

**ASSOCIATED STUDENTS
UCLA**

**FINANCIAL STATEMENTS
SERVICES AND ENTERPRISES**

January (12/31/23 - 01/27/24)

Prepared

February 15, 2024

ASSOCIATED STUDENTS UCLA SERVICES AND ENTERPRISES

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**ASSOCIATED STUDENTS UCLA - SERVICES AND ENTERPRISES
INCOME AND LOSS SUMMARY - JANUARY 2024 (\$000's)
DIVISIONS AT CONTRIBUTION LEVEL**

JANUARY (12/31/23 - 01/27/24)										FY 22-23		FISCAL YEAR 2023-2024										FY 22-23									
CURRENT MONTH										**		YTD 6 MONTHS (07/30/23 - 01/27/24)										**									
ACTUAL		BUDGET		VARIANCE				LAST YEAR ACT				ACTUAL		BUDGET		VARIANCE				LAST YEAR ACT											
\$	%	\$	%	ACT/BUD		ACT/LY ACT		\$	%	\$	%	\$	%	\$	%	ACT/BUD		ACT/LY ACT		\$	%										
				\$	%	\$	%									\$	%	\$	%												
2,752		3,129		(377)	(12.0%)	(231)	(7.7%)	2,983		GROSS INCOME																					
1,807		1,716		91	5.3%	378	26.5%	1,429		UCLA Store												25,345	24,961	384	1.5%	1,893	8.1%	23,452			
391		500		(109)	(21.8%)	27	7.4%	364		UCLA Restaurants												9,811	9,550	261	2.7%	2,821	40.4%	6,990			
66		241		(175)	(72.6%)	(13)	(16.5%)	79		Licensing & Services												3,336	4,075	(739)	(18.1%)	102	3.2%	3,234			
										UCLA Student Union												4,362	1,256	3,106	247.3%	3,754	617.4%	608			
5,016		5,586		(570)	(10.2%)	161	3.3%	4,855		TOTAL												42,854	39,842	3,012	7.6%	8,570	25.0%	34,284			
1,020	37.1%	1,190	38.0%	(170)	Pts.	(66)	Pts.	1,086	36.4%	GROSS MARGIN																					
1,275	70.6%	1,201	70.0%	74	(0.9)	266	0.7	1,009	70.6%	UCLA Store												8,621	34.0%	8,501	34.1%	120	(0.1)	1,024	1.6	7,597	32.4%
391	100.0%	500	100.0%	(109)	0.6	27	0.0	364	100.0%	UCLA Restaurants												7,012	71.5%	6,641	69.5%	371	2.0	2,055	0.6	4,957	70.9%
49	74.2%	213	88.4%	(164)	(14.2)	(7)	3.3	56	70.9%	Licensing & Services												3,336	100.0%	4,075	100.0%	(739)	0.0	103	0.0	3,233	100.0%
2,735	54.5%	3,104	55.6%	(369)	(1.1)	220	2.7	2,515	51.8%	TOTAL												23,184	54.1%	20,304	51.0%	2,880	3.1	6,937	6.7	16,247	47.4%
636	23.1%	682	21.8%	46	(1.3)	(34)	(2.9)	602	20.2%	WAGES & BENEFITS																					
786	43.5%	848	49.4%	62	5.9	(26)	9.7	760	53.2%	UCLA Store												4,294	16.9%	4,264	17.1%	(30)	0.2	(437)	(0.5)	3,857	16.4%
63	16.1%	75	15.0%	12	(1.1)	(20)	(4.3)	43	11.8%	UCLA Restaurants												5,008	51.0%	5,202	54.5%	194	3.5	(401)	14.9	4,607	65.9%
87	131.8%	102	42.3%	15	(89.5)	(15)	(40.7)	72	91.1%	Licensing & Services												380	11.4%	446	10.9%	66	(0.5)	(30)	(0.6)	350	10.8%
1,572	31.3%	1,707	30.6%	135	(0.7)	(95)	(0.9)	1,477	30.4%	TOTAL												10,245	23.9%	10,549	26.5%	304	2.6	(985)	3.1	9,260	27.0%
137	5.0%	117	3.7%	(20)	(1.3)	(11)	(0.8)	126	4.2%	OTHER CONTROLLABLES																					
157	8.7%	176	10.3%	19	1.6	8	2.8	165	11.5%	UCLA Store												1,451	5.7%	1,345	5.4%	(106)	(0.3)	(70)	0.2	1,381	5.9%
107	27.4%	126	25.2%	19	(2.2)	(1)	1.7	106	29.1%	UCLA Restaurants												969	9.9%	978	10.2%	9	0.3	(116)	2.3	853	12.2%
58	87.9%	56	23.2%	(2)	(64.7)	(14)	(32.2)	44	55.7%	Licensing & Services												1,084	32.5%	1,289	31.6%	205	(0.9)	(10)	0.7	1,074	33.2%
459	9.2%	475	8.5%	16	(0.7)	(18)	(0.1)	441	9.1%	TOTAL												485	11.1%	342	27.2%	(143)	16.1	(179)	39.2	306	50.3%
247	9.0%	391	12.5%	(144)	(3.5)	(111)	(3.0)	358	12.0%	CONTRIBUTION																					
332	18.4%	177	10.3%	155	8.1	248	12.5	84	5.9%	UCLA Store												2,876	11.3%	2,892	11.6%	(16)	(0.3)	517	1.2	2,359	10.1%
221	56.5%	299	59.8%	(78)	(3.3)	5	(2.8)	216	59.3%	UCLA Restaurants												1,035	10.5%	461	4.8%	574	5.7	1,538	17.7	(503)	(7.2%)
(96)	(145.5%)	54	22.4%	(150)	(167.9)	(36)	(69.6)	(60)	(75.9%)	Licensing & Services												1,872	56.1%	2,341	57.4%	(469)	(1.3)	63	0.2	1,809	55.9%
704	14.0%	921	16.5%	(217)	(2.5)	106	1.7	598	12.3%	TOTAL												3,167	72.6%	109	8.7%	3,058	63.9	3,459	120.6	(292)	(48.0%)
843	16.8%	903	16.2%	60	(0.6)	(108)	(1.7)	735	15.1%	ALLOCATED EXPENSES																					
261	5.2%	266	4.8%	5	(0.4)	(154)	(3.0)	107	2.2%	Admin&Support Services												5,366	12.5%	5,445	13.7%	79	1.2	(689)	1.1	4,677	13.6%
70	1.4%	56	1.0%	(14)	(0.4)	(11)	(0.2)	59	1.2%	Facilities												1,876	4.4%	1,709	4.3%	(167)	(0.1)	(217)	0.4	1,659	4.8%
177	3.5%	221	4.0%	44	0.5	(1)	0.1	176	3.6%	Utilities												480	1.1%	393	1.0%	(87)	(0.1)	(91)	0.0	389	1.1%
1,351	26.9%	1,446	25.9%	95	(1.0)	(274)	(4.7)	1,077	22.2%	TOTAL												1,061	2.5%	1,326	3.3%	265	0.8	(25)	0.5	1,036	3.0%
(647)	(12.9%)	(525)	(9.4%)	(122)	(3.5)	(168)	(3.0)	(479)	(9.9%)	NET INCOME (LOSS)																					
										FROM OPERATIONS												167	0.4%	(3,070)	(7.7%)	3,237	8.1	4,555	13.2	(4,388)	(12.8%)
57	1.1%	47	0.8%	10	0.3	(17)	(0.4)	74	1.5%	OTHER INC/(EXP)																					
48	1.0%	34	0.6%	14	0.4	9	0.2	39	0.8%	Non-Recurrent Inc/(Exp)												171	0.4%	142	0.4%	29	0.0	74	0.1	97	0.3%
(10)	(0.2%)	(10)	(0.2%)	0	0.0	4	0.1	(14)	(0.3%)	Interest Income												383	0.9%	211	0.5%	172	0.4	125	0.1	258	0.8%
0	0.0%	0	0.0%	0	0.0	0	0.0	0	0.0%	Interest (Expense)												(55)	(0.1%)	(60)	(0.2%)	5	0.1	29	0.1	(84)	(0.2%)
271	5.4%	271	4.9%	0	0.5	5	(0.1)	266	5.5%	Income Taxes												0	0.0%	0	0.0%	0	0.0	0	0.0	0	0.0%
366	7.3%	342	6.1%	24	1.2	1	(0.2)	365	7.5%	TOTAL												1,627	3.8%	1,627	4.1%	0	(0.3)	32	(0.9)	1,595	4.7%
(281)	(5.6%)	(183)	(3.3%)	(98)	(2.3)	(167)	(3.3)	(114)	(2.3%)	NET INCOME (LOSS)												2,126	5.0%	1,920	4.8%	206	0.2	260	(0.4)	1,866	5.4%
																						2,293	5.4%	(1,150)	(2.9%)	3,443	8.3	4,815	12.8	(2,522)	(7.4%)

**ASSOCIATED STUDENTS UCLA - SERVICES AND ENTERPRISES
INCOME AND LOSS SUMMARY - JANUARY 2024 (\$000's)
DIVISIONS FULLY ALLOCATED**

JANUARY (12/31/23 - 01/27/24)										FY 22-23	
CURRENT MONTH										**	
ACTUAL		BUDGET		VARIANCE				LAST YEAR ACT			
\$	%	\$	%	ACT/BUD		ACT/LY ACT		\$	%	\$	%
				\$	%	\$	%				
2,752		3,129		(377)	(12.0%)	(231)	(7.7%)	2,983			
1,807		1,716		91	5.3%	378	26.5%	1,429			
391		500		(109)	(21.8%)	27	7.4%	364			
66		241		(175)	(72.6%)	(13)	(16.5%)	79			
5,016		5,586		(570)	(10.2%)	161	3.3%	4,855			
1,020	37.1%	1,190	38.0%	(170)			Pts.	1,086	36.4%		
1,275	70.6%	1,201	70.0%	74	0.6	266	0.0	1,009	70.6%		
391	100.0%	500	100.0%	(109)	0.0	27	0.0	364	100.0%		
49	74.2%	213	88.4%	(164)	(14.2)	(7)	3.3	56	70.9%		
2,735	54.5%	3,104	55.6%	(369)	(1.1)	220	2.7	2,515	51.8%		
773	28.1%	799	25.5%	26	(2.6)	(45)	(3.7)	728	24.4%		
943	52.2%	1,024	59.7%	81	7.5	(18)	12.5	925	64.7%		
170	43.5%	201	40.2%	31	(3.3)	(21)	(2.6)	149	40.9%		
146	221.2%	158	65.6%	12	(155.6)	(30)	(74.4)	116	146.8%		
2,032	40.5%	2,182	39.1%	150	(1.4)	(114)	(1.0)	1,918	39.5%		
247	9.0%	391	12.5%	(144)	(3.5)	(111)	(3.0)	358	12.0%		
332	18.4%	177	10.3%	155	8.1	248	12.5	84	5.9%		
221	56.5%	299	59.8%	(78)	(3.3)	5	(2.8)	216	59.3%		
(96)	(145.5%)	54	22.4%	(150)	(167.9)	(36)	(69.6)	(60)	(75.9%)		
704	14.0%	921	16.5%	(217)	(2.5)	106	1.7	598	12.3%		
643	23.4%	696	22.2%	53	(1.2)	(76)	(4.4)	567	19.0%		
490	27.1%	482	28.1%	(8)	1.0	(134)	(2.2)	356	24.9%		
118	30.2%	137	27.4%	19	(2.8)	(36)	(7.7)	82	22.5%		
100	151.5%	131	54.4%	31	(97.1)	(28)	(60.4)	72	91.1%		
1,351	26.9%	1,446	25.9%	95	(1.0)	(274)	(4.7)	1,077	22.2%		
(395)	(7.9%)	(304)	(5.4%)	(91)	(2.5)	(186)	(3.6)	(209)	(4.3%)		
(159)	(3.2%)	(305)	(5.5%)	146	2.3	113	2.4	(272)	(5.6%)		
103	2.1%	161	2.9%	(58)	(0.8)	(31)	(0.7)	134	2.8%		
(196)	(3.9%)	(77)	(1.4%)	(119)	(2.5)	(64)	(1.2)	(132)	(2.7%)		
(647)	(12.9%)	(525)	(9.4%)	(122)	(3.5)	(168)	(3.0)	(479)	(9.9%)		
57	1.1%	47	0.8%	10	0.3	(17)	(0.4)	74	1.5%		
48	1.0%	34	0.6%	14	0.4	9	0.2	39	0.8%		
(10)	(0.2%)	(10)	(0.2%)	0	0.0	4	0.1	(14)	(0.3%)		
0	0.0%	0	0.0%	0	0.0	0	0.0	0	0.0%		
271	5.4%	271	4.9%	0	0.5	5	(0.1)	266	5.5%		
366	7.3%	342	6.1%	24	1.2	1	(0.2)	365	7.5%		
(281)	(5.6%)	(183)	(3.3%)	(98)	(2.3)	(167)	(3.3)	(114)	(2.3%)		

FISCAL YEAR 2023-2024										FY 22-23	
YTD 6 MONTHS (07/30/23 - 01/27/24)										**	
ACTUAL		BUDGET		VARIANCE				LAST YEAR ACT			
\$	%	\$	%	ACT/BUD		ACT/LY ACT		\$	%	\$	%
				\$	%	\$	%				
25,345		24,961		384	1.5%	1,893	8.1%	23,452			
9,811		9,550		261	2.7%	2,821	40.4%	6,990			
3,336		4,075		(739)	(18.1%)	102	3.2%	3,234			
4,362		1,256		3,106	247.3%	3,754	617.4%	608			
42,854		39,842		3,012	7.6%	8,570	25.0%	34,284			
8,621	34.0%	8,501	34.1%	120			Pts.	1,024		7,597	32.4%
7,012	71.5%	6,641	69.5%	371	2.0	2,055	0.6	4,957	70.9%		
3,336	100.0%	4,075	100.0%	(739)	0.0	103	0.0	3,233	100.0%		
4,215	96.6%	1,087	86.5%	3,128	10.1	3,755	20.9	460	75.7%		
23,184	54.1%	20,304	51.0%	2,880	3.1	6,937	6.7	16,247	47.4%		
5,745	22.7%	5,610	22.5%	(135)	(0.2)	(507)	(0.4)	5,238	22.3%		
5,977	60.9%	6,180	64.7%	203	3.8	(517)	17.2	5,460	78.1%		
1,464	43.9%	1,734	42.6%	270	(1.3)	(40)	0.1	1,424	44.0%		
1,048	24.0%	978	77.9%	(70)	53.9	(297)	99.5	751	123.5%		
14,234	33.2%	14,502	36.4%	268	3.2	(1,361)	4.3	12,873	37.5%		
2,876	11.3%	2,892	11.6%	(16)	(0.3)	517	1.2	2,359	10.1%		
1,035	10.5%	461	4.8%	574	5.7	1,538	17.7	(503)	(7.2%)		
1,872	56.1%	2,341	57.4%	(469)	(1.3)	63	0.2	1,809	55.9%		
3,167	72.6%	109	8.7%	3,058	63.9	3,459	120.6	(292)	(48.0%)		
8,950	20.9%	5,803	14.6%	3,147	6.3	5,577	11.1	3,373	9.8%		
4,325	17.1%	4,538	18.2%	213	1.1	(140)	0.7	4,185	17.8%		
2,625	26.8%	2,644	27.7%	19	0.9	(452)	4.3	2,173	31.1%		
788	23.6%	922	22.6%	134	(1.0)	(16)	0.3	772	23.9%		
1,045	24.0%	769	61.2%	(276)	37.2	(414)	79.8	631	103.8%		
8,783	20.5%	8,873	22.3%	90	1.8	(1,022)	2.1	7,761	22.6%		
(1,450)	(3.4%)	(1,647)	(4.1%)	197	0.7	376	1.9	(1,826)	(5.3%)		
(1,590)	(3.7%)	(2,183)	(5.5%)	593	1.8	1,086	4.1	(2,676)	(7.8%)		
1,084	2.5%	1,419	3.6%	(335)	(1.1)	47	(0.5)	1,037	3.0%		
2,123	5.0%	(659)	(1.7%)	2,782	6.7	3,046	7.7	(923)	(2.7%)		
167	0.4%	(3,070)	(7.7%)	3,237	8.1	4,555	13.2	(4,388)	(12.8%)		
171	0.4%	142	0.4%	29	0.0	74	0.1	97	0.3%		
383	0.9%	211	0.5%	172	0.4	258	0.1	258	0.8%		
(55)	(0.1%)	(60)	(0.2%)	5	0.1	29	0.1	(84)	(0.2%)		
0	0.0%	0	0.0%	0	0.0	0	0.0	0	0.0%		
1,627	3.8%	1,627	4.1%	0	(0.3)	32	(0.9)	1,595	4.7%		
2,126	5.0%	1,920	4.8%	206	0.2	260	(0.4)	1,866	5.4%		
2,293	5.4%	(1,150)	(2.9%)	3,443	8.3	4,815	12.8	(2,522)	(7.4%)		

ASUCLA
P/L Reconciliation
Jan-24

<i>Financial Analysis</i>	\$000's
	Jan-24
Budgeted Net Income/(Loss)	(183)
UCLA Store	
Gross Margin:	
Bearwear below plan: lower sales related to the UCLA men's basketball and some timing adjustments for prior month sales	(76)
Market sales above plan: strong marketing campaigns for Cal Fresh, new food options and good availability of food, drinks and snacks	13
New Text below plan: other income lower than plan mostly due to the move toward Bruin One Access	(42)
CRS above plan due to timing of processing departmental orders	26
Custom Shop below plan due to the delay in planned promotional products to the University	(11)
Computer Store below plan due to a drop in year-over-year institutional demand for Windows-based PCs and lower sales in accessories and personal electronics	(39)
HSS General MDSE below plan due to poor weather and low traffic	(11)
HSS Dental below plan due to fewer dental requisitions	(18)
Hilltop Shop below plan: lower foot traffic	(7)
Total Wages below plan (mostly student)	22
Other	(1)
Total Contribution	(144)
UCLA Restaurants	
Gross Margin:	
Wetzels above plan: strong sales largely due to Sambazon not budgeted	58
Greenhouse above plan: this area was not budgeted for 2023-2024	63
Northern Lights above plan due to increasing customer trends throughout campus and positive purchasing response to marketing campaigns	22
Anderson Cafe below plan as the number of their classes scheduled for Winter Quarter is significantly less than prior year	(15)
CSSC above plan: new fusion menu concept performing approximately 20% better than previous menu	23
Catering below plan due to not receiving the budgeted Olympic sports training table account plus several other events	(94)
Cncessions below plan: lower attendance at men's basketball events	(18)
Total Wages below plan	19
Other, positive controllables (\$62) and various positive gross margin variances	97
Total Contribution	155
Licensing & Services	
Gross Margin:	
Licensing Domestic below plan due to lower Nike sales	(8)
Marketing Ventures below plan: lower business than expected	(97)
Total Wages below plan	5
Other, mostly positive controllables	22
Total Contribution	(78)
UCLA Student Union	
Gross Margin:	
Event Services slightly below plan	(2)
Student Union Ops. below plan: lower strategic funding	(161)
Total Wages below plan	8
Other, positive controllables	5
Total Contribution	(150)
Allocated Expenses and Other	
A&SS below plan in various accounts	60
Facilities below plan due to lower wages and benefits slightly offset by unrealized cost sharing with UCLA	5
Utilities above plan due to unrealized cost sharing with UCLA and higher elec-non air cond. and timing for energy savings project	(14)
Depreciation below plan due to timing of capital expenditures	44
Non-recurrent and other higher than plan	10
Interest income higher than plan	14
Total	119
Actual Net Income/(Loss)	(281)

ASUCLA
P/L Reconciliation
Year-To-Date Through January, 2024

<i>Financial Analysis</i>	\$000's
Budgeted Net Income/(Loss)	(1,150)
UCLA Store	
Gross Margin:	
Bearwear above plan due to strong sales for new shop-in-shop vendors, the Big Bruin Welcome sale, football games and visitor/tourist and orientation business	298
Fastrack below plan due to slow selling old stock to make room for new product assortments and delivery delays with new suppliers	(37)
Market above plan due to an increase in foot traffic from student tours and orientations, new food options, and a successful Cal Fresh EBT marketing program	107
Essentials below plan due mostly to supply chain constraints	(17)
E-Commerce below plan: sales of different products from prior year and reduced opportunities for promotions	(55)
New Text below plan: shortfall in IA and lower average price point	(89)
Bookzone above plan due to a large Graduate School of Education order	92
Custom Shop below plan due to delay in planned promotional products	(105)
Computer Store below plan mostly due to lower demand for Mac and Ipad purchases by businesses, overall slower institutional demand and some product limitations	(141)
HSS Dental above plan due to early timing for processing Summer Dental Hygiene and D1	71
Total Wages above plan (mostly student)	(55)
Other, mostly negative controllables	(85)
Total Contribution	(16)
UCLA Restaurants	
Gross Margin:	
Wetzels above plan: mostly due to strong Sambazon which was not budgeted	289
Greenhouse above plan: this areas was not budgeted for 2023-2024	258
Panda above plan due to increased customers in this area	75
Northern Lights above plan due to increasing customer trends throughout campus and positive purchasing response to marketing campaigns	50
Anderson above plan: strong finals week and pick up/delivery sales, and unit level catering more than plan	27
CSSC above plan: strong new Fusion menu	37
Café Synapse above plan due to one-time financial support from the Brain Research Institute	19
LuValle Food Servery below plan: the rebound to 2019 traffic and sales levels have not materialized and many summer classes virtual (Public Policy building reopened 9/25)	(119)
Café 451 above plan due to increasing customer trends throughout campus and positive purchasing response to marketing campaigns	46
Jimmy's below plan: the rebound to 2019 traffic and sales levels have not materialized and many summer classes virtual (Public Policy building reopened 9/25)	(76)
Taco Bell below plan: summer traffic less than previous years, some summer classes virtual rather than in person	(85)
Catering below plan due to reduced business (Olympic sports training table account was not received)	(186)
Concessions below plan: lower attendance at men's basketball events	(44)
Total Wages lower than plan (mostly student)	152
Other, positive controllables (\$51K) and various positive gross margin variances	131
Total Contribution	574
Licensing & Services	
Gross Margin:	
Licensing Domestic below plan: lower overall retail sales	(72)
Licensing International below plan: mostly lower sales in the European and Australian market	(149)
Licensing Campus Sourcing above plan: more back to school activity earlier than planned	18
Leased Ops mostly on plan	(4)
Marketing Ventures below plan as anticipated new business has not been achieved	(528)
Total Wages below plan	46
Other, positive controllables	220
Total Contribution	(469)
UCLA Student Union	
Gross Margin:	
Event Services above plan due to an increase in summer camp usage, new transfer orientation business and a large student event	99
Student Union Ops. above plan mostly due to higher strategic funding	3,029
Total Wages below plan	52
Other, mostly negative controllables	(122)
Total Contribution	3,058
Allocated Expenses and Other	
A&SS below plan in various accounts	79
Facilities above plan: mostly unrealized budgeted cost sharing with UCLA	(167)
Utilities above plan: unrealized cost sharing with UCLA and various other negative controllables	(87)
Depreciation lower than plan due to timing of capitals	265
Non-recurrent and other higher than plan	34
Interest Income higher than plan	172
Total	296
Actual Net Income/(Loss)	2,293

**ASSOCIATED STUDENTS UCLA
SERVICES AND ENTERPRISES
BALANCE SHEETS**
(\$000)

	Current Month January 2024	Prior Month December 2023	Prior Year July 2023
ASSETS			
CURRENT ASSETS:			
Cash and cash equivalents	14,984	16,519	17,794
Accounts receivable	13,599	11,678	9,704
Less: Allowance for doubtful accounts	(491)	(489)	(478)
Accounts receivable, net	13,108	11,190	9,227
Student fees receivable	1,674	1,403	107
Inventories	9,363	9,076	8,363
Prepaid expenses and other current assets	1,188	1,178	1,107
Total current assets	40,318	39,366	36,598
LONG TERM ASSETS			
Property, equipment and improvements	77,600	77,498	76,766
Less: Accumulated depreciation	(60,630)	(60,453)	(59,595)
Total long term assets	16,970	17,045	17,171
TOTAL ASSETS	57,288	56,411	\$53,769
LIABILITIES AND RETAINED EARNINGS			
CURRENT LIABILITIES:			
Accounts payable	10,090	9,066	\$9,298
Wages and payroll taxes payable	8,514	8,829	8,035
Sales tax payable & other liabilities	1,282	1,086	1,352
Interest payable	22	12	359
Deferred income	1,759	1,635	1,439
Funds held for others	435	315	395
Current portion of long term debt	1,087	1,087	1,087
Total current liabilities	23,191	22,030	21,965
LONG TERM DEBT:			
AU expansion loan	2,119	2,119	2,119
Other salaries and benefits payable	28,236	28,236	28,236
Total long term debt	30,355	30,355	30,355
TOTAL LIABILITIES	53,546	52,385	52,320
RETAINED EARNINGS:			
Beginning Balance	1,449	1,449	1,272
Year-to-date net income/(loss)	2,293	2,576	177
Ending Balance	3,742	4,026	1,449
TOTAL LIABILITIES AND RETAINED EARNINGS	57,288	56,411	53,769

**ASSOCIATED STUDENTS UCLA
SERVICES AND ENTERPRISES
STATEMENTS OF CASH FLOWS
January 2024
(\$000's)**

CASH FLOWS FROM OPERATING ACTIVITIES:

Net income/(loss)
 Adjustments to reconcile net income/(loss) to net cash provided/(used) by operating activities:
 Depreciation
 (Increase)/decrease in current assets:
 Accounts receivable
 Student fees receivable
 Inventories
 Prepaid expenses and other current assets
 Increase/(decrease) in current liabilities:
 Accounts payable
 Sales tax payable & other liabilities
 Wages and payroll taxes payable
 Interest payable
 Deferred Income
 Funds held for others

 Net cash provided/(used) by operating activities

CASH PROVIDED/(USED) BY INVESTING ACTIVITIES:

Purchase of property, equipment and improvements

 Net cash used in investing activities

CASH PROVIDED/(USED) BY FINANCING ACTIVITIES:

Net cash provided/(used) by financing activities

NET INCREASE/(DECREASE) IN CASH AND CASH EQUIVALENTS

CASH AND CASH EQUIVALENTS, Beginning

CASH AND CASH EQUIVALENTS, Ending

	Current Month	Year to Date	Prior Year to Date
	(281)	2,293	(2,522)
	177	1,061	1,036
	(1,918)	(3,881)	(1,570)
	(271)	(1,568)	258
	(287)	(1,001)	(1,328)
	(10)	(81)	(124)
	1,025	795	(1,025)
	196	(70)	54
	(319)	480	41
	10	(336)	(5)
	125	320	834
	120	40	158
	(1,433)	(1,948)	(4,193)
	(102)	(862)	(755)
	(102)	(862)	(755)
	0	0	0
	(1,535)	(2,810)	(4,948)
	16,519	17,794	22,810
	14,984	14,984	17,862

**ASSOCIATED STUDENTS UCLA
SERVICES AND ENTERPRISES
CASH RESERVE COMPUTATION
January 2024
(\$000's)**

	Current Month January 2024	Prior Month December 2023
CASH AND CASH EQUIVALENTS	14,984	16,519
BOARD REQUIRED CASH RESERVE	7,684	8,186
RESERVE SURPLUS (DEFICIT)	7,300	8,333

ASUCLA SERVICES AND ENTERPRISES
Capital Expenditures - Current Year Projects (\$000's)
FY 2023-2024 January 2024

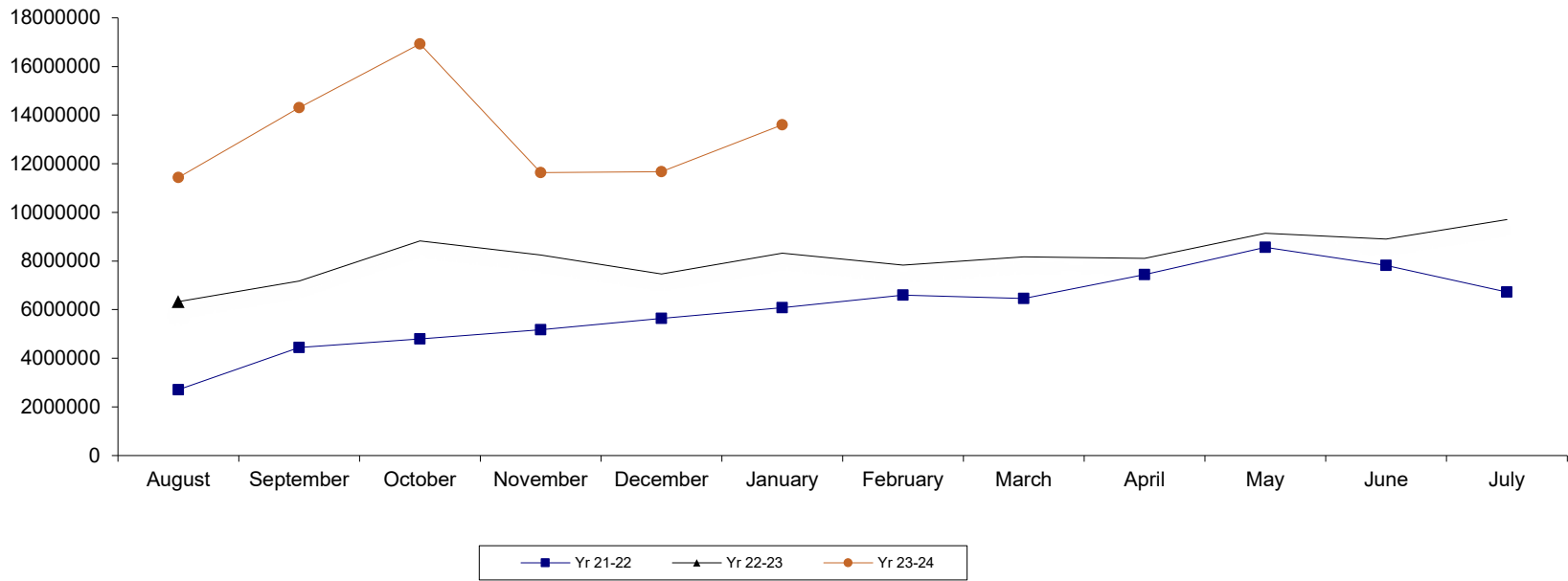
PROJECT NAME	BUDGET	PROJECTED						
		Payments	PO's	Total	Remaining Balance	Pending	Over (Under)	Status
Store/Services								
2023-001 Store General Replacement	100.0	0.0	0.0	0.0	100.0	100.0	0.0	Pending
2023-002 Printer / Equipment Replacement	65.0	0.0	0.0	0.0	65.0		(65.0)	Canceled
2023-003 Remodel of Lighting	225.0	0.0	0.0	0.0	225.0	225.0	0.0	Pending
2023-004 Freezers	85.0	0.0	15.6	15.6	69.4		(69.4)	In Progress
2023-005 General Replacement	50.0	0.0	0.0	0.0	50.0		(50.0)	Canceled
Total Store/Services	525.0	0.0	15.6	15.6	509.4	325.0	(184.4)	
Food Service								
2023-006 FS Miscellaneous and Unanticipated	50.0	16.2	1.5	17.7	32.3		(32.3)	In Progress
2023-007 Patio Furniture Upgrade	20.0	20.2	0.0	20.2	(0.2)		0.2	Completed
2023-008 Electric Cart	35.0	0.0	30.3	30.3	4.7		(4.7)	In Progress
2023-009 Electric Cart	35.0	0.0	27.1	27.1	7.9		(7.9)	In Progress
2023-010 Steamer	12.0	0.0	0.0	0.0	12.0		(12.0)	Canceled
2023-011 Display Warmer	5.0	0.0	0.0	0.0	5.0	5.0	0.0	Pending
2023-012 Refrigerator	5.0	0.0	0.0	0.0	5.0	5.0	0.0	Pending
2023-013 Chef Express Ovens (3)	35.0	0.0	31.1	31.1	3.9		(3.9)	In Progress
2023-014 Replace Laminate Counters	50.0	0.0	0.0	0.0	50.0	50.0	0.0	Pending
2023-015 Office Refurbishments	40.0	51.1	1.7	52.8	(12.8)		12.8	Completed - Awaiting Invoice
2023-016 Olympic Sports Training Table Infrastructure	100.0	0.0	0.0	0.0	100.0		(100.0)	Canceled
2023-017 Expanded & Improved Waste Diversion Stations	50.0	0.0	47.7	47.7	2.3		(2.3)	In Progress
Total Food Services	437.0	87.4	139.4	226.8	210.2	60.0	(150.2)	
Technology								
2023-018 Network Infrastructure Upgrade	5.0	0.0	0.0	0.0	5.0	5.0	0.0	Pending
2023-019 Printer Replacement	10.0	0.0	0.0	0.0	10.0	10.0	0.0	Pending
2023-020 Misc Hardware / Software (Marketing/Info Photo)	13.0	0.0	0.0	0.0	13.0	13.0	0.0	Pending
2023-021 SQL Server upgrade	10.0	0.0	0.0	0.0	10.0		(10.0)	Canceled
2023-022 Video Equipment	6.0	0.0	0.0	0.0	6.0	6.0	0.0	Pending
2023-023 Signage Supplies / Equipment	50.0	0.0	0.0	0.0	50.0	50.0	0.0	Pending
2023-024 Bruin View Point Room Blackout Curtains	75.0	0.0	0.0	0.0	75.0	75.0	0.0	Pending
2023-025 Ackerman A-Level Dining Room Video Wall	100.0	0.0	0.0	0.0	100.0	100.0	0.0	Pending
2023-026 Photo Archive Digitize Negatives	125.0	0.0	0.0	0.0	125.0		(125.0)	Canceled
2023-043 ASUCLA Restaurant Clover Devices	0.0	20.8	0.0	20.8	(0.8)		20.8	Completed
2023-045 UCLA Store Bruincard Readers	0.0	0.0	9.7	9.7	(1.7)		9.7	In Progress
2023-046 Warehouse Mgmt Sys Mobile Devices	0.0	0.0	0.0	0.0	30.0		0.0	Pending
Total Technology	394.0	20.8	9.7	30.5	421.5	259.0	(104.5)	
Others								
2023-027 Fac Misc and Remodels	75.0	23.6	52.8	76.4	(1.4)		1.4	In Progress
2023-028 AU Freight Elevator Fire Curtains	175.0	0.0	0.0	0.0	175.0		(175.0)	Canceled
2023-029 Custodial Replacements	20.0	10.0	1.8	11.7	8.3		(8.3)	In Progress
2023-030 Ackerman Roof Waterproofing	275.0	0.0	0.0	0.0	275.0	275.0	0.0	Pending
2023-031 NCSC Dining Carpet	35.0	7.3	3.6	10.9	24.1		(24.1)	In Progress
2023-032 CSSC Roof Waterproofing	30.0	0.0	0.0	0.0	30.0	30.0	0.0	Pending
2023-033 LVC Jimmy's Small Dining Room AC Replacem	5.0	0.0	0.0	0.0	5.0	5.0	0.0	Pending
2023-034 LVC Jimmy's Carpet	25.0	3.9	1.7	5.6	19.4		(19.4)	In Progress
2023-035 Kerckhoff 1st Floor ADA Entrance	20.0	0.0	0.0	0.0	20.0	20.0	0.0	Pending
2023-036 SUO General Replacement	35.0	0.0	0.0	0.0	35.0	35.0	0.0	Pending
2023-037 SUO Public Furnishings	75.0	0.0	0.0	0.0	75.0	75.0	0.0	Pending
2023-038 Meeting Room / Event Venue Upgrade	15.0	0.0	0.0	0.0	15.0	15.0	0.0	Pending
2023-039 Finance Misc Replacements	15.0	0.0	0.0	0.0	15.0	15.0	0.0	Pending
2023-040 MCO Refurbishment	80.0	0.0	0.0	0.0	80.0	80.0	0.0	Pending
2023-041 Replace Cameras	20.0	12.0	7.9	19.9	0.1		(0.1)	Completed - Awaiting Invoice
2023-042 Replacements for Broken Furniture	25.0	0.0	0.0	0.0	25.0	25.0	0.0	Pending
2023-044 Underground Storage Tank Parts	0.0	0.0	47.1	47.1	0.0		47.1	In Progress
Total Others	925.0	56.7	114.8	171.6	800.5	575.0	(178.4)	
Total Year Projects	2,281.0	164.9	279.6	444.5	1,941.6	1,219.0	(617.5)	

ASSOCIATED STUDENTS UCLA SERVICES AND ENTERPRISES
ACCOUNTS RECEIVABLE AGING REPORT

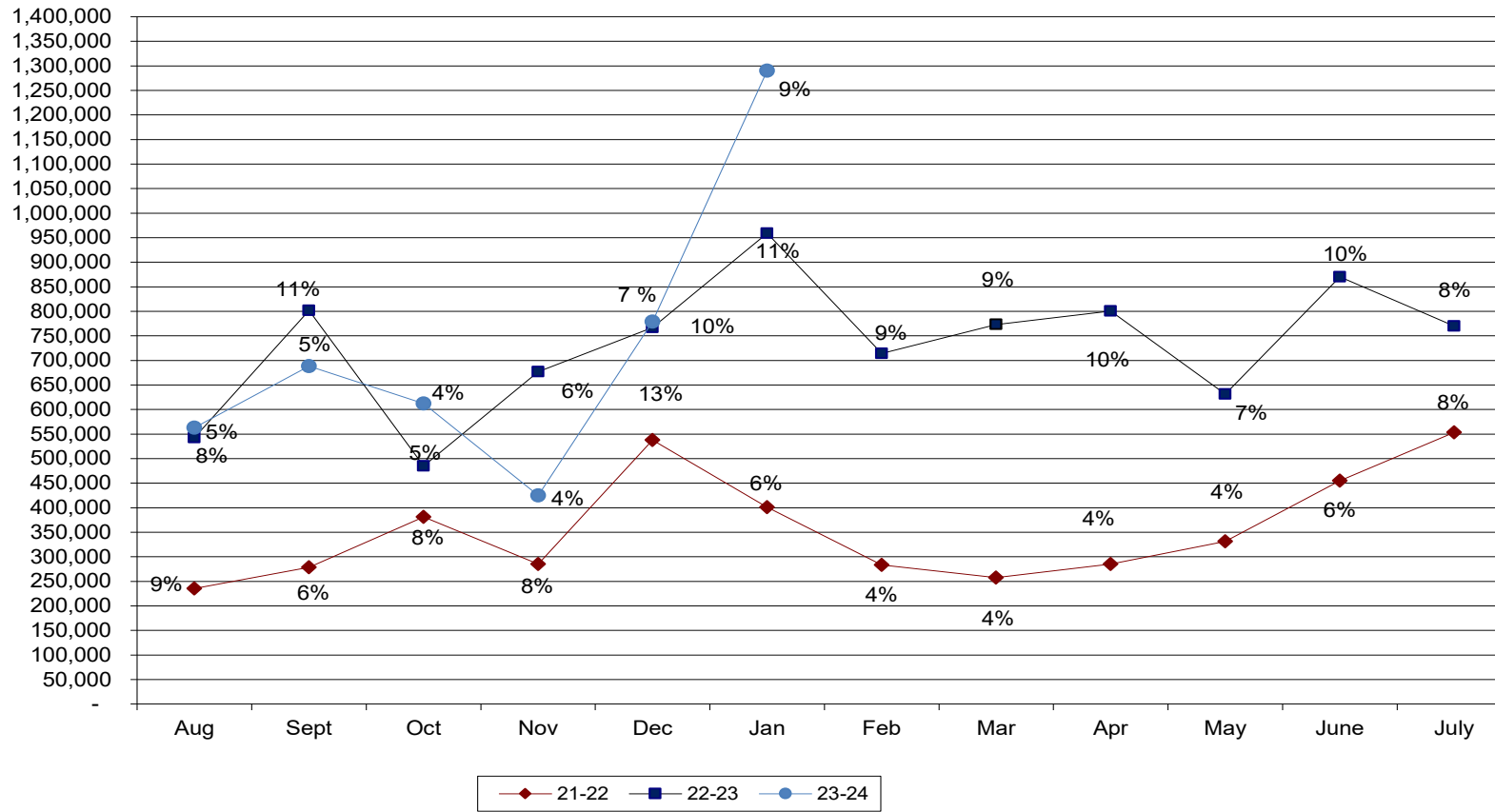
01/27/24	Jan	Current	%	30+	%	60+	%	90+	%	120+	%	150+	%	Total	%
UNIVERSITY		\$3,261,289	33%	\$2,294,287	97%	\$594,613	89%	\$126,797	33%	\$19,310	15%	\$4,155	5%	\$6,300,452	45%
ASUCLA PUBLICATIONS		\$93,905	1%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$93,905	1%
ASUCLA USA/GSA		\$125,580	1%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$125,580	1%
DUE FROM VENDORS		\$56,147	1%	(\$24,770)	-1%	\$17,299	3%	\$46,041	12%	\$110,435	85%	\$73,623	81%	\$278,775	2%
DENTAL KITS		\$762,535	8%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$762,535	6%
OTHER		5,654,196	57%	\$105,860	4%	\$56,306	8%	\$207,111	55%	\$847	0%	\$13,382	15%	\$6,037,703	44%
TOTAL CURRENT MONTH		\$9,953,652	100%	\$2,375,377	100%	\$668,218	100%	\$379,949	100%	\$130,592	100%	\$91,160	100%	\$13,598,949	100%
		73%		18%		5%		3%		1%		0%		100%	
12/30/23	Dec	Current	%	30+	%	60+	%	90+	%	120+	%	150+	%	Total	%
UNIVERSITY		\$2,847,485	33%	\$2,006,234	96%	\$145,066	32%	\$40,240	66%	\$5,702	4%	\$6,751	7%	\$5,051,479	42%
ASUCLA PUBLICATIONS		\$103,623	1%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$103,623	1%
ASUCLA USA/GSA		\$200,024	2%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$200,024	2%
DUE FROM VENDORS		(\$1,709)	0%	\$4,425	0%	\$98,558	22%	(\$1,220)	-2%	\$128,356	80%	\$85,570	83%	\$313,980	3%
DENTAL KITS		\$992,685	11%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$992,685	9%
OTHER		\$4,657,585	53%	\$89,233	4%	\$210,391	46%	\$21,552	36%	\$27,240	16%	\$10,463	10%	\$5,016,464	43%
TOTAL CURRENT MONTH		\$8,799,694	100%	\$2,099,892	100%	\$454,015	100%	\$60,572	100%	\$161,298	100%	\$102,784	100%	\$11,678,255	100%
		75%		18%		4%		1%		1%		1%		100%	
11/25/23	Nov	Current	%	30+	%	60+	%	90+	%	120+	%	150+	%	Total	%
UNIVERSITY		\$2,625,320	29%	\$668,251	30%	\$51,944	66%	\$17,794	28%	\$17,773	11%	\$30,218	25%	\$3,411,300	29%
ASUCLA PUBLICATIONS		\$126,864	1%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$126,864	1%
ASUCLA USA/GSA		\$200,135	2%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$200,135	2%
DUE FROM VENDORS		\$62,505	1%	\$47,337	2%	(\$3,310)	-4%	\$6,286	10%	\$127,023	78%	\$84,682	70%	\$324,523	3%
DENTAL KITS		\$1,213,557	14%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$1,213,557	10%
OTHER		\$4,730,059	53%	\$1,541,420	68%	\$29,847	38%	\$39,051	62%	\$18,294	11%	\$5,622	5%	\$6,364,294	55%
TOTAL CURRENT MONTH		\$8,958,440	100%	\$2,257,008	100%	\$78,481	100%	\$63,131	100%	\$163,091	100%	\$120,522	100%	\$11,640,673	100%
		77%		19%		1%		1%		1%		1%		100%	

Total Accounts Receivable Balances

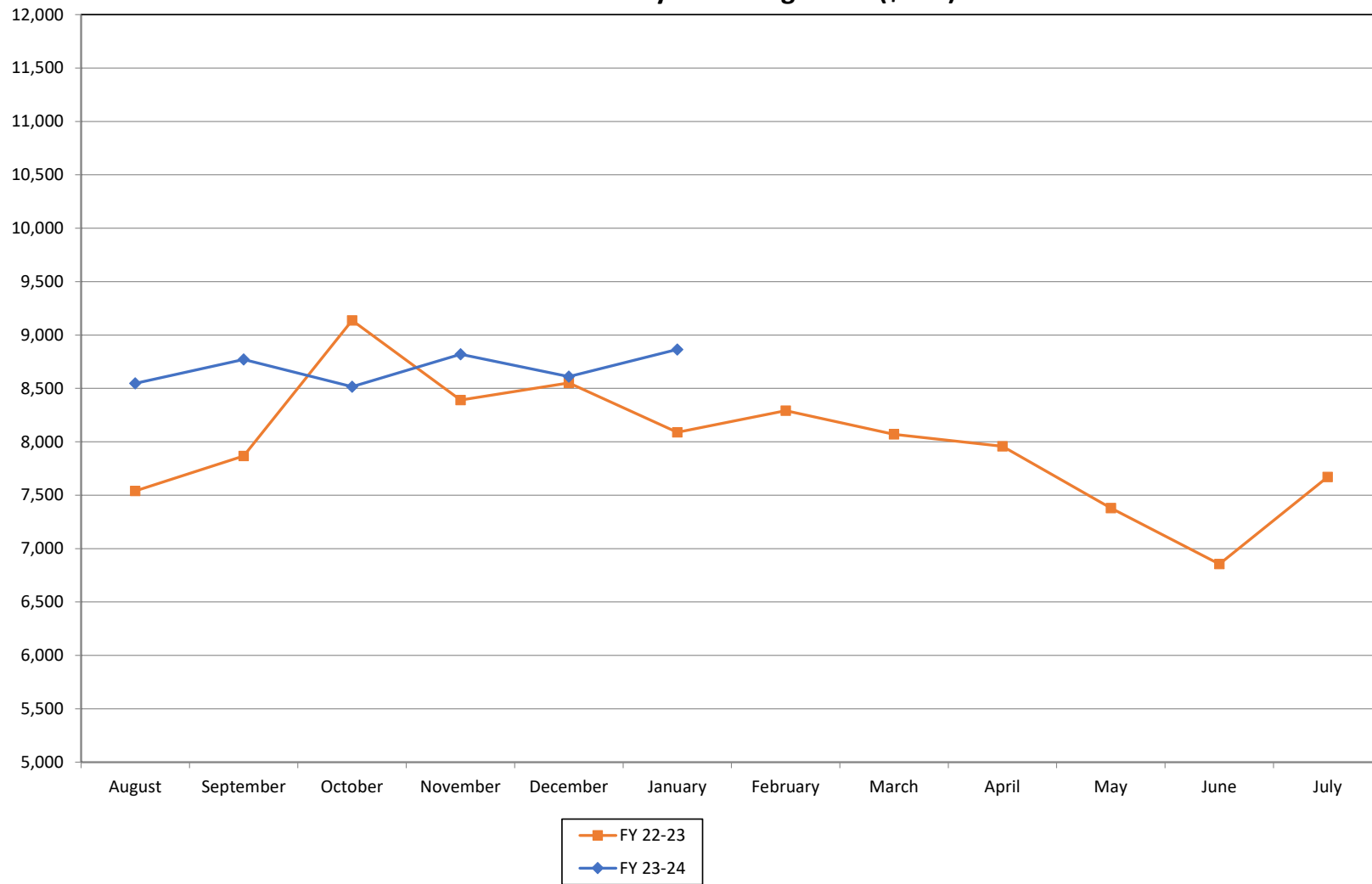
12 Month History Aug 22 to Jan 24



Percentages represent delinquency to outstandings

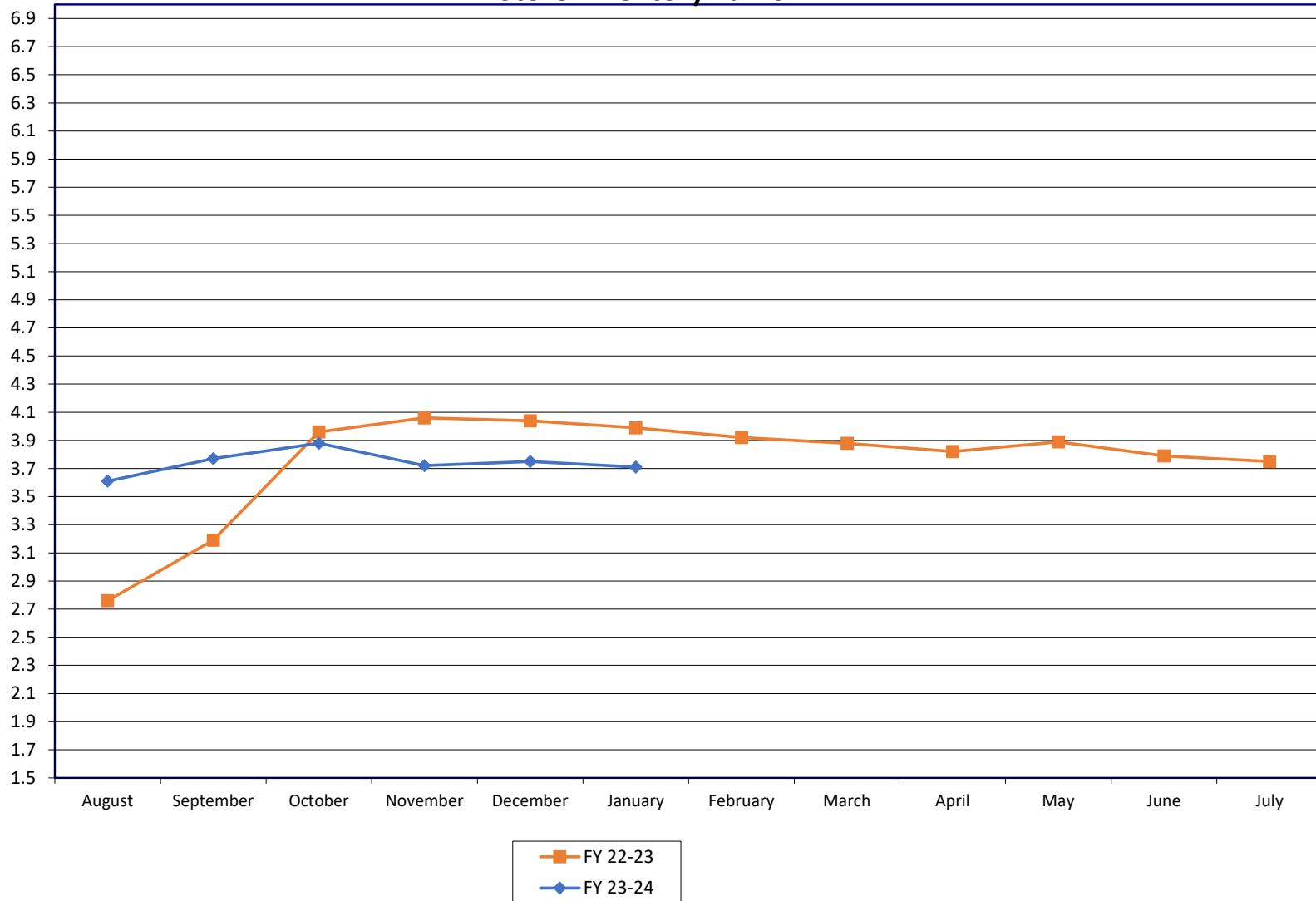


Associated Students UCLA Store Inventory At Average Cost (\$000)



Data prior to FY22-23 is not presented in the charts due to the NetSuite conversion in October 2021. The NetSuite conversion resulted in a change in accounting for inventory from Retail to Average Cost

Associated Students UCLA Store Inventory Turns*



This value measures how quickly inventory is sold. The average inventory value is calculated as follows $COGS / [Sum (on\ hand\ value\ on\ last\ day\ of\ each\ month) / \# \text{ of months}]$

Data prior to FY22-23 is not presented in the charts due to the NetSuite conversion in October 2021. The NetSuite conversion resulted in a change in accounting for inventory from Retail to Average Cost

UCLA STORE
INCOME STATEMENT

JAN. 06(12/31/23-01/27/24)			FISCAL YEAR 23-24			FISCAL YEAR 22-23	
CURRENT MONTH			YTD 6 MO(07/30/23-01/27/24)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE	MONTH	YTD
916,470	1,058,223	<141,753>	7,479,995	8,292,949	<812,954>	1,102,694	8,359,423
952,622	1,037,431	<84,809>	10,095,910	9,056,775	1,039,135	976,622	8,266,835
133,044	144,100	<11,056>	794,359	783,952	10,407	139,160	755,269
215,443	242,530	<27,087>	974,158	968,543	5,615	240,104	895,104
58,615	60,000	<1,385>	950,735	1,055,000	<104,265>	55,019	873,758
219,465	302,972	<83,507>	3,796,139	3,739,488	56,651	236,867	3,387,838
0	0	0	<2>	0	<2>	0	<1>
2,495,659	2,845,256	<349,597>	24,091,295	23,896,707	194,588	2,750,465	22,538,227
1,719,593	1,926,862	207,269	16,621,396	16,371,635	<249,761>	1,884,663	15,764,657
1,593	1,880	287	15,845	14,250	<1,595>	2,312	18,493
7,206	6,040	<1,166>	64,511	48,500	<16,011>	6,898	51,955
1,577	860	<717>	9,241	4,700	<4,541>	1,664	8,953
1,121	1,260	139	6,119	5,220	<899>	985	4,912
908	1,640	732	7,613	15,510	7,897	893	6,672
12,405	11,680	<725>	103,329	88,180	<15,149>	12,752	90,985
1,731,998	1,938,542	206,544	16,724,725	16,459,815	<264,910>	1,897,414	15,855,643
68.9	67.7	<1.2>	69.0	68.5	<0.5>	68.5	70.0
763,661	906,714	<143,053>	7,366,569	7,436,892	<70,323>	853,051	6,682,584
31.1	32.3	<1.2>	31.0	31.5	<0.5>	31.5	30.1
0.5	0.4	<0.1>	0.4	0.4	<0.1>	0.5	0.4
30.6	31.9	<1.3>	30.6	31.1	<0.5>	31.0	29.7
14.1	14.3	<0.3>	9.1	13.1	<4.0>	16.0	12.3
45.1	48.7	<3.6>	47.2	48.7	<1.6>	47.4	48.1
40.1	41.7	<1.6>	39.1	40.2	<1.2>	41.0	39.9
30.7	28.4	2.3	33.5	33.8	<0.3>	26.9	32.4
44.4	51.5	<7.1>	47.0	47.2	<0.2>	45.3	46.5
27.3	29.8	<2.4>	22.1	21.4	0.7	28.5	20.2
0.0	0.0	0.0	<1,169.6>	0.0	<1,169.6>	0.0	<945.7>
256,142	283,316	<27,174>	1,253,977	1,064,535	189,442	232,727	914,252
1,019,804	1,190,030	<170,226>	8,620,547	8,501,427	119,120	1,085,778	7,596,836
318,847	318,203	<644>	1,880,541	1,909,218	28,678	287,666	1,640,421
0	0	0	14,689	0	<14,689>	7,587	54,613
187,660	210,108	22,448	1,500,848	1,431,672	<69,176>	195,485	1,411,481
506,507	528,311	21,804	3,396,078	3,340,890	<55,188>	490,738	3,106,515
20.3	18.6	<1.7>	14.1	14.0	<0.1>	17.8	13.8
129,253	153,379	24,126	897,874	923,357	25,483	111,033	750,502
5,437	6,871	1,434	91,100	60,093	<31,007>	7,945	79,789
7,123	8,075	952	43,318	48,620	5,302	7,501	47,278
16	23	7	92	138	46	15	91
4,303	8,700	4,397	13,816	19,000	5,184	3,786	11,583
299	300	1	1,794	2,150	356	299	1,794
3,867	3,000	<867>	36,700	23,810	<12,890>	2,277	22,114
16,023	15,184	<839>	168,417	162,229	<6,188>	15,282	157,104
626	685	59	3,748	4,110	362	629	4,116
<239>	0	239	<54>	0	54	<13>	<21>
44,173	11,956	<32,217>	151,380	143,742	<7,638>	10,918	133,996
0	<500>	<500>	<8,250>	<7,250>	1,000	<1,420>	<7,319>
2	0	<2>	195,021	195,000	<21>	84	186,005
1,777	2,420	643	16,292	14,895	<1,397>	1,481	15,411
39,907	43,446	3,539	451,367	452,583	1,216	57,546	405,285
4,317	0	<4,317>	10,686	0	<10,686>	934	4,176
1,810	50	<1,760>	8,331	364	<7,967>	<473>	13,890
0	0	0	6,078	0	<6,078>	0	11,427
0	0	0	1,369	1,500	131	0	1,418
1,020	0	<1,020>	1,118	700	<418>	0	662
3,860	8,466	4,606	43,122	50,796	7,674	12,210	49,449
1,539	0	<1,539>	25,252	0	<25,252>	0	41,311
226	4,000	3,774	7,938	4,000	<3,938>	1,129	3,807
200	200	0	93,296	93,000	<296>	100	104,710
372	0	<372>	1,553	0	<1,553>	350	2,478
0	1	1	0	7	7	0	0
261	4,000	3,739	87,079	76,000	<11,079>	5,487	90,600
266,173	270,256	4,083	2,348,438	2,268,844	<79,594>	237,102	2,131,654
772,681	798,567	25,886	5,744,515	5,609,734	<134,781>	727,840	5,238,169
247,123	391,463	<144,340>	2,876,032	2,891,693	<15,661>	357,938	2,358,667
43,084	50,735	7,651	374,117	338,195	<35,922>	41,183	298,250
157,302	169,152	11,850	1,069,228	1,141,941	72,713	158,806	1,095,569
99,410	110,236	10,826	623,087	710,004	86,917	96,071	658,641
57,749	64,442	6,693	380,222	437,992	57,770	56,443	346,026
119,364	125,062	5,698	760,182	807,414	47,232	102,903	773,310
93,744	101,223	7,479	666,018	644,225	<21,793>	44,347	592,227
22,615	17,989	<4,626>	154,802	126,615	<28,187>	19,117	125,600
49,581	55,353	5,772	297,248	332,118	34,870	49,469	296,404
642,848	694,192	51,344	4,324,903	4,538,504	213,601	568,339	4,186,025
<395,725>	<302,729>	<92,996>	<1,448,871>	<1,646,811>	197,940	<210,401>	<1,827,359>

UCLA RESTAURANTS
INCOME STATEMENT

JAN. 06(12/31/23-01/27/24)			FISCAL YEAR 23-24			FISCAL YEAR 22-23	
CURRENT MONTH			YTD 6 MO(07/30/23-01/27/24)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE	MONTH	YTD
445,564	280,093	165,471	2,301,725	1,596,320	705,405	252,923	1,315,351
206,865	209,142	<2,277>	1,172,399	1,168,876	3,523	180,712	724,283
271,257	251,967	19,290	1,482,642	1,486,072	<3,430>	166,825	926,250
265,710	268,286	<2,576>	1,380,818	1,685,289	<304,471>	209,514	1,092,859
99,715	116,687	<16,972>	518,255	669,442	<151,187>	95,265	501,348
220,664	350,919	<130,255>	1,271,586	1,665,385	<393,799>	274,333	1,149,403
1,509,775	1,477,094	32,681	8,127,425	8,271,384	<143,959>	1,179,573	5,709,496
532,543	515,024	<17,519>	2,799,158	2,909,208	110,050	419,929	2,033,381
35.3	34.9	<0.4>	34.4	35.2	0.7	35.6	35.6
977,232	962,070	15,162	5,328,267	5,362,176	<33,909>	759,643	3,676,114
64.7	65.1	<0.4>	65.6	64.8	0.7	64.4	64.4
63.8	64.6	<0.8>	64.1	65.3	<1.1>	64.9	63.7
64.6	65.6	<1.0>	66.5	65.1	1.4	70.7	65.6
69.5	68.1	1.4	68.7	67.9	0.8	67.8	70.2
62.8	65.0	<2.2>	63.9	63.9	0.0	63.2	61.8
62.8	66.0	<3.2>	63.6	66.1	<2.5>	62.4	63.7
61.1	63.2	<2.1>	66.1	62.1	4.0	63.0	64.0
297,434	238,896	58,538	1,683,443	1,278,634	404,809	249,366	1,280,769
1,274,666	1,200,966	73,700	7,011,709	6,640,810	370,899	1,009,009	4,956,883
353,710	369,235	15,525	2,188,194	2,237,403	49,209	368,006	2,110,274
0	0	0	0	0	0	0	0
348,833	347,634	<1,199>	2,056,504	2,129,020	72,516	311,984	1,742,979
<55,431>	<50,850>	4,581	<310,256>	<279,761>	30,495	<47,681>	<254,672>
647,112	666,019	18,907	3,934,442	4,086,662	152,220	632,309	3,598,581
42.9	45.1	2.2	48.4	49.4	1.0	53.6	63.0
139,119	181,505	42,386	1,073,635	1,114,879	41,244	127,593	1,007,987
2,541	1,355	<1,186>	14,683	10,861	<3,822>	1,047	11,992
2,570	2,873	303	14,985	17,433	2,448	2,606	16,322
0	0	0	0	0	0	0	0
21	0	<21>	347	0	<347>	0	0
1,804	2,000	196	10,603	12,000	1,398	1,000	9,738
0	0	0	0	0	0	139	139
65,367	65,106	<261>	360,940	370,397	9,457	52,184	271,255
4.3	4.4	0.1	4.4	4.5	0.0	4.4	4.8
4,441	7,467	3,026	37,330	44,823	7,493	4,716	33,058
0	0	0	0	0	0	0	0
<11,613>	<9,750>	1,863	<51,767>	<58,500>	<6,733>	<12,000>	<51,180>
4,728	3,225	<1,503>	34,264	23,025	<11,239>	5,226	28,288
4,245	5,120	875	27,203	29,567	2,364	5,388	27,052
2,588	1,865	<723>	20,561	13,105	<7,456>	2,761	18,699
4,731	3,795	<936>	21,330	24,710	3,380	2,876	25,421
0	0	0	0	0	0	0	0
0	500	500	0	3,000	3,000	0	0
0	0	0	0	0	0	0	0
10,355	5,865	<4,490>	83,020	36,778	<46,242>	12,574	59,812
0	0	0	0	0	0	0	0
0	0	0	0	0	0	0	0
0	0	0	0	0	0	0	0
0	0	0	0	0	0	0	0
35,296	42,884	7,588	202,395	233,612	31,217	35,283	170,550
0	0	0	0	0	0	0	0
2,752	2,189	<563>	14,134	12,822	<1,312>	1,990	9,749
1,223	546	<677>	4,841	3,205	<1,636>	2,953	8,675
0	0	0	26	0	<26>	0	97
0	0	0	0	0	0	0	0
0	0	0	312	0	<312>	0	345
0	275	275	0	1,750	1,750	0	0
7,764	3,882	<3,882>	22,412	22,912	500	3,806	3,806
634	240	<394>	4,709	1,840	<2,869>	238	2,319
0	0	0	750	1,000	250	660	660
1,884	2,500	616	22,313	11,500	<10,813>	2,968	38,638
15,290	34,079	18,789	123,262	162,230	38,968	38,826	167,847
0	0	0	0	0	0	0	0
0	0	0	0	0	0	0	0
0	0	0	0	0	0	0	0
0	0	0	0	0	0	0	0
295,740	357,521	61,781	2,042,291	2,092,949	50,658	292,835	1,861,270
942,852	1,023,540	80,688	5,976,733	6,179,611	202,878	925,145	5,459,851
331,814	177,426	154,388	1,034,976	461,199	573,777	83,865	<502,968>
55,044	63,960	8,916	427,531	431,439	3,908	53,064	345,375
103,306	92,779	<10,527>	446,352	441,284	<5,068>	76,068	347,070
65,286	60,463	<4,823>	262,983	274,980	11,997	46,018	208,550
37,926	35,346	<2,580>	159,405	168,746	9,341	27,036	112,062
78,391	68,595	<9,796>	321,732	311,707	<10,025>	49,290	247,298
81,703	87,685	5,982	580,474	558,256	<22,218>	38,525	514,477
19,710	15,675	<4,035>	134,922	110,330	<24,592>	16,607	109,110
49,056	57,837	8,781	291,708	347,022	55,314	48,921	288,590
490,422	482,340	<8,082>	2,625,105	2,643,764	18,659	355,528	2,172,533
<158,609>	<304,914>	146,305	<1,590,129>	<2,182,565>	592,436	<271,663>	<2,675,501>
239,091	227,621	11,470	1,312,175	1,277,728	34,447	206,904	1,046,896
76,662	76,120	542	451,407	407,580	43,827	75,046	395,542
160,429	151,501	8,928	860,768	870,149	<9,381>	131,858	651,354
9.81	9.48	0.32	9.71	9.26	0.44	9.14	9.03
11.93	11.55	0.38	12.02	11.51	0.51	10.94	11.10
8.77	8.44	0.32	8.49	8.21	0.28	8.11	7.77
25,200	24,780	<420>	149,083	155,527	6,444	24,197	138,810
59.91	59.61	0.30	54.52	53.18	1.33	48.75	41.13

LICENSING & SERVICES
INCOME STATEMENT

JAN. 06(12/31/23-01/27/24)			FISCAL YEAR 23-24			FISCAL YEAR 22-23	
CURRENT MONTH			YTD 6 MO(07/30/23-01/27/24)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE	MONTH	YTD
6,065	8,600	<2,535>	46,390	50,100	<3,710>	7,930	46,430
6,065	8,600	<2,535>	46,390	50,100	<3,710>	7,930	46,430
0	0	0	130	0	<130>	0	666
6,065	8,600	<2,535>	46,260	50,100	<3,840>	7,930	45,764
100.0	100.0	0.0	99.7	100.0	<0.3>	100.0	98.6
100.0	100.0	0.0	99.7	100.0	<0.3>	100.0	98.8
221,974	228,917	<6,943>	2,264,835	2,467,670	<202,835>	209,760	2,217,421
141,410	143,596	<2,186>	841,397	845,569	<4,172>	127,961	776,903
19,240	19,240	0	115,440	115,440	0	18,819	112,913
2,000	99,333	<97,333>	67,680	595,998	<528,318>	0	80,091
384,624	491,086	<106,462>	3,289,351	4,024,677	<735,326>	356,540	3,187,328
390,689	499,686	<108,997>	3,335,612	4,074,777	<739,165>	364,470	3,233,092
45,667	50,061	4,394	259,716	300,363	40,647	31,706	240,219
0	833	833	0	4,998	4,998	0	0
45,667	50,894	5,227	259,716	305,361	45,645	31,706	240,219
753.0	591.8	<161.2>	559.9	609.5	49.7	399.8	517.4
17,498	23,634	6,136	120,037	140,177	20,140	10,805	109,713
59	350	291	237	2,100	1,863	13	893
363	470	107	2,256	2,820	564	391	2,644
554	100	<454>	1,071	600	<471>	39	398
2,901	3,500	599	11,692	39,000	27,308	1,358	5,962
0	0	0	600	0	<600>	0	0
0	775	775	212	4,650	4,438	0	527
2,467	4,600	2,133	12,933	27,600	14,667	1,333	11,841
0	550	550	0	12,300	12,300	0	1,188
97	7,000	6,903	32,400	57,000	24,600	28	8,030
0	100	100	259	600	341	0	0
0	1,250	1,250	10,168	7,500	<2,668>	0	3,933
2,917	5,217	2,300	14,583	31,302	16,719	2,917	32,782
0	1,750	1,750	0	10,500	10,500	185	185
0	5,133	5,133	4,600	30,798	26,198	3,800	13,768
0	0	0	97,357	157,650	60,293	945	144,726
21,359	22,058	699	187,888	193,518	5,630	19,828	179,976
75,876	73,575	<2,301>	707,505	710,632	3,127	75,407	667,388
124,090	150,062	25,972	1,203,797	1,428,747	224,950	117,047	1,183,954
169,757	200,956	31,199	1,463,514	1,734,108	270,594	148,753	1,424,172
220,932	298,730	<77,798>	1,872,098	2,340,669	<468,571>	215,717	1,808,920
3,885	4,888	1,003	28,236	32,823	4,587	2,661	23,140
21,119	25,418	4,299	139,308	181,192	41,884	18,240	153,876
14,114	17,607	3,493	86,557	118,740	32,183	11,737	97,628
8,199	10,292	2,093	52,137	73,352	21,215	6,896	52,024
16,947	19,975	3,028	105,742	134,976	29,234	12,572	115,664
41,917	44,990	3,073	297,810	286,433	<11,377>	19,823	264,729
10,112	8,041	<2,071>	69,221	56,602	<12,619>	8,545	56,144
1,581	6,256	4,675	9,483	37,536	28,053	1,526	8,935
117,873	137,467	19,594	788,495	921,654	133,159	82,001	772,140
103,059	161,263	<58,204>	1,083,604	1,419,015	<335,411>	133,716	1,036,779

UCLA STUDENT UNION
INCOME STATEMENT

JAN. 06(12/31/23-01/27/24)			FISCAL YEAR 23-24			FISCAL YEAR 22-23	
CURRENT MONTH			YTD 6 MO(07/30/23-01/27/24)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE	MONTH	YTD
28,677	30,346	<1,669>	359,559	322,254	37,305	25,408	301,217
7,885	18,279	<10,394>	56,537	90,738	<34,201>	11,462	73,058
36,562	48,625	<12,063>	416,096	412,992	3,104	36,870	374,275
6,962	17,877	10,915	54,349	88,742	34,393	11,167	71,860
9,643	10,050	407	92,806	79,755	<13,051>	11,643	76,080
16,605	27,927	11,322	147,155	168,497	21,342	22,810	147,940
45.4	57.4	12.0	35.4	40.8	5.4	61.9	39.5
19,958	20,698	<740>	268,941	244,495	24,446	14,060	226,334
54.6	42.6	12.0	64.6	59.2	5.4	38.1	60.5
66.4	66.9	<0.5>	74.2	75.3	<1.1>	54.2	74.7
11.7	2.2	9.5	3.9	2.2	1.7	2.6	1.6
5,000	165,000	<160,000>	3,745,040	710,000	3,035,040	27,000	32,000
0	0	0	0	0	0	<12,673>	35,000
0	225	<225>	8,263	4,125	4,138	125	8,768
22,707	23,288	<581>	182,357	111,813	70,544	25,564	143,723
1,678	3,399	<1,721>	10,346	17,061	<6,715>	2,186	13,811
29,385	191,912	<162,527>	3,946,006	842,999	3,103,007	42,202	233,302
49,343	212,610	<163,267>	4,214,947	1,087,494	3,127,453	56,263	459,636
46,863	54,562	7,699	264,327	327,372	63,045	31,644	198,813
4,675	0	<4,675>	37,803	13,200	<24,603>	8,400	22,575
16,585	21,839	5,254	125,422	138,871	13,449	19,226	129,549
68,123	76,401	8,278	427,552	479,443	51,891	59,270	350,937
186.3	157.1	<29.2>	102.8	116.1	13.3	160.8	93.8
61.5	57.3	<4.2>	31.8	32.4	0.6	62.1	32.6
19,117	26,096	6,979	135,238	157,071	21,833	12,522	94,704
615	670	56	7,798	7,124	<674>	1	9,370
2,133	3,235	1,102	13,481	19,410	5,929	2,549	14,929
<422>	0	422	3,400	4,575	1,175	0	1,700
0	0	0	745	464	<281>	0	0
74	0	<74>	6,911	5,350	<1,561>	471	7,286
8,703	4,439	<4,264>	67,683	46,855	<20,828>	1,826	52,039
16,748	13,486	<3,262>	120,441	68,946	<51,495>	13,284	85,158
120	0	<120>	175	200	25	0	703
0	1,200	1,200	500	2,450	1,950	1,200	1,200
195	531	336	2,218	4,523	2,305	200	1,298
372	180	<192>	1,117	1,080	<37>	362	1,065
1,942	3,742	1,800	15,778	24,286	8,508	2,569	18,064
409	973	564	2,383	5,353	2,970	477	2,820
0	150	150	<127>	900	1,027	17	<67>
0	0	0	99,910	0	<99,910>	0	0
0	0	0	3,374	3,360	<14>	0	0
15,417	15,417	0	92,502	92,502	0	11,563	69,377
12,079	11,830	<249>	46,465	54,369	7,904	9,563	40,579
77,499	81,949	4,450	619,990	498,818	<121,172>	56,603	400,225
145,622	158,350	12,728	1,047,541	978,261	<69,280>	115,874	751,162
<96,279>	54,260	<150,539>	3,167,406	109,233	3,058,173	<59,611>	<291,527>
5,795	7,337	1,542	47,343	51,598	4,256	4,974	33,993
3,565	12,236	8,671	159,413	54,691	<104,722>	3,957	28,361
2,382	8,475	6,093	97,797	36,076	<61,721>	2,546	18,054
1,384	4,955	3,571	56,146	22,114	<34,032>	1,496	9,554
2,861	9,615	6,754	114,549	41,024	<73,525>	2,728	21,061
51,556	55,327	3,771	366,289	352,246	<14,043>	24,211	323,326
12,437	9,891	<2,546>	85,138	69,617	<15,521>	10,437	68,571
19,856	23,556	3,700	118,085	141,336	23,251	21,690	128,235
99,836	131,392	31,556	1,044,760	768,702	<276,058>	72,039	631,155
<196,115>	<77,132>	<118,983>	2,122,646	<659,469>	2,782,115	<131,650>	<922,682>

ADMINISTRATIVE AND SUPPORT SERVICES
EXPENSE STATEMENT

JAN. 06(12/31/23-01/27/24)			FISCAL YEAR 23-24			FISCAL YEAR 22-23	
CURRENT MONTH			YTD 6 MO(07/30/23-01/27/24)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE	MONTH	YTD
438,296	459,773	21,477	2,649,455	2,757,793	108,338	406,386	2,376,828
51,127	850	<50,277>	105,238	5,835	<99,403>	6,452	78,073
21,565	42,902	21,337	207,030	265,406	58,376	24,381	194,793
510,988	503,525	<7,463>	2,961,723	3,029,034	67,311	437,218	2,649,694
10.2	9.0	<1.2>	6.9	7.6	0.7	9.0	7.7
1,100	0	<1,100>	15,850	15,515	<335>	0	10,102
6,326	500	<5,826>	14,634	3,000	<11,634>	519	4,578
174,160	218,523	44,363	1,235,837	1,313,970	78,133	144,649	1,089,078
4,197	5,945	1,748	39,796	51,824	12,028	3,477	40,110
5,162	5,980	818	33,952	37,675	3,723	5,392	36,223
439	581	142	2,533	2,646	113	450	2,524
135	2,561	2,426	17,867	46,131	28,264	8,564	11,786
159	125	<34>	8,377	1,450	<6,927>	121	1,408
3,352	1,300	<2,052>	66,042	32,000	<34,042>	4,758	33,555
2,500	5,304	2,804	23,368	32,024	8,656	0	30,818
0	1,318	1,318	2,925	7,908	4,983	1,125	7,856
<18,103>	1,000	19,103	66,228	55,000	<11,228>	435	19,878
0	0	0	0	2,057	2,057	0	1,997
72	100	28	4,939	3,425	<1,514>	57	2,728
1,280	600	<680>	4,914	3,600	<1,314>	282	3,406
0	203	203	0	203	203	197	197
433	500	67	2,547	3,000	453	414	2,119
<200>	<150>	50	<622>	<1,017>	<395>	99	<321>
84	206	122	1,651	1,236	<415>	228	2,514
3,276	2,600	<676>	16,748	15,600	<1,148>	2,334	16,149
5,266	7,339	2,073	26,879	44,030	17,151	5,235	20,171
8,253	9,968	1,716	43,533	46,714	3,181	7,310	42,593
3,811	6,285	2,474	19,288	37,710	18,422	1,137	13,137
11,053	16,239	5,186	72,931	97,434	24,503	15,117	67,000
0	196	196	337	1,172	835	0	0
4,400	4,400	0	23,675	23,675	0	4,300	20,620
0	42	42	<298>	252	550	<3>	13
53,795	48,000	<5,795>	322,773	288,000	<34,773>	41,693	250,710
30,445	18,334	<12,111>	148,582	110,003	<38,579>	19,308	133,109
1,301	1,302	1	7,806	7,811	5	1,264	7,583
8,974	8,974	0	81,406	81,406	0	8,879	79,525
2,851	1,000	<1,851>	10,471	8,500	<1,971>	4,222	33,582
10,000	10,000	0	60,000	60,000	0	8,751	52,505
0	0	0	4,453	4,453	0	0	4,323
0	6,953	6,953	0	6,953	6,953	0	0
52,711	42,262	<10,449>	284,501	253,572	<30,929>	37,344	228,481
8,798	13,500	4,702	98,540	77,500	<21,040>	12,738	83,116
53	15,000	14,947	10,374	20,500	10,126	6,332	9,983
3,564	3,940	376	19,809	20,336	527	3,316	19,236
6,233	6,283	50	32,709	34,917	2,208	6,034	31,197
25,000	25,000	0	150,000	150,000	0	17,750	105,416
4,999	4,999	<0>	29,776	29,777	1	4,854	28,909
8,654	8,654	0	51,924	51,924	0	8,402	50,412
120	1,000	881	7,912	11,000	3,088	2,916	11,239
434,650	506,866	72,216	3,064,965	3,094,886	29,921	389,997	2,609,564
945,637	1,010,391	64,754	6,026,688	6,123,920	97,232	827,216	5,259,258
21,799	23,329	1,530	154,878	148,553	<6,325>	10,579	141,277
5,259	4,183	<1,076>	35,999	29,444	<6,555>	4,560	29,962
26,811	31,215	4,404	155,579	187,290	31,711	24,611	136,838
53,870	58,727	4,857	346,457	365,287	18,831	39,750	308,077
999,507	1,069,118	69,611	6,373,145	6,489,207	116,062	866,966	5,567,335
<897,111>	<961,568>	<64,457>	<5,712,065>	<5,810,288>	<98,223>	<774,690>	<4,985,506>
<54,638>	<54,638>	0	<355,734>	<355,734>	0	<50,253>	<295,346>
<4,809>	<4,809>	0	<31,954>	<31,954>	0	<4,260>	<32,852>
<42,949>	<48,103>	<5,154>	<273,391>	<291,231>	<17,840>	<37,763>	<253,631>
<999,507>	<1,069,118>	<69,611>	<6,373,145>	<6,489,207>	<116,062>	<866,966>	<5,567,335>
0	0	<0>	0	0	<0>	0	0

FACILITIES
EXPENSE STATEMENT

JAN. 06(12/31/23-01/27/24)			FISCAL YEAR 23-24			FISCAL YEAR 22-23	
CURRENT MONTH			YTD 6 MO(07/30/23-01/27/24)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE	MONTH	YTD
158,451	165,175	6,724	1,068,521	1,053,254	<15,267>	139,071	1,023,128
1,090	8,167	7,077	9,453	50,508	41,055	307	5,758
498	1,432	934	9,234	9,306	72	0	2,531
0	<760>	<760>	<16,016>	<4,625>	11,391	<8,028>	<11,561>
<11,358>	<10,427>	931	<70,260>	<62,172>	8,088	<12,272>	<65,062>
0	<3,000>	<3,000>	<19,433>	<18,000>	1,433	0	<2,666>
148,681	160,587	11,906	981,500	1,028,271	46,771	119,080	952,127
76,686	96,617	19,931	619,919	617,098	<2,821>	68,813	584,465
393	490	97	3,194	1,890	<1,304>	<173>	3,201
787	995	208	5,236	5,970	734	772	5,338
0	1,000	1,000	3,880	8,500	4,620	0	4,216
0	0	0	0	500	500	0	0
6,135	5,550	<585>	38,625	33,300	<5,325>	6,335	42,386
16.8	11.4	<5.4>	9.3	8.1	<1.2>	17.2	11.3
1,500	3,420	1,920	16,349	20,520	4,171	2,028	19,505
539	1,675	1,136	5,379	9,825	4,446	1,234	9,583
885	505	<380>	3,073	6,100	3,027	431	2,976
29,504	25,900	<3,604>	147,294	166,400	19,106	21,618	144,933
5,752	5,150	<602>	60,851	30,900	<29,951>	3,431	29,765
0	300	300	1,788	1,800	12	0	1,608
75	400	325	1,031	4,400	3,369	2,882	4,099
<1,075>	0	1,075	2,073	3,000	927	<7,335>	<2,963>
4,170	3,975	<195>	33,148	28,550	<4,598>	2,619	26,530
5,470	10,490	5,020	70,470	67,910	<2,560>	11,048	48,285
3,283	3,750	467	20,688	21,400	712	<293>	13,394
550	590	40	8,341	4,040	<4,301>	410	10,447
0	<33,746>	<33,746>	0	<216,338>	<216,338>	<109,111>	<109,111>
134,654	127,061	<7,593>	1,041,340	815,765	<225,575>	4,711	838,657
283,335	287,648	4,313	2,022,840	1,844,036	<178,804>	123,790	1,790,785
30,060	46,763	16,703	189,234	280,578	91,344	30,117	176,997
30,060	46,763	16,703	189,234	280,578	91,344	30,117	176,997
313,395	334,411	21,016	2,212,074	2,124,614	<87,460>	153,907	1,967,782
<268,920>	<289,225>	<20,305>	<1,910,591>	<1,841,160>	69,431	<126,906>	<1,694,759>
<9,610>	<9,610>	0	<57,660>	<57,660>	0	<8,585>	<51,510>
<3,517>	<3,517>	0	<21,105>	<21,105>	0	<3,322>	<19,932>
<9,549>	<8,730>	819	<67,839>	<56,136>	11,703	<4,516>	<60,304>
<21,799>	<23,329>	<1,530>	<154,878>	<148,553>	6,325	<10,579>	<141,277>
<313,395>	<334,411>	<21,016>	<2,212,074>	<2,124,614>	87,460	<153,907>	<1,967,782>
<0>	0	0	<0>	0	0	0	0

UTILITIES
EXPENSE STATEMENT

JAN. 06(12/31/23-01/27/24)			
CURRENT MONTH			
ACTUAL	BUDGET	VARIANCE	
2,427	6,066	3,639	Chiller Water
60,540	50,284	<10,256>	Elec-Non Air Cond.
2,693	9,036	6,343	Water-Non Air Cond.
1,659	5,479	3,820	Steam-Non Air Cond.
8,047	6,778	<1,269>	Gas
0	<10,000>	<10,000>	Energy Management
0	<7,103>	<7,103>	UCLA Cost Sharing
75,366	60,540	<14,826>	TOTAL OTHER CONTROL.
75,366	60,540	<14,826>	TOTAL CONTROLLABLE EXP
<64,875>	<51,596>	13,279	Allocated-Svs and Ent
<2,144>	<2,144>	0	Allocated-USAC
<785>	<785>	0	Allocated-GSA
<2,304>	<1,832>	472	Allocated-Comm Board
<5,259>	<4,183>	1,076	Allocated-A & SS
<75,366>	<60,540>	14,826	TOTAL OTHER
<0>	0	0	TOTAL EXPENSE

FISCAL YEAR 23-24			FISCAL YEAR 22-23	
YTD 6 MO(07/30/23-01/27/24)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	MONTH	YTD
108,117	96,285	<11,832>	13,421	115,472
307,886	279,599	<28,287>	50,855	245,091
35,880	48,781	12,901	10,692	37,981
5,018	27,150	22,132	6,311	19,283
56,523	30,890	<25,633>	7,204	25,870
0	<10,000>	<10,000>	<1,804>	<1,804>
0	<49,634>	<49,634>	<22,617>	<22,617>
513,424	423,071	<90,353>	64,062	419,276
513,424	423,071	<90,353>	64,062	419,276
<444,083>	<363,164>	80,919	<54,705>	<359,425>
<12,864>	<12,864>	0	<2,055>	<12,330>
<4,706>	<4,706>	0	<795>	<4,770>
<15,772>	<12,893>	2,879	<1,947>	<12,789>
<35,999>	<29,444>	6,555	<4,560>	<29,962>
<513,424>	<423,071>	90,353	<64,062>	<419,276>
<0>	0	0	0	0