total	178
Actual Net Income/(Loss)	2,576

**ASSOCIATED STUDENTS UCLA
SERVICES AND ENTERPRISES
BALANCE SHEETS
(\$000)**

	Current Month December 2023	Prior Month November 2023	Prior Year July 2023
ASSETS			
CURRENT ASSETS:			
Cash and cash equivalents	16,519	15,536	17,794
Accounts receivable	11,678	11,641	9,704
Less: Allowance for doubtful accounts	(489)	(488)	(478)
Accounts receivable, net	11,190	11,153	9,227
Student fees receivable	1,403	1,132	107
Inventories	9,076	9,301	8,363
Prepaid expenses and other current assets	1,178	1,246	1,107
Total current assets	39,366	38,367	36,598
LONG TERM ASSETS			
Property, equipment and improvements	77,498	77,399	76,766
Less: Accumulated depreciation	(60,453)	(60,275)	(59,595)
Total long term assets	17,045	17,124	17,171
TOTAL ASSETS	56,411	55,491	\$53,769
LIABILITIES AND RETAINED EARNINGS			
CURRENT LIABILITIES:			
Accounts payable	9,066	9,923	\$9,298
Wages and payroll taxes payable	37,065	34,261	36,271
Sales tax payable & other liabilities	1,086	1,397	1,352
Interest payable	12	7	359
Deferred income	1,635	1,818	1,439
Funds held for others	315	582	395
Current portion of long term debt	1,087	1,087	1,087
Total current liabilities	50,266	49,076	50,201
LONG TERM DEBT:			
AU expansion loan	2,119	2,119	2,119
Total long term debt	2,119	2,119	2,119
TOTAL LIABILITIES	52,385	51,194	52,320
RETAINED EARNINGS:			
Beginning Balance	1,449	1,449	1,272
Year-to-date net income/(loss)	2,576	2,848	177
Ending Balance	4,026	4,297	1,449
TOTAL LIABILITIES AND RETAINED EARNINGS	56,411	55,491	53,769

**ASSOCIATED STUDENTS UCLA
SERVICES AND ENTERPRISES
STATEMENTS OF CASH FLOWS
December 2023
(\$000's)**

CASH FLOWS FROM OPERATING ACTIVITIES:

Net income/(loss)
 Adjustments to reconcile net income/(loss) to net cash provided/(used) by operating activities:
 Depreciation
 (Increase)/decrease in current assets:
 Accounts receivable
 Student fees receivable
 Inventories
 Prepaid expenses and other current assets
 Increase/(decrease) in current liabilities:
 Accounts payable
 Sales tax payable & other liabilities
 Wages and payroll taxes payable
 Interest payable
 Deferred Income
 Funds held for others

 Net cash provided/(used) by operating activities

CASH PROVIDED/(USED) BY INVESTING ACTIVITIES:

Purchase of property, equipment and improvements

 Net cash used in investing activities

CASH PROVIDED/(USED) BY FINANCING ACTIVITIES:

Net cash provided/(used) by financing activities

NET INCREASE/(DECREASE) IN CASH AND CASH EQUIVALENTS

CASH AND CASH EQUIVALENTS, Beginning

CASH AND CASH EQUIVALENTS, Ending

	Current Month	Year to Date	Prior Year to Date
	(275)	2,576	(2,408)
	179	884	860
	(37)	(1,963)	(712)
	(271)	(1,296)	(1,240)
	224	(714)	(1,758)
	68	(71)	(157)
	(858)	(230)	(726)
	(311)	(266)	(234)
	2,808	794	503
	6	(346)	(19)
	(183)	196	286
	(267)	(80)	48
	1,083	(515)	(5,557)
	(100)	(760)	(656)
	(100)	(760)	(656)
	0	0	0
	983	(1,275)	(6,213)
	15,536	17,794	22,810
	16,519	16,519	16,597

**ASSOCIATED STUDENTS UCLA
SERVICES AND ENTERPRISES
CASH RESERVE COMPUTATION
December 2023
(\$000's)**

	Current Month December 2023	Prior Month November 2023
CASH AND CASH EQUIVALENTS	16,519	15,536
BOARD REQUIRED CASH RESERVE	<u>8,186</u>	<u>8,285</u>
RESERVE SURPLUS (DEFICIT)	<u><u>8,333</u></u>	<u><u>7,251</u></u>

ASUCLA SERVICES AND ENTERPRISES
Capital Expenditures - Current Year Projects (\$000's)
FY 2023-2024 December 2023

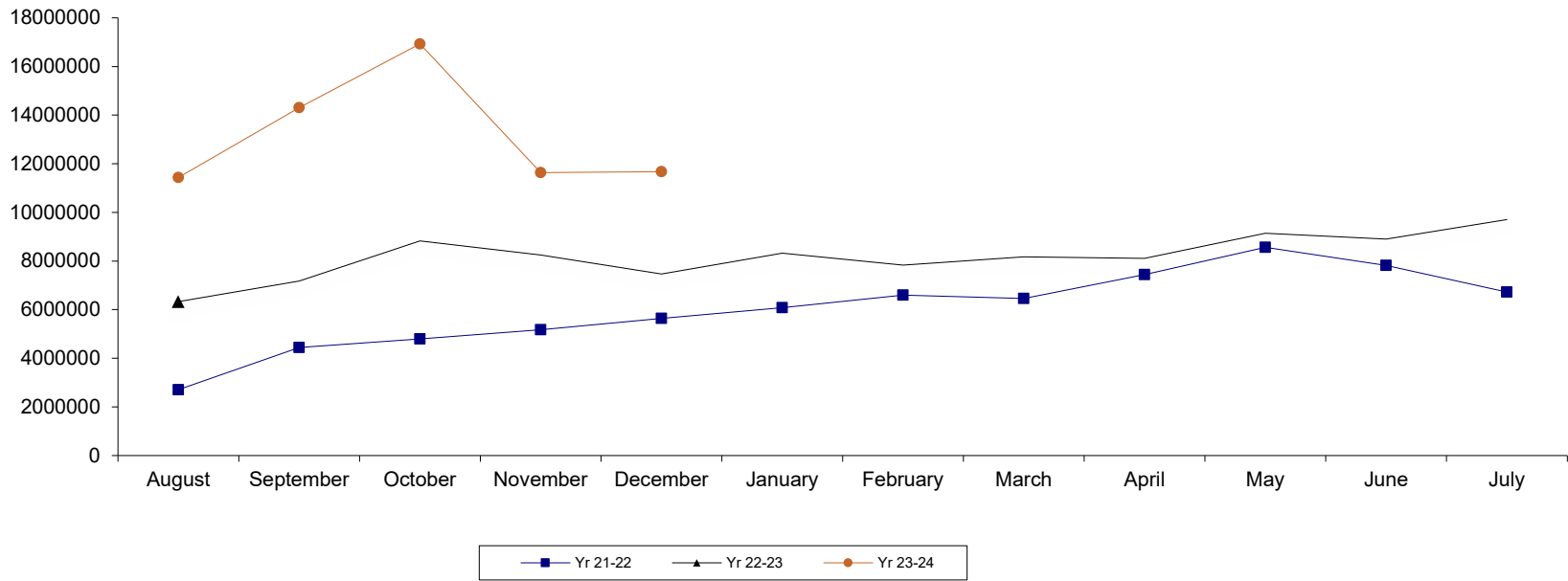
PROJECT NAME	BUDGET	PROJECTED						
		Payments	PO's	Total	Remaining Balance	Pending	Over (Under)	Status
Store/Services								
2023-001 Store General Replacement	100.0	0.0	0.0	0.0	100.0	100.0	0.0	Pending
2023-002 Printer / Equipment Replacement	65.0	0.0	0.0	0.0	65.0	65.0	0.0	Pending
2023-003 Remodel of Lighting	225.0	0.0	0.0	0.0	225.0	225.0	0.0	Pending
2023-004 Freezers	85.0	0.0	15.6	15.6	69.4		(69.4)	In Progress
2023-005 General Replacement	50.0	0.0	0.0	0.0	50.0	50.0	0.0	Pending
Total Store/Services	525.0	0.0	15.6	15.6	509.4	440.0	(69.4)	
Food Service								
2023-006 FS Miscellaneous and Unanticipated	50.0	10.4	5.7	16.2	33.8		(33.8)	In Progress
2023-007 Patio Furniture Upgrade	20.0	20.2	0.0	20.2	(0.2)		0.2	Completed
2023-008 Electric Cart	35.0	0.0	30.3	30.3	4.7		(4.7)	In Progress
2023-009 Electric Cart	35.0	0.0	27.1	27.1	7.9		(7.9)	In Progress
2023-010 Steamer	12.0	0.0	0.0	0.0	12.0	12.0	0.0	Pending
2023-011 Display Warmer	5.0	0.0	0.0	0.0	5.0	5.0	0.0	Pending
2023-012 Refrigerator	5.0	0.0	0.0	0.0	5.0	5.0	0.0	Pending
2023-013 Chef Express Ovens (3)	35.0	0.0	31.1	31.1	3.9		(3.9)	In Progress
2023-014 Replace Laminate Counters	50.0	0.0	0.0	0.0	50.0	50.0	0.0	Pending
2023-015 Office Refurbishments	40.0	8.1	45.0	53.1	(13.1)		13.1	In Progress
2023-016 Olympic Sports Training Table Infrastructure	100.0	0.0	0.0	0.0	100.0	100.0	0.0	Pending
2023-017 Expanded & Improved Waste Diversion Stations	50.0	0.0	0.0	0.0	50.0	50.0	0.0	Pending
Total Food Services	437.0	38.7	139.2	177.9	259.1	222.0	(37.1)	
Technology								
2023-018 Network Infrastructure Upgrade	5.0	0.0	0.0	0.0	5.0	5.0	0.0	Pending
2023-019 Printer Replacement	10.0	0.0	0.0	0.0	10.0	10.0	0.0	Pending
2023-020 Misc Hardware / Software (Marketing/Info Photo)	13.0	0.0	0.0	0.0	13.0	13.0	0.0	Pending
2023-021 SQL Server upgrade	10.0	0.0	0.0	0.0	10.0	10.0	0.0	Pending
2023-022 Video Equipment	6.0	0.0	0.0	0.0	6.0	6.0	0.0	Pending
2023-023 Signage Supplies / Equipment	50.0	0.0	0.0	0.0	50.0	50.0	0.0	Pending
2023-024 Bruin View Point Room Blackout Curtains	75.0	0.0	0.0	0.0	75.0	75.0	0.0	Pending
2023-025 Ackerman A-Level Dining Room Video Wall	100.0	0.0	0.0	0.0	100.0	100.0	0.0	Pending
2023-026 Photo Archive Digitize Negatives	125.0	0.0	0.0	0.0	125.0	125.0	0.0	Pending
2023-043 ASUCLA Restaurant Clover Devices	0.0	20.8	0.0	20.8	(0.8)		20.8	Completed
2023-045 UCLA Store Bruincard Readers	0.0	0.0	9.7	9.7	(1.7)		9.7	In Progress
2023-046 Warehouse Mgmt Sys Mobile Devices	0.0	0.0	0.0	0.0	30.0		0.0	Pending
Total Technology	394.0	20.8	9.7	30.5	421.5	394.0	30.5	
Others								
2023-027 Fac Misc and Remodels	75.0	2.8	20.8	23.6	51.4		(51.4)	In Progress
2023-028 AU Freight Elevator Fire Curtains	175.0	0.0	0.0	0.0	175.0	175.0	0.0	Pending
2023-029 Custodial Replacements	20.0	0.0	11.7	11.7	8.3		(8.3)	In Progress
2023-030 Ackerman Roof Waterproofing	275.0	0.0	0.0	0.0	275.0	275.0	0.0	Pending
2023-031 NCSC Dining Carpet	35.0	1.4	9.6	10.9	24.1		(24.1)	In Progress
2023-032 CSSC Roof Waterproofing	30.0	0.0	0.0	0.0	30.0	30.0	0.0	Pending
2023-033 LVC Jimmy's Small Dining Room AC Replacement	5.0	0.0	0.0	0.0	5.0	5.0	0.0	Pending
2023-034 LVC Jimmy's Carpet	25.0	1.2	4.4	5.6	19.4		(19.4)	In Progress
2023-035 Kerckhoff 1st Floor ADA Entrance	20.0	0.0	0.0	0.0	20.0	20.0	0.0	Pending
2023-036 SUO General Replacement	35.0	0.0	0.0	0.0	35.0	35.0	0.0	Pending
2023-037 SUO Public Furnishings	75.0	0.0	0.0	0.0	75.0	75.0	0.0	Pending
2023-038 Meeting Room / Event Venue Upgrade	15.0	0.0	0.0	0.0	15.0	15.0	0.0	Pending
2023-039 Finance Misc Replacements	15.0	0.0	0.0	0.0	15.0	15.0	0.0	Pending
2023-040 MCO Refurbishment	80.0	0.0	0.0	0.0	80.0	80.0	0.0	Pending
2023-041 Replace Cameras	20.0	0.0	19.9	19.9	0.1		(0.1)	In Progress
2023-042 Replacements for Broken Furniture	25.0	0.0	0.0	0.0	25.0	25.0	0.0	Pending
2023-044 Underground Storage Tank Parts	0.0	0.0	47.1	47.1	0.0		47.1	In Progress
Total Others	925.0	5.4	113.4	118.8	853.3	750.0	(56.2)	
Total Year Projects	2,281.0	64.8	277.9	342.8	2,043.3	1,806.0	(132.2)	

ASSOCIATED STUDENTS UCLA SERVICES AND ENTERPRISES
ACCOUNTS RECEIVABLE AGING REPORT

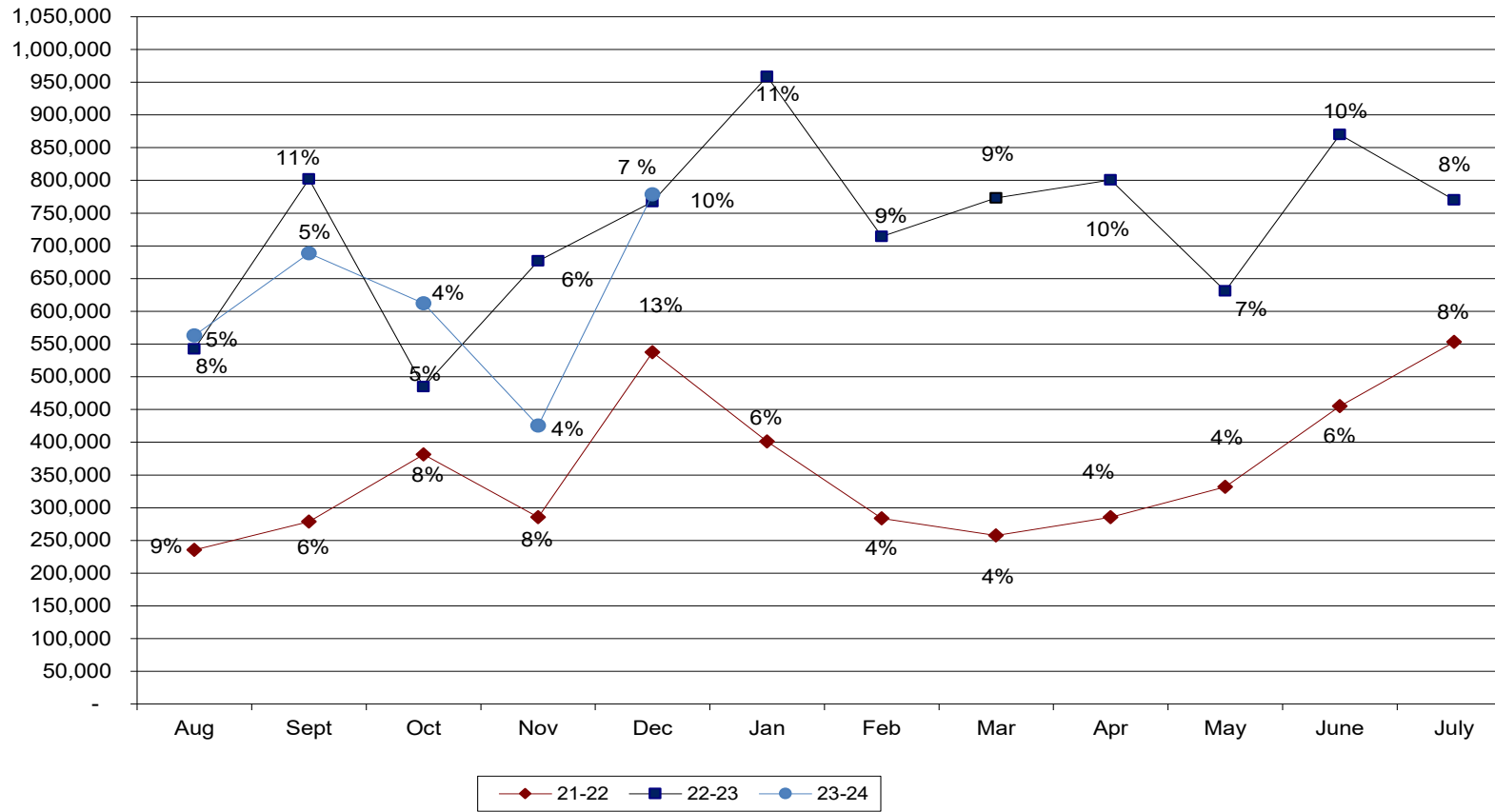
12/30/23	Dec	Current	%	30+	%	60+	%	90+	%	120+	%	150+	%	Total	%
UNIVERSITY		\$2,847,485	33%	\$2,006,234	96%	\$145,066	32%	\$40,240	66%	\$5,702	4%	\$6,751	7%	\$5,051,479	42%
ASUCLA PUBLICATIONS		\$103,623	1%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$103,623	1%
ASUCLA USA/GSA		\$200,024	2%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$200,024	2%
DUE FROM VENDORS		(\$1,709)	0%	\$4,425	0%	\$98,558	22%	(\$1,220)	-2%	\$128,356	80%	\$85,570	83%	\$313,980	3%
DENTAL KITS		\$992,685	11%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$992,685	9%
OTHER		4,657,585	53%	\$89,233	4%	\$210,391	46%	\$21,552	36%	\$27,240	16%	\$10,463	10%	\$5,016,464	43%
TOTAL CURRENT MONTH		\$8,799,694	100%	\$2,099,892	100%	\$454,015	100%	\$60,572	100%	\$161,298	100%	\$102,784	100%	\$11,678,255	100%
		75%		18%		4%		1%		1%		1%		100%	
11/25/23	Nov	Current	%	30+	%	60+	%	90+	%	120+	%	150+	%	Total	%
UNIVERSITY		\$2,625,320	29%	\$668,251	30%	\$51,944	66%	\$17,794	28%	\$17,773	11%	\$30,218	25%	\$3,411,300	29%
ASUCLA PUBLICATIONS		\$126,864	1%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$126,864	1%
ASUCLA USA/GSA		\$200,135	2%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$200,135	2%
DUE FROM VENDORS		\$62,505	1%	\$47,337	2%	(\$3,310)	-4%	\$6,286	10%	\$127,023	78%	\$84,682	70%	\$324,523	3%
DENTAL KITS		\$1,213,557	14%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$1,213,557	10%
OTHER		\$4,730,059	53%	\$1,541,420	68%	\$29,847	38%	\$39,051	62%	\$18,294	11%	\$5,622	5%	\$6,364,294	55%
TOTAL CURRENT MONTH		\$8,958,440	100%	\$2,257,008	100%	\$78,481	100%	\$63,131	100%	\$163,091	100%	\$120,522	100%	\$11,640,673	100%
		77%		19%		1%		1%		1%		1%		100%	
10/28/23	Oct	Current	%	30+	%	60+	%	90+	%	120+	%	150+	%	Total	%
UNIVERSITY		\$1,757,121	12%	\$382,264	27%	\$47,330	31%	\$25,984	31%	\$19,058	9%	\$31,284	20%	\$2,263,042	13%
ASUCLA PUBLICATIONS		\$118,172	1%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$118,172	1%
ASUCLA USA/GSA		\$220,720	1%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$220,720	1%
DUE FROM VENDORS		\$15,358	0%	(\$3,374)	0%	(\$3,034)	-2%	\$25,659	30%	\$189,476	89%	\$126,317	80%	\$350,401	2%
DENTAL KITS		\$1,422,579	10%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$1,422,579	8%
OTHER		\$11,349,141	76%	\$1,056,068	74%	\$110,460	71%	\$34,671	40%	\$5,297	2%	(\$485)	0%	\$12,555,153	74%
TOTAL CURRENT MONTH		\$14,883,092	100%	\$1,434,958	100%	\$154,756	100%	\$86,314	100%	\$213,831	100%	\$157,116	100%	\$16,930,068	100%
		88%		8%		1%		1%		1%		1%		100%	

Total Accounts Receivable Balances

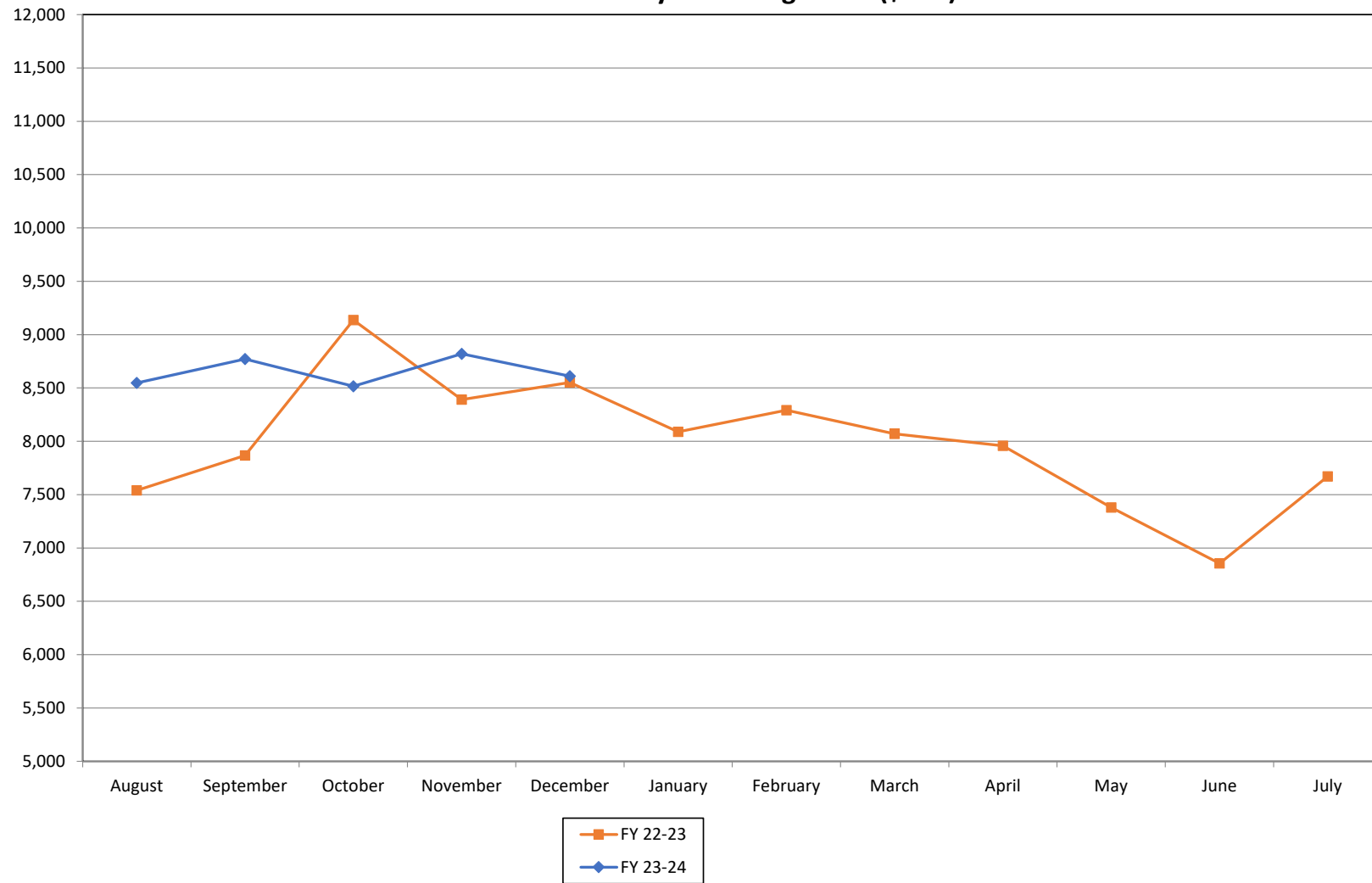
12 Month History Aug 22 to Dec 23



Percentages represent delinquency to outstandings

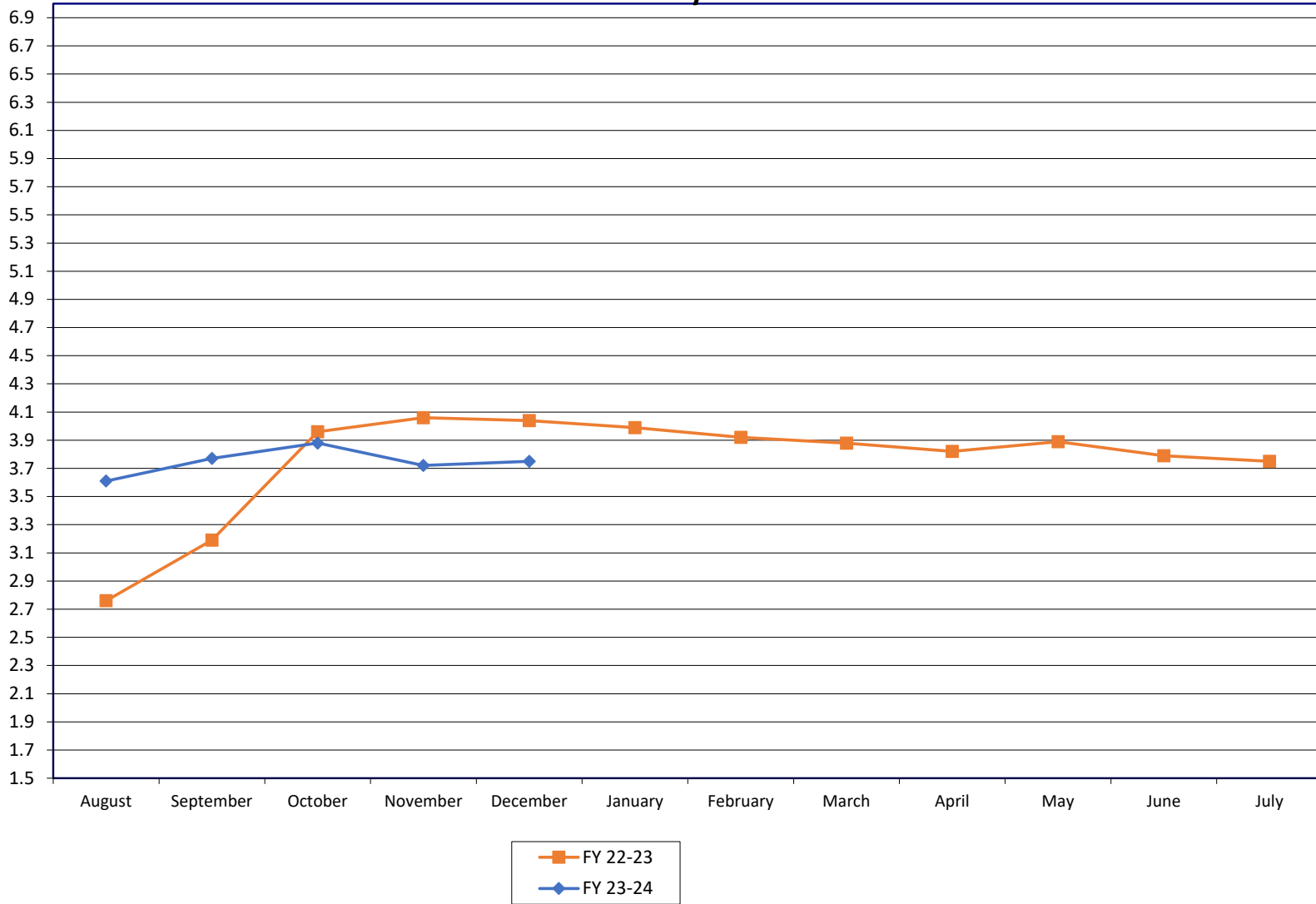


Associated Students UCLA Store Inventory At Average Cost (\$000)



Data prior to FY22-23 is not presented in the charts due to the NetSuite conversion in October 2021. The NetSuite conversion resulted in a change in accounting for inventory from Retail to Average Cost

Associated Students UCLA Store Inventory Turns*



This value measures how quickly inventory is sold. The average inventory value is calculated as follows $COGS / [Sum (on hand value on last day of each month) / \# of months]$

Data prior to FY22-23 is not presented in the charts due to the NetSuite conversion in October 2021. The NetSuite conversion resulted in a change in accounting for inventory from Retail to Average Cost

UCLA STORE
INCOME STATEMENT

DEC. 05(11/26/23-12/30/23)			FISCAL YEAR 23-24			FISCAL YEAR 22-23	
CURRENT MONTH			YTD 5 MO(07/30/23-12/30/23)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE	MONTH	YTD
1,414,792	1,219,323	195,469	6,563,524	7,234,726	<671,202>	1,163,638	7,256,729
1,440,993	1,251,852	189,141	9,143,289	8,019,344	1,123,945	1,053,612	7,290,214
157,305	99,119	58,186	661,315	639,852	21,463	94,757	616,109
108,282	92,693	15,589	758,715	726,013	32,702	69,823	654,999
317,712	300,000	17,712	892,120	995,000	<102,880>	259,302	818,739
288,061	272,800	15,261	3,576,674	3,436,516	140,158	475,553	3,150,972
<0>	0	<0>	<2>	0	<2>	<0>	<1>
3,727,146	3,235,787	491,359	21,595,635	21,051,451	544,184	3,116,685	19,787,762
2,591,247	2,195,462	<395,785>	14,901,803	14,444,773	<457,030>	2,211,019	13,879,994
2,617	2,020	<597>	14,252	12,370	<1,882>	2,796	16,181
10,178	6,460	<3,718>	57,305	42,460	<14,845>	6,800	45,058
1,844	590	<1,254>	7,665	3,840	<3,825>	1,115	7,289
934	530	<404>	4,997	3,960	<1,037>	434	3,927
1,004	1,510	506	6,705	13,870	7,165	868	5,779
16,577	11,110	<5,467>	90,924	76,500	<14,424>	12,012	78,234
2,607,825	2,206,572	<401,253>	14,992,727	14,521,273	<471,454>	2,223,031	13,958,228
69.5	67.9	<1.7>	69.0	68.6	<0.4>	70.9	70.1
1,119,321	1,029,215	90,106	6,602,908	6,530,178	72,730	893,654	5,829,533
30.5	32.2	<1.7>	31.0	31.4	<0.4>	29.1	29.9
0.4	0.3	<0.1>	0.4	0.4	<0.1>	0.4	0.4
30.0	31.8	<1.8>	30.6	31.0	<0.4>	28.7	29.5
7.5	11.4	<3.9>	8.4	12.9	<4.5>	10.6	11.8
47.6	47.4	0.1	47.4	48.7	<1.3>	48.1	48.1
39.1	40.7	<1.6>	38.9	39.9	<1.0>	39.5	39.7
35.2	39.3	<4.0>	34.3	35.6	<1.3>	36.3	34.4
46.5	48.0	<1.5>	47.2	46.9	0.2	48.6	46.5
27.8	27.7	0.1	21.8	20.6	1.2	15.7	19.5
<1,311.8>	0.0	<1,311.8>	<1,141.9>	0.0	<1,141.9>	<16,050.0>	<649.4>
174,175	129,628	44,547	997,835	781,219	216,616	118,942	681,524
1,293,496	1,158,843	134,653	7,600,743	7,311,397	289,346	1,012,597	6,511,058
318,569	318,203	<366>	1,561,693	1,591,015	29,322	281,978	1,352,755
0	0	0	14,689	0	<14,689>	11,097	47,026
248,019	224,880	<23,139>	1,313,188	1,221,564	<91,624>	231,776	1,215,995
566,587	543,083	<23,504>	2,889,570	2,812,579	<76,991>	524,851	2,615,777
15.2	16.8	1.6	13.4	13.4	<0.0>	16.8	13.2
156,622	153,644	<2,978>	768,621	769,978	1,357	135,576	639,470
19,114	14,110	<5,004>	85,663	53,222	<32,441>	17,694	71,844
6,937	8,125	1,188	36,195	40,545	4,350	7,490	39,777
14	22	8	76	115	39	15	76
<246>	0	246	9,513	10,300	787	656	7,797
299	300	1	1,495	1,850	355	299	1,495
5,461	2,050	<3,411>	32,834	20,810	<12,024>	2,248	19,837
49,858	8,923	<40,935>	152,394	147,045	<5,349>	47,650	141,822
382	685	303	3,122	3,425	303	700	3,486
<110>	0	110	185	0	<185>	0	<9>
27,570	19,031	<8,539>	107,208	131,786	24,578	23,703	123,078
<1,000>	<2,500>	<1,500>	<8,250>	<6,750>	1,500	<713>	<5,899>
0	0	0	195,019	195,000	<19>	0	185,921
1,882	2,445	563	14,515	12,475	<2,040>	3,195	13,930
70,804	57,048	<13,756>	411,460	409,137	<2,323>	50,062	347,738
<343>	0	343	6,369	0	<6,369>	731	3,241
304	50	<254>	6,521	314	<6,207>	6,840	14,363
5,893	0	<5,893>	6,078	0	<6,078>	10,745	11,427
0	0	0	1,369	1,500	131	0	1,418
0	700	700	98	700	602	0	662
8,285	8,466	181	39,262	42,330	3,068	5,225	37,239
2,562	0	<2,562>	23,713	0	<23,713>	1,295	41,311
4,734	0	<4,734>	7,712	0	<7,712>	542	2,679
280	200	<80>	93,096	92,800	<296>	650	104,609
138	0	<138>	1,181	0	<1,181>	138	2,129
0	<2>	<2>	0	6	6	0	0
1,636	0	<1,636>	86,817	72,000	<14,817>	542	85,113
361,075	273,297	<87,778>	2,082,264	1,998,588	<83,676>	315,284	1,894,552
927,662	816,380	<111,282>	4,971,835	4,811,167	<160,668>	840,135	4,510,329
365,834	342,463	23,371	2,628,908	2,500,230	128,678	172,462	2,000,729
65,504	53,907	<11,597>	331,032	287,460	<43,572>	61,532	257,067
187,485	181,131	<6,354>	911,926	972,789	60,863	191,341	936,763
111,585	112,739	1,154	523,678	599,768	76,090	113,202	562,570
68,610	69,368	758	322,473	373,550	51,077	66,326	289,583
140,217	125,912	<14,305>	640,818	682,352	41,534	126,517	670,406
102,742	102,069	<673>	572,274	543,002	<29,272>	93,825	547,880
21,364	13,892	<7,472>	132,187	108,626	<23,561>	17,196	106,483
49,580	55,353	5,773	247,667	276,765	29,098	49,469	246,934
747,088	714,371	<32,717>	3,682,055	3,844,312	162,257	719,407	3,617,686
<381,254>	<371,908>	<9,346>	<1,053,146>	<1,344,082>	290,936	<546,945>	<1,616,957>

UCLA RESTAURANTS
INCOME STATEMENT

DEC. 05(11/26/23-12/30/23)			FISCAL YEAR 23-24			FISCAL YEAR 22-23	
CURRENT MONTH			YTD 5 MO(07/30/23-12/30/23)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE	MONTH	YTD
444,354	248,255	196,099	1,856,162	1,316,227	539,935	137,271	1,062,428
229,035	176,601	52,434	965,534	959,734	5,800	84,687	543,571
272,383	235,210	37,173	1,211,385	1,234,105	<22,720>	99,604	759,425
261,165	235,710	25,455	1,115,108	1,417,003	<301,895>	98,968	883,345
89,470	104,246	<14,776>	418,539	552,755	<134,216>	51,849	406,084
219,500	259,324	<39,824>	1,050,923	1,314,466	<263,543>	185,376	875,070
1,515,906	1,259,346	256,560	6,617,650	6,794,290	<176,640>	657,755	4,529,923
527,577	454,660	<72,917>	2,266,615	2,394,184	127,569	258,703	1,613,452
34.8	36.1	1.3	34.3	35.2	1.0	39.3	35.6
988,329	804,686	183,643	4,351,035	4,400,106	<49,071>	399,052	2,916,471
65.2	63.9	1.3	65.8	64.8	1.0	60.7	64.4
66.2	62.3	3.9	64.2	65.4	<1.2>	55.3	63.5
67.3	64.4	2.9	66.9	65.0	1.9	62.4	64.0
67.6	68.0	<0.3>	68.6	67.9	0.7	71.0	70.8
65.3	62.7	2.5	64.2	63.7	0.5	60.8	61.5
63.1	65.8	<2.7>	63.8	66.2	<2.4>	61.7	64.0
58.6	61.9	<3.3>	67.1	61.8	5.4	62.8	64.4
347,603	168,807	178,796	1,386,009	1,039,738	346,271	166,751	1,031,402
1,335,932	973,493	362,439	5,737,043	5,439,844	297,199	565,803	3,947,873
382,283	394,204	11,921	1,834,484	1,868,168	33,684	356,617	1,742,269
0	0	0	0	0	0	0	0
375,404	342,661	<32,743>	1,707,671	1,781,386	73,715	258,625	1,430,995
<53,572>	<37,647>	15,925	<254,825>	<228,911>	25,914	<32,066>	<206,991>
704,115	699,218	<4,897>	3,287,330	3,420,643	133,313	583,177	2,966,272
46.5	55.5	9.1	49.7	50.4	0.7	88.7	65.5
174,058	202,541	28,484	934,516	933,374	<1,142>	153,176	880,394
2,639	1,355	<1,284>	12,143	9,506	<2,637>	2,432	10,945
2,349	2,948	599	12,416	14,560	2,144	2,878	13,716
0	0	0	0	0	0	0	0
246	0	<246>	326	0	<326>	0	0
1,500	2,000	500	8,799	10,000	1,201	1,000	8,738
0	0	0	0	0	0	0	0
67,587	56,579	<11,008>	295,573	305,291	9,718	34,110	219,071
4.5	4.5	0.0	4.5	4.5	0.0	5.2	4.8
7,628	7,209	<419>	32,889	37,356	4,467	6,573	28,342
0	0	0	0	0	0	0	0
<8,928>	<9,750>	<822>	<40,154>	<48,750>	<8,596>	<6,812>	<39,180>
1,959	3,800	1,841	29,536	19,800	<9,736>	2,613	23,061
5,602	4,301	<1,301>	22,958	24,447	1,489	5,366	21,664
2,881	1,165	<1,716>	17,973	11,240	<6,733>	1,330	15,937
3,925	3,535	<390>	16,599	20,915	4,316	1,000	22,545
0	0	0	0	0	0	0	0
0	500	500	0	2,500	2,500	0	0
0	0	0	0	0	0	0	0
18,066	6,715	<11,351>	72,665	30,913	<41,752>	13,895	47,238
0	0	0	0	0	0	0	0
0	0	0	0	0	0	0	0
0	0	0	0	0	0	0	0
0	0	0	0	0	0	0	0
24,198	37,407	13,209	167,099	190,728	23,629	17,729	135,267
0	0	0	0	0	0	0	0
2,714	1,959	<755>	11,383	10,633	<750>	1,005	7,759
4,011	492	<3,519>	3,617	2,659	<958>	<4,339>	5,722
4	0	<4>	26	0	<26>	83	97
0	0	0	0	0	0	0	0
0	0	0	312	0	<312>	0	345
0	275	275	0	1,475	1,475	0	0
0	3,806	3,806	14,648	19,030	4,382	0	0
405	240	<165>	4,076	1,600	<2,476>	238	2,081
0	1,000	1,000	750	1,000	250	0	0
5,098	4,500	<598>	20,429	9,000	<11,429>	6,732	35,670
29,764	25,823	<3,941>	107,971	128,151	20,180	32,576	129,021
0	0	0	0	0	0	0	0
0	0	0	0	0	0	0	0
0	0	0	0	0	0	0	0
0	0	0	0	0	0	0	0
345,704	358,400	12,696	1,746,551	1,735,428	<11,123>	271,585	1,568,434
1,049,819	1,057,618	7,799	5,033,881	5,156,071	122,190	854,762	4,534,706
286,113	<84,125>	370,238	703,163	283,773	419,390	<288,959>	<586,833>
81,403	69,406	<11,997>	372,486	367,479	<5,007>	68,370	292,311
89,554	76,865	<12,689>	343,046	348,505	5,459	48,758	271,003
53,300	47,842	<5,458>	197,697	214,517	16,820	28,846	162,532
32,772	29,437	<3,335>	121,479	133,400	11,921	16,901	85,027
66,976	53,432	<13,544>	243,341	243,112	<229>	32,239	198,008
89,546	88,423	<1,123>	498,770	470,571	<28,199>	81,507	475,952
18,620	12,104	<6,516>	115,212	94,655	<20,557>	14,938	92,504
49,005	57,837	8,832	242,651	289,185	46,534	48,261	239,669
481,177	435,346	<45,831>	2,134,683	2,161,424	26,741	339,820	1,817,005
<195,064>	<519,471>	324,407	<1,431,520>	<1,877,651>	446,131	<628,779>	<2,403,838>
228,705	182,115	46,590	1,073,084	1,050,107	22,977	135,097	807,985
73,615	50,711	22,904	372,745	331,460	41,285	64,028	288,489
155,090	131,404	23,686	700,339	718,647	<18,308>	71,069	519,496
10.24	9.33	0.91	9.68	9.22	0.47	9.19	9.01
12.60	11.54	1.06	12.04	11.50	0.54	11.15	11.14
9.12	8.48	0.64	8.43	8.16	0.27	8.08	7.69
27,685	25,864	<1,822>	123,882	130,747	6,865	20,538	114,210
54.75	48.69	6.06	53.42	51.97	1.45	32.03	39.66

LICENSING & SERVICES
INCOME STATEMENT

DEC. 05(11/26/23-12/30/23)			FISCAL YEAR 23-24			FISCAL YEAR 22-23	
CURRENT MONTH			YTD 5 MO(07/30/23-12/30/23)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE	MONTH	YTD
7,770	3,900	3,870	40,325	41,500	<1,175>	3,225	38,500
7,770	3,900	3,870	40,325	41,500	<1,175>	3,225	38,500
0	0	0	130	0	<130>	563	666
7,770	3,900	3,870	40,195	41,500	<1,305>	2,663	37,834
100.0	100.0	0.0	99.7	100.0	<0.3>	82.6	98.3
100.0	100.0	0.0	99.7	100.0	<0.3>	82.6	98.5
369,281	349,252	20,029	2,042,861	2,238,753	<195,892>	334,584	2,007,662
137,132	143,079	<5,947>	699,987	701,973	<1,986>	130,753	648,942
19,240	19,240	0	96,200	96,200	0	18,819	94,094
13,636	99,333	<85,697>	65,680	496,665	<430,985>	15,091	80,091
539,289	610,904	<71,615>	2,904,728	3,533,591	<628,863>	499,246	2,830,789
547,059	614,804	<67,745>	2,944,923	3,575,091	<630,168>	501,909	2,868,622
45,667	50,061	4,394	214,049	250,302	36,253	32,817	208,513
0	833	833	0	4,165	4,165	0	0
45,667	50,894	5,227	214,049	254,467	40,418	32,817	208,513
587.7	1,305.0	717.2	530.8	613.2	82.4	1,017.6	541.6
24,023	23,633	<390>	102,539	116,543	14,004	17,069	98,908
115	350	235	178	1,750	1,572	97	880
362	470	108	1,893	2,350	457	390	2,254
331	100	<231>	517	500	<17>	0	359
500	1,000	500	8,792	35,500	26,709	1,823	4,604
0	0	0	600	0	<600>	0	0
0	775	775	212	3,875	3,663	477	527
2,467	4,600	2,133	10,467	23,000	12,534	1,333	10,508
0	3,050	3,050	0	11,750	11,750	0	1,188
4,900	8,000	3,100	32,303	50,000	17,697	562	8,002
0	100	100	259	500	241	0	0
0	1,250	1,250	10,168	6,250	<3,918>	220	3,933
0	5,217	5,217	11,667	26,085	14,418	27,917	29,866
0	1,750	1,750	0	8,750	8,750	0	0
800	5,133	4,333	4,600	25,665	21,065	0	9,968
25,566	0	<25,566>	97,357	157,650	60,293	11,661	143,781
27,477	34,092	6,615	166,529	171,460	4,931	34,125	160,149
100,942	127,225	26,283	631,629	637,057	5,428	116,840	591,981
187,482	216,745	29,263	1,079,708	1,278,685	198,977	212,514	1,066,907
233,149	267,639	34,490	1,293,757	1,533,152	239,395	245,330	1,275,419
313,910	347,165	<33,255>	1,651,166	2,041,939	<390,773>	256,578	1,593,203
5,280	5,052	<228>	24,351	27,935	3,584	3,847	20,479
24,803	31,101	6,298	118,189	155,774	37,585	27,860	135,636
15,647	20,595	4,948	72,443	101,133	28,690	17,579	85,891
9,621	12,672	3,051	43,939	63,060	19,121	10,300	45,128
19,662	23,002	3,340	88,795	115,001	26,206	19,647	103,092
45,941	45,369	<572>	255,893	241,443	<14,450>	41,940	244,906
9,553	6,210	<3,343>	59,109	48,561	<10,548>	7,687	47,599
1,581	6,256	4,675	7,903	31,280	23,377	1,526	7,409
132,087	150,257	18,170	670,621	784,187	113,566	130,387	690,139
181,823	196,908	<15,085>	980,545	1,257,752	<277,207>	126,191	903,064

UCLA STUDENT UNION
INCOME STATEMENT

DEC. 05(11/26/23-12/30/23)			FISCAL YEAR 23-24			FISCAL YEAR 22-23	
CURRENT MONTH			YTD 5 MO(07/30/23-12/30/23)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE	MONTH	YTD
31,850	36,446	<4,596>	330,882	291,908	38,974	49,233	275,809
15,476	16,551	<1,075>	48,652	72,459	<23,807>	14,074	61,595
47,327	52,997	<5,670>	379,534	364,367	15,167	63,307	337,404
14,962	16,187	1,225	47,388	70,865	23,477	13,874	60,693
5,746	10,060	4,314	83,163	69,705	<13,458>	3,737	64,437
20,708	26,247	5,539	130,550	140,570	10,020	17,611	125,130
43.8	49.5	5.8	34.4	38.6	4.2	27.8	37.1
26,619	26,750	<131>	248,984	223,797	25,187	45,696	212,274
56.3	50.5	5.8	65.6	61.4	4.2	72.2	62.9
82.0	72.4	9.6	74.9	76.1	<1.3>	92.4	76.6
3.3	2.2	1.1	2.6	2.2	0.4	1.4	1.5
0	100,000	<100,000>	3,740,040	545,000	3,195,040	0	5,000
0	0	0	0	0	0	0	47,673
800	650	150	8,263	3,900	4,363	173	8,643
28,539	15,799	12,740	159,649	88,525	71,124	20,703	118,160
699	3,095	<2,396>	8,668	13,662	<4,994>	2,612	11,625
30,038	119,544	<89,506>	3,916,621	651,087	3,265,534	23,489	191,099
56,657	146,294	<89,637>	4,165,604	874,884	3,290,720	69,185	403,373
47,363	54,562	7,199	217,463	272,810	55,347	31,644	167,169
0	0	0	33,128	13,200	<19,928>	5,775	14,175
22,998	19,414	<3,584>	108,837	117,032	8,195	23,866	110,323
70,361	73,976	3,615	359,429	403,042	43,613	61,285	291,667
148.7	139.6	<9.1>	94.7	110.6	15.9	96.8	86.4
58.2	47.3	<10.9>	29.3	29.8	0.5	35.0	29.8
24,929	26,063	1,134	116,121	130,975	14,854	17,530	82,181
3,529	3,331	<198>	7,184	6,454	<730>	3,121	9,370
2,005	3,235	1,230	11,348	16,175	4,827	2,496	12,380
0	0	0	3,822	4,575	753	77	1,700
0	0	0	745	464	<281>	0	0
223	0	<223>	6,837	5,350	<1,487>	311	6,816
3,495	2,589	<906>	58,980	42,416	<16,564>	3,554	50,213
19,373	8,189	<11,184>	103,693	55,460	<48,233>	11,951	71,874
0	0	0	55	200	145	0	703
0	0	0	500	1,250	750	0	0
498	281	<217>	2,023	3,992	1,969	115	1,098
186	180	<6>	745	900	155	181	704
3,090	3,002	<88>	13,836	20,544	6,708	2,412	15,495
471	838	367	1,974	4,380	2,406	399	2,343
0	150	150	<127>	750	877	25	<84>
25,910	0	<25,910>	99,910	0	<99,910>	0	0
3,374	3,360	<14>	3,374	3,360	<14>	0	0
15,417	15,417	0	77,085	77,085	0	11,563	57,814
4,166	5,406	1,240	34,386	42,539	8,153	5,893	31,016
106,666	72,041	<34,625>	542,490	416,869	<125,621>	59,628	343,622
177,027	146,017	<31,010>	901,919	819,911	<82,008>	120,914	635,289
<120,370>	277	<120,647>	3,263,685	54,973	3,208,712	<51,729>	<231,915>
8,134	7,343	<791>	41,548	44,261	2,713	7,185	29,019
3,508	8,728	5,220	155,848	42,455	<113,393>	4,812	24,403
2,213	5,780	3,567	95,415	27,601	<67,814>	3,037	15,508
1,361	3,556	2,195	54,762	17,159	<37,603>	1,779	8,058
2,781	6,455	3,674	111,689	31,409	<80,280>	3,394	18,333
56,505	55,793	<712>	314,733	296,919	<17,814>	51,224	299,115
11,750	7,638	<4,112>	72,701	59,726	<12,975>	9,388	58,134
19,855	23,556	3,701	98,230	117,780	19,550	21,656	106,545
106,106	118,849	12,743	944,925	637,310	<307,615>	102,475	559,116
<226,476>	<118,572>	<107,904>	2,318,761	<582,337>	2,901,098	<154,204>	<791,031>

FACILITIES
EXPENSE STATEMENT

DEC. 05(11/26/23-12/30/23)			FISCAL YEAR 23-24			FISCAL YEAR 22-23	
CURRENT MONTH			YTD 5 MO(07/30/23-12/30/23)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE	MONTH	YTD
166,089	165,175	<914>	910,070	888,079	<21,991>	159,110	884,056
0	8,167	8,167	8,364	42,341	33,977	923	5,451
809	1,432	623	8,736	7,874	<862>	0	2,531
<140>	<760>	<620>	<16,016>	<3,865>	12,151	0	<3,534>
<12,293>	<10,427>	1,866	<58,901>	<51,745>	7,156	<12,121>	<52,791>
<4,725>	<3,000>	1,725	<19,433>	<15,000>	4,433	0	<2,666>
149,740	160,587	10,847	832,819	867,684	34,865	147,912	833,048
95,701	96,617	916	543,233	520,481	<22,752>	92,458	515,652
201	140	<61>	2,801	1,400	<1,401>	330	3,374
1,143	995	<148>	4,449	4,975	526	1,113	4,566
1,706	0	<1,706>	3,880	7,500	3,620	0	4,216
0	0	0	0	500	500	0	0
6,744	5,550	<1,194>	32,490	27,750	<4,740>	4,968	36,051
14.3	10.5	<3.8>	8.6	7.6	<0.9>	7.9	10.7
4,143	3,420	<723>	14,849	17,100	2,251	1,816	17,477
578	1,600	1,022	4,840	8,150	3,310	363	8,349
381	505	124	2,188	5,595	3,407	489	2,544
21,662	25,900	4,238	117,790	140,500	22,710	13,292	123,316
10,915	5,150	<5,765>	55,098	25,750	<29,348>	2,171	26,334
240	300	60	1,788	1,500	<288>	0	1,608
<219>	400	619	957	4,000	3,043	206	1,217
<298>	0	298	3,148	3,000	<148>	2,111	4,372
2,304	7,300	4,997	28,979	24,575	<4,404>	6,784	23,911
11,861	11,820	<41>	65,000	57,420	<7,580>	8,478	37,236
2,983	3,550	567	17,405	17,650	245	<369>	13,687
605	590	<15>	7,791	3,450	<4,341>	411	10,037
0	<34,064>	<34,064>	0	<182,592>	<182,592>	0	0
160,648	129,773	<30,875>	906,685	688,704	<217,981>	134,620	833,947
310,388	290,360	<20,028>	1,739,504	1,556,388	<183,116>	282,533	1,666,994
31,829	46,763	14,934	159,174	233,815	74,641	29,807	146,880
31,829	46,763	14,934	159,174	233,815	74,641	29,807	146,880
342,218	337,123	<5,095>	1,898,678	1,790,203	<108,475>	312,340	1,813,875
<294,734>	<291,654>	3,080	<1,641,671>	<1,551,935>	89,736	<268,497>	<1,567,853>
<9,610>	<9,610>	0	<48,050>	<48,050>	0	<8,585>	<42,925>
<3,517>	<3,517>	0	<17,588>	<17,588>	0	<3,322>	<16,610>
<10,465>	<8,816>	1,649	<58,291>	<47,406>	10,885	<9,554>	<55,788>
<23,892>	<23,526>	366	<133,079>	<125,224>	7,855	<22,382>	<130,698>
<342,218>	<337,123>	5,095	<1,898,678>	<1,790,203>	108,475	<312,340>	<1,813,875>
0	0	0	0	0	0	0	<0>

UTILITIES
EXPENSE STATEMENT

DEC. 05(11/26/23-12/30/23)			
CURRENT MONTH			
ACTUAL	BUDGET	VARIANCE	
3,222	5,687	2,465	Chiller Water
46,922	37,937	<8,985>	Elec-Non Air Cond.
6,382	3,444	<2,938>	Water-Non Air Cond.
2,558	4,104	1,546	Steam-Non Air Cond.
12,276	1,808	<10,468>	Gas
0	<5,563>	<5,563>	UCLA Cost Sharing
71,360	47,417	<23,943>	TOTAL OTHER CONTROL.
71,360	47,417	<23,943>	TOTAL CONTROLLABLE EXP
<61,287>	<39,844>	21,443	Allocated-Svs and Ent
<2,144>	<2,144>	0	Allocated-USAC
<785>	<785>	0	Allocated-GSA
<2,176>	<1,414>	762	Allocated-Comm Board
<4,968>	<3,230>	1,738	Allocated-A & SS
<71,360>	<47,417>	23,943	TOTAL OTHER
<0>	0	0	TOTAL EXPENSE

FISCAL YEAR 23-24			FISCAL YEAR 22-23	
YTD 5 MO(07/30/23-12/30/23)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	MONTH	YTD
105,690	90,219	<15,471>	21,033	102,051
247,346	229,315	<18,031>	33,148	194,236
33,187	39,745	6,558	1,969	27,289
3,359	21,671	18,312	1,033	12,972
48,476	24,112	<24,364>	728	18,666
0	<42,531>	<42,531>	0	0
438,058	362,531	<75,527>	57,911	355,214
438,058	362,531	<75,527>	57,911	355,214
<379,208>	<311,568>	67,640	<49,208>	<304,720>
<10,720>	<10,720>	0	<2,055>	<10,275>
<3,921>	<3,921>	0	<795>	<3,975>
<13,469>	<11,061>	2,408	<1,751>	<10,843>
<30,740>	<25,261>	5,479	<4,102>	<25,402>
<438,058>	<362,531>	75,527	<57,911>	<355,214>
0	0	0	0	0