

**ASSOCIATED STUDENTS
UCLA**

**FINANCIAL STATEMENTS
SERVICES AND ENTERPRISES
October (10/01/23 - 10/28/23)**

**Prepared
November 21, 2023**

ASSOCIATED STUDENTS UCLA SERVICES AND ENTERPRISES

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**ASSOCIATED STUDENTS UCLA - SERVICES AND ENTERPRISES
INCOME AND LOSS SUMMARY - OCTOBER 2023 (\$000's)
DIVISIONS AT CONTRIBUTION LEVEL**

OCTOBER (10/01/23 - 10/28/23)										FY 22-23	
CURRENT MONTH										**	
ACTUAL		BUDGET		VARIANCE				LAST YEAR ACT			
\$	%	\$	%	ACT/BUD		ACT/LY ACT		\$	%	\$	%
				\$	%	\$	%				
5,002		5,481		(479)	(8.7%)	1,784	55.4%	3,218			
2,330		2,208		122	5.5%	637	37.6%	1,693			
527		574		(47)	(8.2%)	27	5.4%	500			
94		218		(124)	(56.9%)	(11)	(10.5%)	105			
7,953		8,481		(528)	(6.2%)	2,437	44.2%	5,516			
1,743	34.8%	1,896	34.6%	(153)		416		1,327	41.2%		
1,657	71.1%	1,541	69.8%	116	1.3	449	(0.3)	1,208	71.4%		
527	100.0%	574	100.0%	(47)	0.0	27	0.0	500	100.0%		
71	75.5%	185	84.9%	(114)	(9.4)	(5)	3.1	76	72.4%		
3,998	50.3%	4,196	49.5%	(198)	0.8	887	(6.1)	3,111	56.4%		
769	15.4%	762	13.9%	(7)	(1.5)	33	9.5	802	24.9%		
960	41.2%	918	41.6%	(42)	0.4	5	15.8	965	57.0%		
70	13.3%	75	13.1%	5	(0.2)	(4)	(0.1)	66	13.2%		
106	112.8%	111	50.9%	5	(61.9)	(32)	(42.3)	74	70.5%		
1,905	24.0%	1,866	22.0%	(39)	(2.0)	2	10.6	1,907	34.6%		
247	4.9%	248	4.5%	1	(0.4)	11	3.1	258	8.0%		
226	9.7%	208	9.4%	(18)	(0.3)	(43)	1.1	183	10.8%		
192	36.4%	167	29.1%	(25)	(7.3)	(49)	(7.8)	143	28.6%		
47	50.0%	61	28.0%	14	(22.0)	7	1.4	54	51.4%		
712	9.0%	684	8.1%	(28)	(0.9)	(74)	2.6	638	11.6%		
727	14.5%	886	16.2%	(159)	(1.7)	460	6.2	267	8.3%		
470	20.2%	415	18.8%	55	1.4	409	16.6	61	3.6%		
264	50.1%	332	57.8%	(68)	(7.7)	(27)	(8.1)	291	58.2%		
(82)	(87.2%)	13	6.0%	(95)	(93.2)	(30)	(37.7)	(52)	(49.5%)		
1,379	17.3%	1,646	19.4%	(267)	(2.1)	812	7.0	567	10.3%		
882	11.1%	927	10.9%	45	(0.2)	(72)	3.6	810	14.7%		
339	4.3%	275	3.2%	(64)	(1.1)	62	3.0	401	7.3%		
93	1.2%	82	1.0%	(11)	(0.2)	(3)	0.4	90	1.6%		
177	2.2%	221	2.6%	44	0.4	(5)	0.9	172	3.1%		
1,491	18.7%	1,505	17.7%	14	(1.0)	(18)	8.0	1,473	26.7%		
(112)	(1.4%)	141	1.7%	(253)	(3.1)	794	15.0	(906)	(16.4%)		
12	0.2%	9	0.1%	3	0.1	10	0.2	2	0.0%		
56	0.7%	47	0.6%	9	0.1	24	0.1	32	0.6%		
(10)	(0.1%)	(10)	(0.1%)	0	0.0	4	0.2	(14)	(0.3%)		
0	0.0%	0	0.0%	0	0.0	0	0.0	0	0.0%		
271	3.4%	271	3.2%	0	0.2	5	(1.4)	266	4.8%		
329	4.1%	317	3.7%	12	0.4	43	(1.1)	286	5.2%		
217	2.7%	458	5.4%	(241)	(2.7)	837	13.9	(620)	(11.2%)		

FISCAL YEAR 2023-2024										FY 22-23	
YTD 3 MONTHS (07/30/23 - 10/28/23)										**	
ACTUAL		BUDGET		VARIANCE				LAST YEAR ACT			
\$	%	\$	%	ACT/BUD		ACT/LY ACT		\$	%	\$	%
				\$	%	\$	%				
15,275		14,763		512	3.5%	1,104	7.8%	14,171			
4,091		4,537		(446)	(9.8%)	722	21.4%	3,369			
1,591		1,799		(208)	(11.6%)	131	9.0%	1,460			
4,098		530		3,568	673.2%	3,753	1087.8%	345			
25,055		21,629		3,426	15.8%	5,710	29.5%	19,345			
5,019	32.9%	4,828	32.7%	191		635		4,384	30.9%		
2,955	72.2%	3,170	69.9%	(215)	2.3	556	1.0	2,399	71.2%		
1,591	100.0%	1,799	100.0%	(208)	0.0	131	0.0	1,460	100.0%		
4,024	98.2%	444	83.8%	3,580	14.4	3,764	22.8	260	75.4%		
13,589	54.2%	10,241	47.3%	3,348	6.9	5,086	10.2	8,503	44.0%		
2,188	14.3%	2,167	14.7%	(21)	0.4	(254)	(0.7)	1,934	13.6%		
2,440	59.6%	2,563	56.5%	123	(3.1)	(171)	7.7	2,269	67.3%		
181	11.4%	222	12.3%	41	0.9	17	2.2	198	13.6%		
285	7.0%	331	62.5%	46	55.5	(86)	50.7	199	57.7%		
5,094	20.3%	5,283	24.4%	189	4.1	(494)	3.5	4,600	23.8%		
825	5.4%	837	5.7%	12	0.3	(10)	0.4	815	5.8%		
443	10.8%	452	10.0%	9	(0.8)	(54)	0.7	389	11.5%		
549	34.5%	581	32.3%	32	(2.2)	(103)	(4.0)	446	30.5%		
254	6.2%	178	33.6%	(76)	27.4	(87)	42.2	167	48.4%		
2,071	8.3%	2,048	9.5%	(23)	1.2	(254)	1.1	1,817	9.4%		
2,006	13.1%	1,824	12.4%	182	0.7	372	1.6	1,634	11.5%		
72	1.8%	155	3.4%	(83)	(1.6)	331	9.5	(259)	(7.7%)		
861	54.1%	996	55.4%	(135)	(1.3)	45	(1.8)	816	55.9%		
3,485	85.0%	(65)	(12.3%)	3,550	97.3	3,591	115.7	(106)	(30.7%)		
6,424	25.6%	2,910	13.5%	3,514	12.1	4,339	14.8	2,085	10.8%		
2,675	10.7%	2,764	12.8%	89	2.1	(370)	1.2	2,305	11.9%		
1,021	4.1%	907	4.2%	(114)	0.1	(37)	1.0	984	5.1%		
265	1.1%	226	1.0%	(39)	(0.1)	(45)	0.0	220	1.1%		
527	2.1%	663	3.1%	136	1.0	(13)	0.6	514	2.7%		
4,488	17.9%	4,560	21.1%	72	3.2	(465)	2.9	4,023	20.8%		
1,936	7.7%	(1,650)	(7.6%)	3,586	15.3	3,874	17.7	(1,938)	(10.0%)		
77	0.3%	68	0.3%	9	0.0	69	0.3	8	0.0%		
197	0.8%	111	0.5%	86	0.3	90	0.2	107	0.6%		
(30)	(0.1%)	(30)	(0.1%)	0	0.0	12	0.1	(42)	(0.2%)		
0	0.0%	0	0.0%	0	0.0	0	0.0	0	0.0%		
814	3.2%	814	3.8%	0	(0.6)	17	(0.9)	797	4.1%		
1,058	4.2%	963	4.5%	95	(0.3)	188	(0.3)	870	4.5%		
2,994	11.9%	(687)	(3.2%)	3,681	15.1	4,062	17.4	(1,068)	(5.5%)		

**ASSOCIATED STUDENTS UCLA - SERVICES AND ENTERPRISES
INCOME AND LOSS SUMMARY - OCTOBER 2023 (\$000's)
DIVISIONS FULLY ALLOCATED**

OCTOBER (10/01/23 - 10/28/23)										FY 22-23		FISCAL YEAR 2023-2024										FY 22-23	
CURRENT MONTH										**		YTD 3 MONTHS (07/30/23 - 10/28/23)										**	
ACTUAL		BUDGET		VARIANCE				LAST YEAR ACT				ACTUAL		BUDGET		VARIANCE				LAST YEAR ACT			
\$	%	\$	%	ACT/BUD		ACT/LY ACT		\$	%	\$	%	\$	%	\$	%	ACT/BUD		ACT/LY ACT		\$	%		
				\$	%	\$	%									\$	%	\$	%				
5,002		5,481		(479)	(8.7%)	1,784	55.4%	3,218				15,275		14,763		512	3.5%	1,104	7.8%	14,171			
2,330		2,208		122	5.5%	637	37.6%	1,693				4,091		4,537		(446)	(9.8%)	722	21.4%	3,369			
527		574		(47)	(8.2%)	27	5.4%	500				1,591		1,799		(208)	(11.6%)	131	9.0%	1,460			
94		218		(124)	(56.9%)	(11)	(10.5%)	105				4,098		530		3,568	673.2%	3,753	1087.8%	345			
7,953		8,481		(528)	(6.2%)	2,437	44.2%	5,516				25,055		21,629		3,426	15.8%	5,710	29.5%	19,345			
1,743	34.8%	1,896	34.6%	(153)		416		1,327	41.2%			5,019	32.9%	4,828	32.7%	191	0.2	635		4,384	30.9%		
1,657	71.1%	1,541	69.8%	116	1.3	449	(0.3)	1,208	71.4%			2,955	72.2%	3,170	69.9%	(215)	2.3	556	1.0	2,399	71.2%		
527	100.0%	574	100.0%	(47)	0.0	27	0.0	500	100.0%			1,591	100.0%	1,799	100.0%	(208)	0.0	131	0.0	1,460	100.0%		
71	75.5%	185	84.9%	(114)	(9.4)	(5)	3.1	76	72.4%			4,024	98.2%	444	83.8%	3,580	14.4	3,764	22.8	260	75.4%		
3,998	50.3%	4,196	49.5%	(198)	0.8	887	(6.1)	3,111	56.4%			13,589	54.2%	10,241	47.3%	3,348	6.9	5,086	10.2	8,503	44.0%		
1,016	20.3%	1,010	18.4%	(6)	(1.9)	44	12.6	1,060	32.9%			3,013	19.7%	3,004	20.3%	(9)	0.6	(263)	(0.3)	2,750	19.4%		
1,187	50.9%	1,126	51.0%	(61)	0.1	40	16.8	1,147	67.7%			2,883	70.5%	3,015	66.5%	132	(4.0)	(225)	8.4	2,658	78.9%		
263	49.9%	241	42.0%	(22)	(7.9)	(54)	(8.1)	209	41.8%			730	45.9%	803	44.6%	73	(1.3)	(86)	(1.8)	644	44.1%		
153	162.8%	172	78.9%	19	(83.9)	(25)	(40.9)	128	121.9%			539	13.2%	509	96.0%	(30)	82.8	(173)	92.9	366	106.1%		
2,619	32.9%	2,549	30.1%	(70)	(2.8)	(75)	13.2	2,544	46.1%			7,165	28.6%	7,331	33.9%	166	5.3	(747)	4.6	6,418	33.2%		
727	14.5%	886	16.2%	(159)	(1.7)	460	6.2	267	8.3%			2,006	13.1%	1,824	12.4%	182	0.7	372	1.6	1,634	11.5%		
470	20.2%	415	18.8%	55	1.4	409	16.6	61	3.6%			72	1.8%	155	3.4%	(83)	(1.6)	331	9.5	(259)	(7.7%)		
264	50.1%	332	57.8%	(68)	(7.7)	(27)	(8.1)	291	58.2%			861	54.1%	996	55.4%	(135)	(1.3)	45	(1.8)	816	55.9%		
(82)	(87.2%)	13	6.0%	(95)	(93.2)	(30)	(37.7)	(52)	(49.5%)			3,485	85.0%	(65)	(12.3%)	3,550	97.3	3,591	115.7	(106)	(30.7%)		
1,379	17.3%	1,646	19.4%	(267)	(2.1)	812	7.0	567	10.3%			6,424	25.6%	2,910	13.5%	3,514	12.1	4,339	14.8	2,085	10.8%		
759	15.2%	791	14.4%	32	(0.8)	(49)	6.9	710	22.1%			2,249	14.7%	2,464	16.7%	215	2.0	(7)	1.1	2,242	15.8%		
489	21.0%	464	21.0%	(25)	0.0	(5)	7.6	484	28.6%			1,148	28.1%	1,277	28.1%	129	0.0	(85)	3.5	1,063	31.6%		
124	23.5%	125	21.8%	1	(1.7)	23	5.9	147	29.4%			369	23.2%	435	24.2%	66	1.0	4	2.3	373	25.5%		
119	126.6%	125	57.3%	6	(69.3)	13	(0.9)	132	125.7%			722	17.6%	384	72.5%	(338)	54.9	(377)	82.4	345	100.0%		
1,491	18.7%	1,505	17.7%	14	(1.0)	(18)	8.0	1,473	26.7%			4,488	17.9%	4,560	21.1%	72	3.2	(465)	2.9	4,023	20.8%		
(32)	(0.4%)	95	1.1%	(127)	(1.5)	410	7.6	(442)	(8.0%)			(241)	(1.0%)	(640)	(3.0%)	399	2.0	367	2.1	(608)	(3.1%)		
(19)	(0.2%)	(49)	(0.6%)	30	0.4	405	7.5	(424)	(7.7%)			(1,077)	(4.3%)	(1,122)	(5.2%)	45	0.9	245	2.5	(1,322)	(6.8%)		
140	1.8%	207	2.4%	(67)	(0.6)	(4)	(0.8)	144	2.6%			491	2.0%	561	2.6%	(70)	(0.6)	48	(0.3)	443	2.3%		
(201)	(2.5%)	(112)	(1.3%)	(89)	(1.2)	(17)	0.8	(184)	(3.3%)			2,763	11.0%	(449)	(2.1%)	3,212	13.1	3,214	13.3	(451)	(2.3%)		
(112)	(1.4%)	141	1.7%	(253)	(3.1)	794	15.0	(906)	(16.4%)			1,936	7.7%	(1,650)	(7.6%)	3,586	15.3	3,874	17.7	(1,938)	(10.0%)		
12	0.2%	9	0.1%	3	0.1	10	0.2	2	0.0%			77	0.3%	68	0.3%	9	0.0	69	0.3	8	0.0%		
56	0.7%	47	0.6%	9	0.1	24	0.1	32	0.6%			197	0.8%	111	0.5%	86	0.3	90	0.2	107	0.6%		
(10)	(0.1%)	(10)	(0.1%)	0	0.0	4	0.2	(14)	(0.3%)			(30)	(0.1%)	(30)	(0.1%)	0	0.0	12	0.1	(42)	(0.2%)		
0	0.0%	0	0.0%	0	0.0	0	0.0	0	0.0%			0	0.0%	0	0.0%	0	0.0	0	0.0	0	0.0%		
271	3.4%	271	3.2%	0	0.2	5	(1.4)	266	4.8%			814	3.2%	814	3.8%	0	(0.6)	17	(0.9)	797	4.1%		
329	4.1%	317	3.7%	12	0.4	43	(1.1)	286	5.2%			1,058	4.2%	963	4.5%	95	(0.3)	188	(0.3)	870	4.5%		
217	2.7%	458	5.4%	(241)	(2.7)	837	13.9	(620)	(11.2%)			2,994	11.9%	(687)	(3.2%)	3,681	15.1	4,062	17.4	(1,068)	(5.5%)		

ASUCLA
P/L Reconciliation
Oct-23

<i>Financial Analysis</i>		\$000's
		Oct-23
Budgeted Net Income/(Loss)		458
UCLA Store		
Gross Margin:		
Bearwear above plan mostly due to a strong open house, Bruin Family Weekend and football games	98	
Market sales above plan: strong marketing campaigns for Cal Fresh, new food options and good availability of food, drinks and snacks	23	
E-Commerce sales below plan: sales of different products compared to prior year and fewer opportunities for the promotion of products and discounts than in-store	(34)	
New Text below plan: lower average price point in inclusive access and a shortfall in IA participation	(55)	
Bookzone below plan: mostly lower poster sales	(16)	
Custom Shop below plan due to delay in planned promotional products to the University	(20)	
Computer Store below plan due to lower institutional demand, primarily in PC desktops and laptops but also in Apple systems	(63)	
HSS Dental below plan due to timing for processing of Summer Dental Hygiene and UCLA D1, recognized in a prior month	(77)	
Total Wages below plan	3	
Other, various negative gross margin variances	(18)	
Total Contribution		(159)
UCLA Restaurants		
Gross Margin:		
Wetzels above plan: strong sales largely due to Sambazon	45	
Greenhouse above plan: this area was not budgeted for 2023-2024	71	
Panda above plan due to increased foot traffic	15	
Northern Lights above plan: operations opened midway through September with strong sales	32	
Anderson Café above plan due to increased foot traffic	18	
LuValle Food Servery below plan due to expectation for rebound to 2019 traffic and sales levels have not materialized	(30)	
Catering below plan: less business than expected	(47)	
Total Wages above plan (mostly student)	(27)	
Other, mostly negative controllables	(22)	
Total Contribution		55
Licensing & Services		
Gross Margin:		
Licensing Domestic above plan due to timing for late information	53	
Licensing International below plan: timing issue reversed from prior month	(24)	
Campus Sourcing above plan: stronger sales than expected	7	
Photography slightly above plan	4	
Marketing Ventures below plan: lower business than expected	(86)	
Total Wages below plan	5	
Other, negative controllables mostly Licensing	(27)	
Total Contribution		(68)
UCLA Student Union		
Gross Margin:		
Event Services slightly above plan	4	
Student Union Ops. below plan: lower strategic funding	(118)	
Total Wages below plan	4	
Other, positive controllables	15	
Total Contribution		(95)
Allocated Expenses and Other		
A&SS below plan in various accounts	45	
Facilities above plan mostly due to unrealized cost sharing with UCLA and higher repairs & maintenance	(64)	
Utilities above plan mostly due to unrealized cost sharing with UCLA	(11)	
Depreciation below plan due to timing of capital expenditures	44	
Non-recurrent higher than plan	3	
Interest income higher than plan	9	
Total		26
Actual Net Income/(Loss)		217

ASUCLA
P/L Reconciliation
Year-To-Date Through October, 2023

<i>Financial Analysis</i>	\$000's	
Budgeted Net Income/(Loss)		(687)
UCLA Store		
Gross Margin:		
Bearwear above plan due to strong sales for new shop-in-shop vendors, the Big Bruin Welcome sale, football games and visitor/tourist and orientation business	387	
Fastrack below plan due to slow selling old stock to make room for new product assortments and delivery delays with new suppliers	(27)	
Market above plan due to an increase in foot traffic from student tours and orientations, new food options, and a successful Cal Fresh EBT marketing program	44	
Essentials below plan due mostly to supply chain constraints	(21)	
E-Commerce below plan: sales of different products from prior year and reduced opportunities for promotions	(37)	
New Text below plan: shortfall in IA and lower average price point	(46)	
Custom Shop below plan due to delay in planned promotional products	(52)	
Computer Store below plan mostly due to lower demand for Mac and Ipad purchases by businesses, overall slower institutional demand and some product limitations	(100)	
HSS Dental above plan due to early timing for processing Summer Dental Hygiene and D1	77	
Total Wages above plan	(37)	
Other, positive controllables (\$28K) offset by various negative gross margin variances	(6)	
Total Contribution		182
UCLA Restaurants		
Gross Margin:		
Wetzels above plan: mostly due to strong Sambazon	52	
Greenhouse above plan: this areas was not budgeted for 2023-2024	85	
Northern Lights below plan: location closed for summer operations and did not reopen until midway through September	(26)	
CSSC below plan: assumption of rebound to 2019 traffic and sales levels have not materialized	(26)	
LuValle Food Servery below plan: the rebound to 2019 traffic and sales levels have not materialized and many summer classes virtual (Public Policy building reopened 9/25)	(121)	
Jimmy's below plan: the rebound to 2019 traffic and sales levels have not materialized and many summer classes virtual (Public Policy building reopened 9/25)	(68)	
Taco Bell below plan: summer traffic less than previous years, some summer classes virtual rather than in person+C15	(65)	
Catering below plan due to reduced business	(45)	
Total Wages lower than plan (mostly student)	148	
Other, negative controllables	(17)	
Total Contribution		(83)
Licensing & Services		
Gross Margin:		
Licensing Domestic above plan: strong Lululemon	37	
Licensing Campus Sourcing above plan: more back to school activity earlier than planned	12	
Leased Ops above plan: mostly higher utilities	8	
Photography below plan: timing for prior year earlier sales	(6)	
Marketing Ventures below plan as anticipated new business not yet achieved	(260)	
Total Wages below plan	30	
Other, mostly positive controllables	44	
Total Contribution		(135)
UCLA Student Union		
Gross Margin:		
Event Services above plan due to an increase in summer camp usage and new transfer orientation business	73	
Student Union Ops. above plan mostly due to higher strategic funding	3,507	
Total Wages below plan	34	
Other, negative controllables	(64)	
Total Contribution		3,550
Allocated Expenses and Other		
A&SS below plan in various accounts	89	
Facilities above plan: higher career wages and benefits and various other controllables including unrealized budgeted cost sharing with UCLA	(114)	
Utilities above plan: unrealized cost sharing with UCLA and various other controllables	(39)	
Depreciation lower than plan due to timing of capitals	136	
Non-recurrent higher than plan	9	
Interest Income higher than plan	86	
Total		167
Actual Net Income/(Loss)		2,994

**ASSOCIATED STUDENTS UCLA
SERVICES AND ENTERPRISES
BALANCE SHEETS**
(\$000)

	Current Month October 2023	Prior Month September 2023	Prior Year July 2023
ASSETS			
CURRENT ASSETS:			
Cash and cash equivalents	14,660	13,355	17,794
Accounts receivable	16,930	14,307	9,704
Less: Allowance for doubtful accounts	(486)	(483)	(478)
Accounts receivable, net	16,444	13,825	9,227
Student fees receivable	920	649	107
Inventories	8,995	9,286	8,363
Prepaid expenses and other current assets	1,208	1,224	1,107
Total current assets	42,227	38,338	36,598
LONG TERM ASSETS			
Property, equipment and improvements	77,330	77,303	76,766
Less: Accumulated depreciation	(60,104)	(59,932)	(59,595)
Total long term assets	17,227	17,371	17,171
TOTAL ASSETS	59,453	55,710	\$53,769
LIABILITIES AND RETAINED EARNINGS			
CURRENT LIABILITIES:			
Accounts payable	9,934	10,548	\$9,298
Wages and payroll taxes payable	37,281	34,295	36,271
Sales tax payable & other liabilities	1,771	1,355	1,352
Interest payable	56	46	359
Deferred income	2,213	1,628	1,439
Funds held for others	548	408	395
Current portion of long term debt	1,087	1,087	1,087
Total current liabilities	52,892	49,369	50,201
LONG TERM DEBT:			
AU expansion loan	2,119	2,119	2,119
Total long term debt	2,119	2,119	2,119
TOTAL LIABILITIES	55,011	51,487	52,320
RETAINED EARNINGS:			
Beginning Balance	1,449	1,449	1,272
Year-to-date net income/(loss)	2,994	2,773	177
Ending Balance	4,443	4,222	1,449
TOTAL LIABILITIES AND RETAINED EARNINGS	59,453	55,710	53,769

**ASSOCIATED STUDENTS UCLA
SERVICES AND ENTERPRISES
STATEMENTS OF CASH FLOWS
October 2023
(\$000's)**

CASH FLOWS FROM OPERATING ACTIVITIES:

Net income/(loss) 217
 Adjustments to reconcile net income/(loss) to net cash provided/(used) by operating activities:
 Depreciation 177
 (Increase)/decrease in current assets:
 Accounts receivable (2,619)
 Student fees receivable (271)
 Inventories 290
 Prepaid expenses and other current assets 17
 Increase/(decrease) in current liabilities:
 Accounts payable (612)
 Sales tax payable & other liabilities 416
 Wages and payroll taxes payable 2,989
 Interest payable 10
 Deferred Income 585
 Funds held for others 140

 Net cash provided/(used) by operating activities **1,339**

CASH PROVIDED/(USED) BY INVESTING ACTIVITIES:

Purchase of property, equipment and improvements (34)

 Net cash used in investing activities **(34)**

CASH PROVIDED/(USED) BY FINANCING ACTIVITIES:

Net cash provided/(used) by financing activities **0**

NET INCREASE/(DECREASE) IN CASH AND CASH EQUIVALENTS

CASH AND CASH EQUIVALENTS, Beginning

CASH AND CASH EQUIVALENTS, Ending

	Current Month	Year to Date	Prior Year to Date
Net income/(loss)	217	2,994	(1,068)
Adjustments to reconcile net income/(loss) to net cash provided/(used) by operating activities:			
Depreciation	177	527	514
(Increase)/decrease in current assets:			
Accounts receivable	(2,619)	(7,217)	(2,076)
Student fees receivable	(271)	(814)	(797)
Inventories	290	(632)	(1,011)
Prepaid expenses and other current assets	17	(101)	(45)
Increase/(decrease) in current liabilities:			
Accounts payable	(612)	638	59
Sales tax payable & other liabilities	416	419	774
Wages and payroll taxes payable	2,989	1,010	202
Interest payable	10	(302)	42
Deferred Income	585	774	886
Funds held for others	140	153	131
Net cash provided/(used) by operating activities	1,339	(2,551)	(2,390)
CASH PROVIDED/(USED) BY INVESTING ACTIVITIES:			
Purchase of property, equipment and improvements	(34)	(584)	(470)
Net cash used in investing activities	(34)	(584)	(470)
CASH PROVIDED/(USED) BY FINANCING ACTIVITIES:			
Net cash provided/(used) by financing activities	0	0	0
NET INCREASE/(DECREASE) IN CASH AND CASH EQUIVALENTS	1,305	(3,135)	(2,860)
CASH AND CASH EQUIVALENTS, Beginning	13,355	17,794	22,810
CASH AND CASH EQUIVALENTS, Ending	14,660	14,660	19,950

**ASSOCIATED STUDENTS UCLA
SERVICES AND ENTERPRISES
CASH RESERVE COMPUTATION
October 2023
(\$000's)**

	Current Month October 2023	Current Month September 2023
CASH AND CASH EQUIVALENTS	14,660	13,355
BOARD REQUIRED CASH RESERVE	<u>8,351</u>	<u>8,409</u>
RESERVE SURPLUS (DEFICIT)	<u><u>6,309</u></u>	<u><u>4,945</u></u>

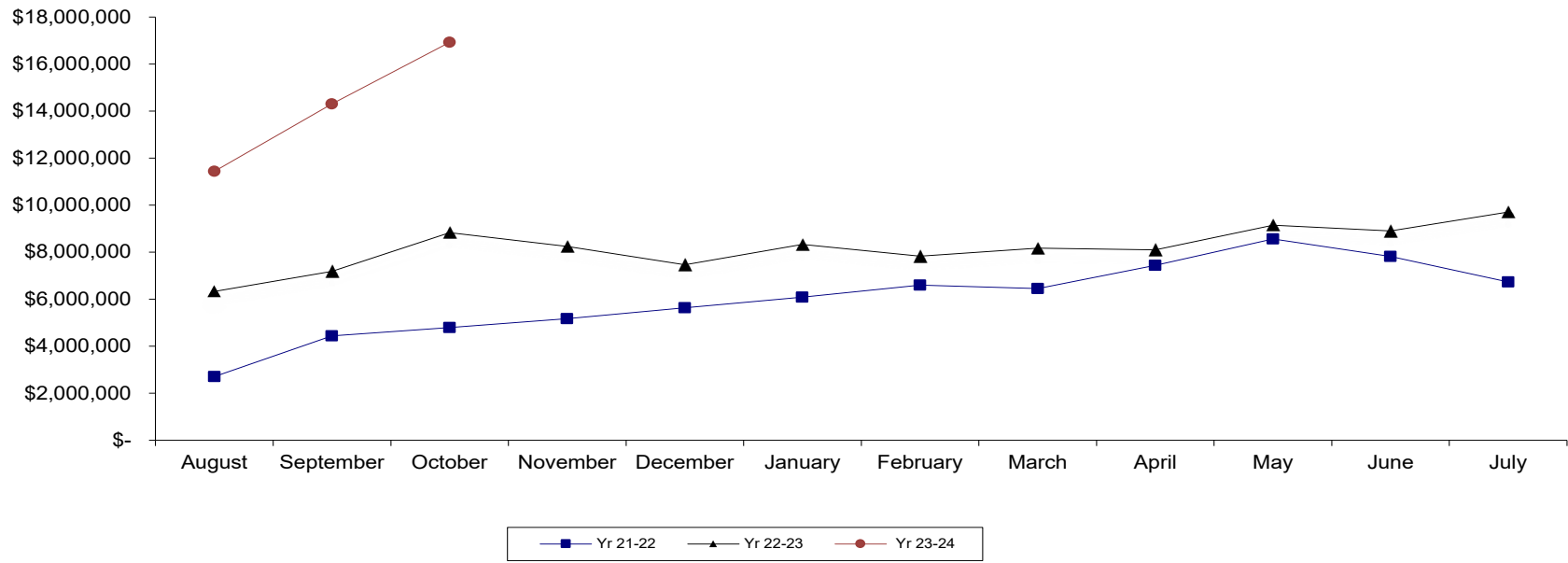
ASUCLA SERVICES AND ENTERPRISES
Capital Expenditures - Current Year Projects (\$000's)
FY 2023-2024 October 2023

PROJECT NAME	BUDGET	PROJECTED							
		Payments	PO's	Total	Remaining Balance	Pending	Over (Under)	Status	
Store/Services									
2023-001 Store General Replacement	100.0	0.0	0.0	0.0	100.0	100.0	0.0	Pending	
2023-002 Printer / Equipment Replacement	65.0	0.0	0.0	0.0	65.0	65.0	0.0	Pending	
2023-003 Remodel of Lighting	225.0	0.0	0.0	0.0	225.0	225.0	0.0	Pending	
2023-004 Freezers	85.0	0.0	0.0	0.0	85.0	85.0	0.0	Pending	
2023-005 General Replacement	50.0	0.0	0.0	0.0	50.0	50.0	0.0	Pending	
Total Store/Services	525.0	0.0	0.0	0.0	525.0	525.0	0.0		
Food Service									
2023-006 FS Miscellaneous and Unanticipated	50.0	3.9	6.6	10.4	39.6		(39.6)	In Progress	
2023-007 Patio Furniture Upgrade	20.0	0.0	20.3	20.3	(0.3)		0.3	In Progress	
2023-008 Electric Cart	35.0	0.0	30.3	30.3	4.7		(4.7)	In Progress	
2023-009 Electric Cart	35.0	0.0	27.1	27.1	7.9		(7.9)	In Progress	
2023-010 Steamer	12.0	0.0	0.0	0.0	12.0	12.0	0.0	Pending	
2023-011 Display Warmer	5.0	0.0	0.0	0.0	5.0	5.0	0.0	Pending	
2023-012 Refrigerator	5.0	0.0	0.0	0.0	5.0	5.0	0.0	Pending	
2023-013 Chef Express Ovens (3)	35.0	0.0	0.0	0.0	35.0	35.0	0.0	Pending	
2023-014 Replace Laminate Counters	50.0	0.0	0.0	0.0	50.0	50.0	0.0	Pending	
2023-015 Office Refurbishments	40.0	0.0	59.8	59.8	(19.8)		19.8	In Progress	
2023-016 Olympic Sports Training Table Infrastructure	100.0	0.0	0.0	0.0	100.0	100.0	0.0	Pending	
2023-017 Expanded & Improved Waste Diversion Stations	50.0	0.0	0.0	0.0	50.0	50.0	0.0	Pending	
Total Food Services	437.0	3.9	144.0	147.9	289.1	257.0	(32.1)		
Technology									
2023-018 Network Infrastructure Upgrade	5.0	0.0	0.0	0.0	5.0	5.0	0.0	Pending	
2023-019 Printer Replacement	10.0	0.0	0.0	0.0	10.0	10.0	0.0	Pending	
2023-020 Misc Hardware / Software (Marketing/Info Photo)	13.0	0.0	0.0	0.0	13.0	13.0	0.0	Pending	
2023-021 SQL Server upgrade	10.0	0.0	0.0	0.0	10.0	10.0	0.0	Pending	
2023-022 Video Equipment	6.0	0.0	0.0	0.0	6.0	6.0	0.0	Pending	
2023-023 Signage Supplies / Equipment	50.0	0.0	0.0	0.0	50.0	50.0	0.0	Pending	
2023-024 Bruin View Point Room Blackout Curtains	75.0	0.0	0.0	0.0	75.0	75.0	0.0	Pending	
2023-025 Ackerman A-Level Dining Room Video Wall	100.0	0.0	0.0	0.0	100.0	100.0	0.0	Pending	
2023-026 Photo Archive Digitize Negatives	125.0	0.0	0.0	0.0	125.0	125.0	0.0	Pending	
2023-043 ASUCLA Restaurant Clover Devices	0.0	0.0	20.8	20.8	(0.8)		20.8	In Progress	
2023-045 UCLA Store Bruincard Readers	0.0	0.0	9.7	9.7	(1.7)		9.7	In Progress	
Total Technology	394.0	0.0	30.5	30.5	391.5	394.0	30.5		
Others									
2023-027 Fac Misc and Remodels	75.0	0.0	20.8	20.8	54.2		(54.2)	In Progress	
2023-028 AU Freight Elevator Fire Curtains	175.0	0.0	0.0	0.0	175.0	175.0	0.0	Pending	
2023-029 Custodial Replacements	20.0	0.0	11.7	11.7	8.3		(8.3)	In Progress	
2023-030 Ackerman Roof Waterproofing	275.0	0.0	0.0	0.0	275.0	275.0	0.0	Pending	
2023-031 NCSC Dining Carpet	35.0	1.4	9.6	10.9	24.1		(24.1)	In Progress	
2023-032 CSSC Roof Waterproofing	30.0	0.0	0.0	0.0	30.0	30.0	0.0	Pending	
2023-033 LVC Jimmy's Small Dining Room AC Replacem	5.0	0.0	0.0	0.0	5.0	5.0	0.0	Pending	
2023-034 LVC Jimmy's Carpet	25.0	1.2	4.4	5.6	19.4		(19.4)	In Progress	
2023-035 Kerckhoff 1st Floor ADA Entrance	20.0	0.0	0.0	0.0	20.0	20.0	0.0	Pending	
2023-036 SUO General Replacement	35.0	0.0	0.0	0.0	35.0	35.0	0.0	Pending	
2023-037 SUO Public Furnishings	75.0	0.0	0.0	0.0	75.0	75.0	0.0	Pending	
2023-038 Meeting Room / Event Venue Upgrade	15.0	0.0	0.0	0.0	15.0	15.0	0.0	Pending	
2023-039 Finance Misc Replacements	15.0	0.0	0.0	0.0	15.0	15.0	0.0	Pending	
2023-040 MCO Refurbishment	80.0	0.0	0.0	0.0	80.0	80.0	0.0	Pending	
2023-041 Replace Cameras	20.0	0.0	14.4	14.4	5.6		(5.6)	In Progress	
2023-042 Replacements for Broken Furniture	25.0	0.0	0.0	0.0	25.0	25.0	0.0	Pending	
2023-044 Underground Storage Tank Parts	0.0	0.0	47.1	47.1	0.0		47.1	In Progress	
Total Others	925.0	2.6	107.9	110.5	861.6	750.0	(64.5)		
Total Year Projects	2,281.0	6.4	282.5	288.9	2,067.2	1,926.0	(66.1)		

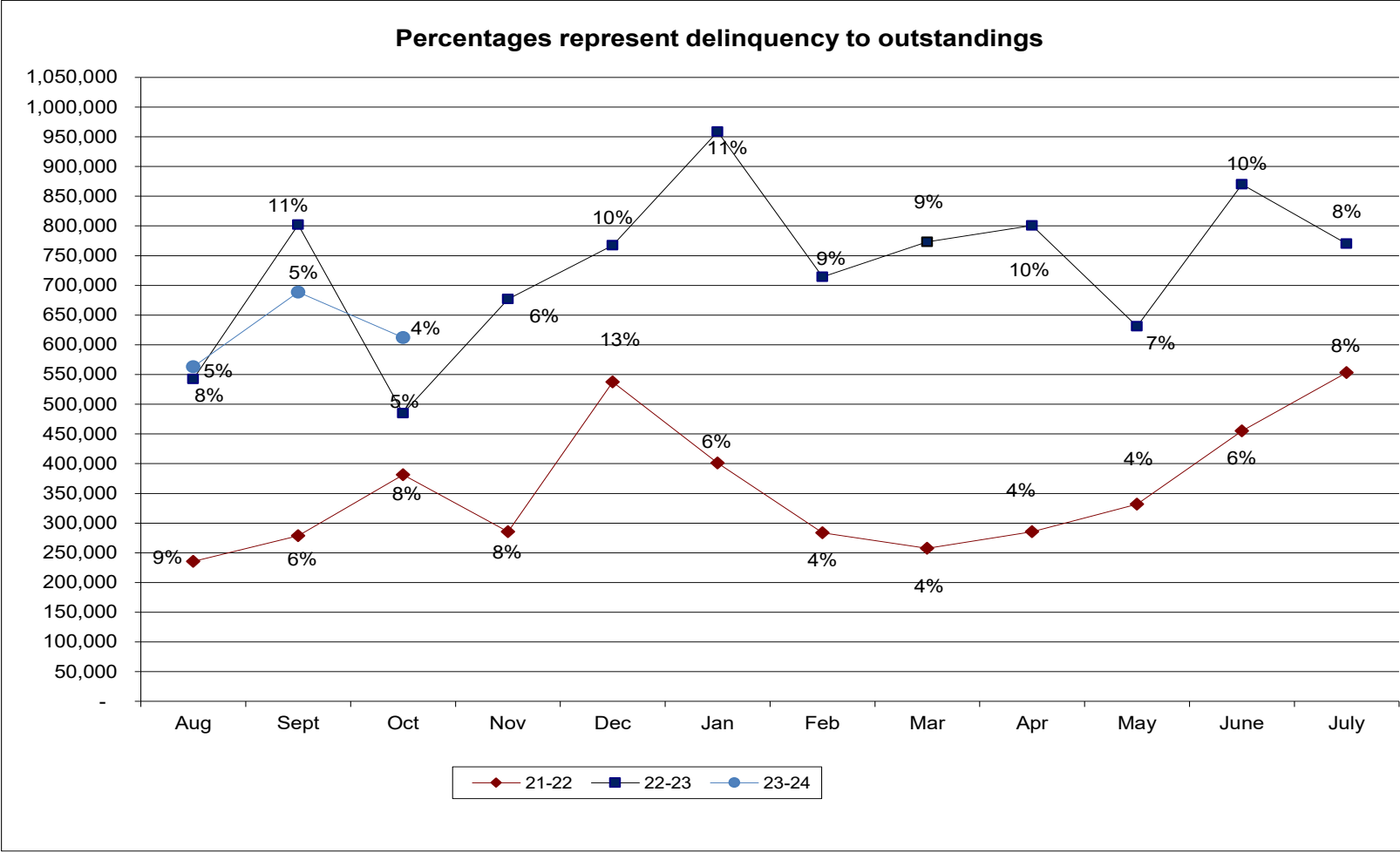
ASSOCIATED STUDENTS UCLA SERVICES AND ENTERPRISES
ACCOUNTS RECEIVABLE AGING REPORT

10/28/23	Oct	Current	%	30+	%	60+	%	90+	%	120+	%	150+	%	Total	%
UNIVERSITY		\$1,757,121	12%	\$382,264	27%	\$47,330	31%	\$25,984	31%	\$19,058	9%	\$31,284	20%	\$2,263,042	13%
ASUCLA PUBLICATIONS		\$118,172	1%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$118,172	1%
ASUCLA USA/GSA		\$220,720	1%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$220,720	1%
DUE FROM VENDORS		\$15,358	0%	(\$3,374)	0%	(\$3,034)	-2%	\$25,659	30%	\$189,476	89%	\$126,317	80%	\$350,401	2%
DENTAL KITS		\$1,422,579	10%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$1,422,579	8%
OTHER		11,349,141	76%	\$1,056,068	74%	\$110,460	71%	\$34,671	40%	\$5,297	2%	(\$485)	0%	\$12,555,153	74%
TOTAL CURRENT MONTH		\$14,883,092	100%	\$1,434,958	100%	\$154,756	100%	\$86,314	100%	\$213,831	100%	\$157,116	100%	\$16,930,068	100%
		88%		8%		1%		1%		1%		1%		100%	
09/30/23	Sep	Current	%	30+	%	60+	%	90+	%	120+	%	150+	%	Total	%
UNIVERSITY		\$1,008,722	8%	\$1,084,959	88%	\$87,143	45%	\$38,645	42%	\$27,524	13%	\$57,172	31%	\$2,304,165	16%
ASUCLA PUBLICATIONS		\$159,313	1%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$159,313	1%
ASUCLA USA/GSA		\$272,048	2%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$272,048	2%
DUE FROM VENDORS		\$3,873	0%	(\$1,954)	0%	\$28,906	15%	\$16,706	18%	\$187,748	87%	\$125,166	68%	\$360,445	3%
DENTAL KITS		\$1,259,580	10%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$1,259,580	9%
OTHER		\$9,678,072	78%	\$154,226	12%	\$77,509	40%	\$38,010	41%	\$1,751	1%	\$2,335	1%	\$9,951,903	70%
TOTAL CURRENT MONTH		\$12,381,608	100%	\$1,237,232	100%	\$193,558	100%	\$93,361	100%	\$217,023	100%	\$184,673	100%	\$14,307,455	100%
		86%		9%		1%		1%		2%		1%		100%	
08/26/23	Aug	Current	%	30+	%	60+	%	90+	%	120+	%	150+	%	Total	%
UNIVERSITY		\$1,645,308	16%	\$459,909	79%	\$49,387	44%	\$45,990	67%	\$13,085	6%	\$41,539	24%	\$2,255,218	20%
ASUCLA PUBLICATIONS		\$75,672	1%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$75,672	1%
ASUCLA USA/GSA		\$155,688	2%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$155,688	1%
DUE FROM VENDORS		(\$21,940)	0%	\$6,111	1%	\$55,033	49%	\$13,260	19%	\$185,192	88%	\$123,461	73%	\$361,117	3%
DENTAL KITS		\$232,987	2%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$232,987	2%
OTHER		\$8,204,136	80%	\$113,000	20%	\$8,037	7%	\$10,924	16%	\$12,431	6%	\$4,826	3%	\$8,353,354	73%
TOTAL CURRENT MONTH		\$10,291,851	100%	\$579,021	100%	\$112,456	100%	\$70,174	100%	\$210,708	100%	\$169,826	100%	\$11,434,036	100%

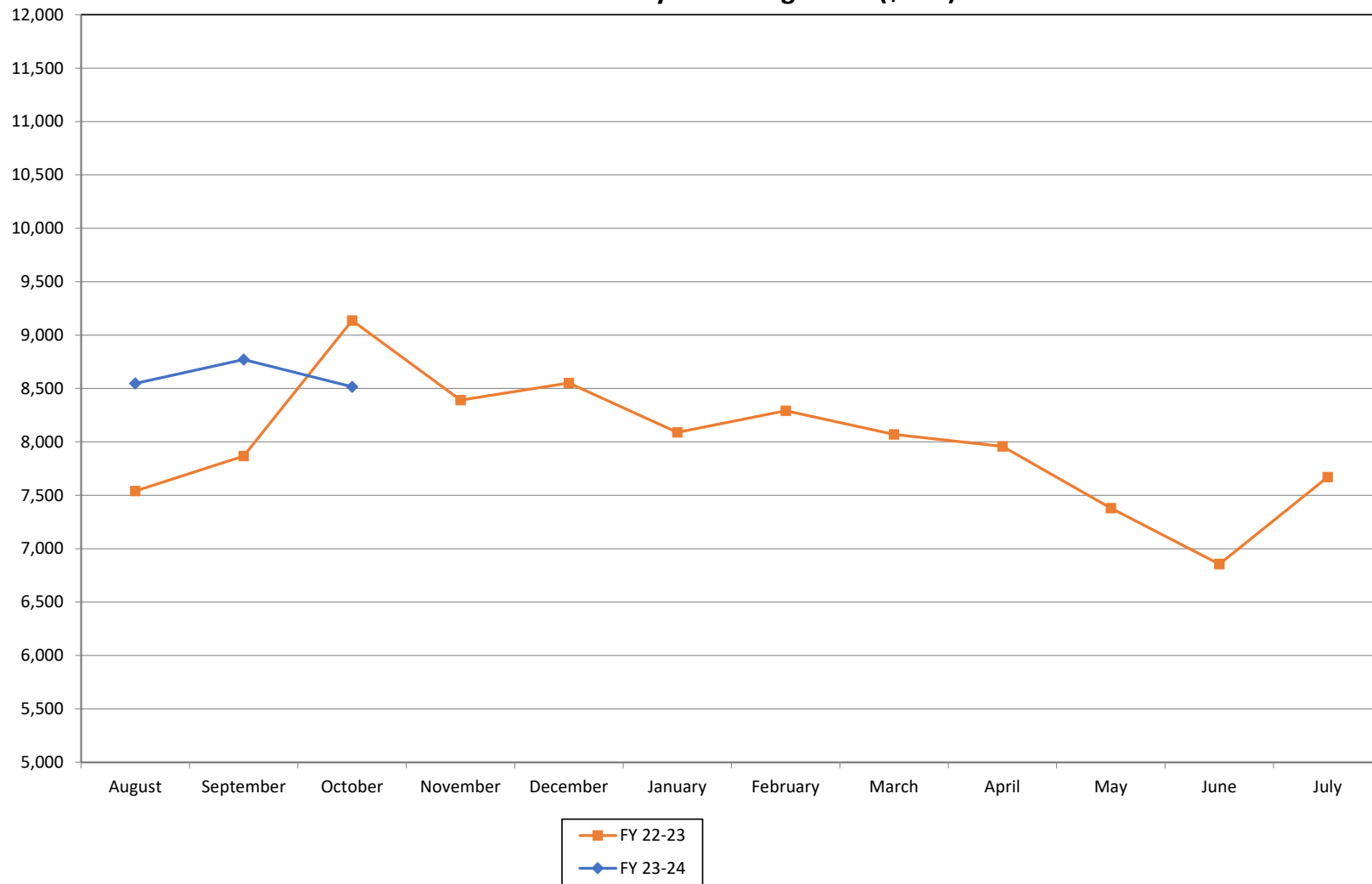
Total Accounts Receivable Balances
12 Month History
Aug 22 to Oct 23



Aged Accounts Receivable Balances > 60 Days Past Due

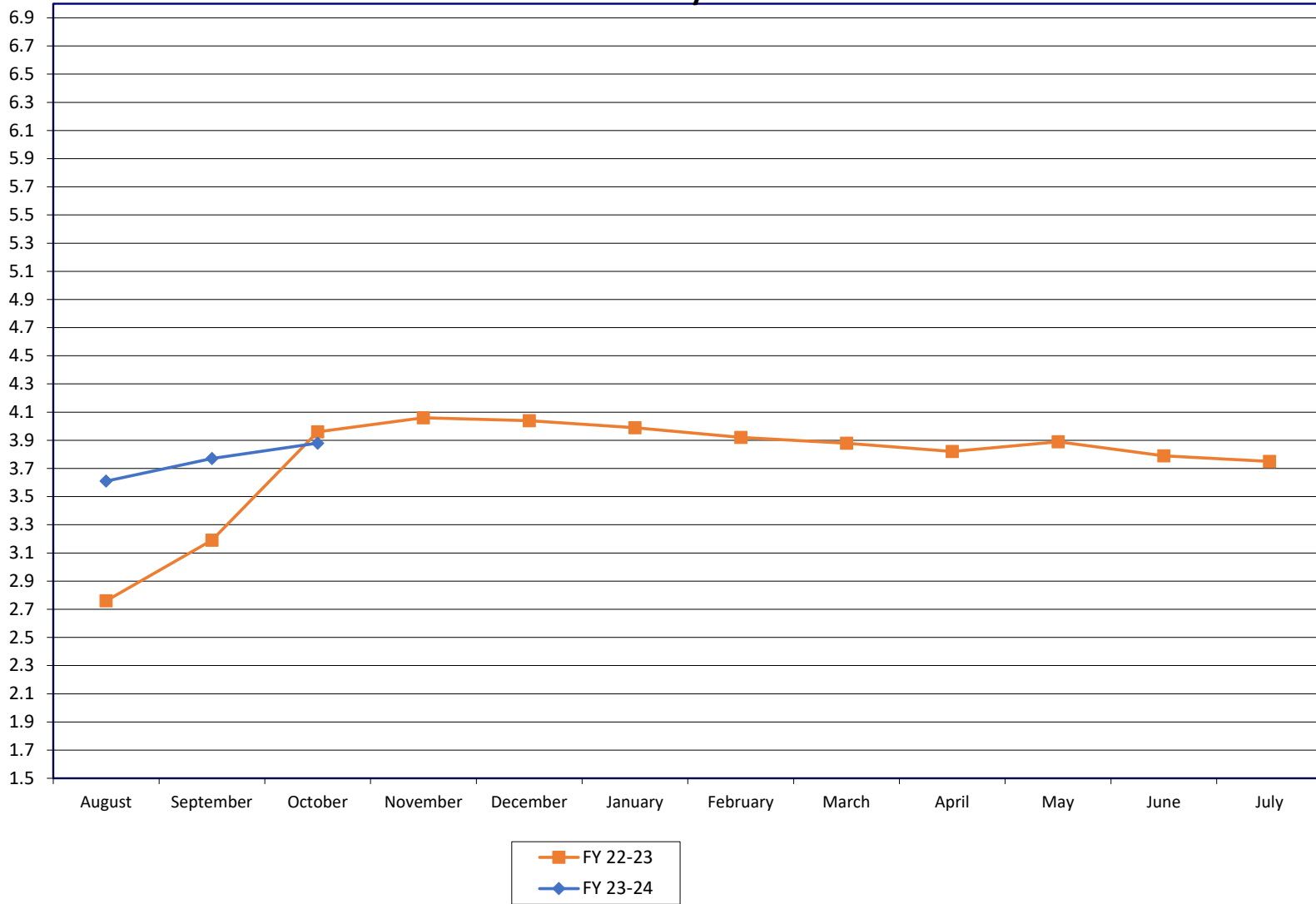


Associated Students UCLA Store Inventory At Average Cost (\$000)



Data prior to FY22-23 is not presented in the charts due to the NetSuite conversion in October 2021. The NetSuite conversion resulted in a change in accounting for inventory from Retail to Average Cost

Associated Students UCLA Store Inventory Turns*



This value measures how quickly inventory is sold. The average inventory value is calculated as follows $COGS / [Sum (on\ hand\ value\ on\ last\ day\ of\ each\ month) / \# \text{ of months}]$

Data prior to FY22-23 is not presented in the charts due to the NetSuite conversion in October 2021. The NetSuite conversion resulted in a change in accounting for inventory from Retail to Average Cost

UCLA STORE
INCOME STATEMENT

OCT. 03(10/01/23-10/28/23)			FISCAL YEAR 23-24			FISCAL YEAR 22-23	
CURRENT MONTH			YTD 3 MO(07/30/23-10/28/23)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE	MONTH	YTD
1,303,297	1,537,618	<234,321>	4,280,019	4,835,489	<555,470>	1,356,371	5,056,120
2,100,247	1,861,398	238,849	6,190,913	5,178,088	1,012,825	1,682,980	4,823,769
190,272	190,294	<22>	321,312	361,529	<40,217>	185,606	347,761
148,266	132,660	15,606	531,248	534,726	<3,478>	126,287	505,016
144,407	210,000	<65,593>	441,631	525,000	<83,369>	180,060	420,967
825,680	1,217,523	<391,843>	2,856,042	2,767,655	88,387	<492,160>	2,564,756
<1>	0	<1>	<2>	0	<2>	<0>	<1>
4,712,168	5,149,493	<437,326>	14,621,163	14,202,487	418,676	3,039,144	13,718,388
3,258,859	3,584,624	325,765	10,256,387	9,935,022	<321,365>	1,891,506	9,786,871
69.2	69.6	0.5	70.2	70.0	<0.2>	62.2	71.3
1,453,308	1,564,869	<111,561>	4,364,776	4,267,465	97,311	1,147,638	3,931,517
30.8	30.4	0.5	29.9	30.1	<0.2>	37.8	28.7
9.9	15.2	<5.3>	7.6	12.9	<5.3>	13.9	11.8
46.6	46.8	<0.2>	47.4	49.0	<1.6>	46.1	48.0
38.8	39.4	<0.7>	39.8	39.9	<0.2>	39.4	39.9
41.3	42.4	<1.1>	32.6	33.6	<1.0>	43.1	33.0
45.7	45.7	0.0	47.7	47.1	0.6	45.5	46.4
17.5	19.1	<1.6>	20.8	19.3	1.5	5.3	20.2
<1,210.0>	0.0	<1,210.0>	<1,071.1>	0.0	<1,071.1>	<1,610.0>	<270.3>
289,334	331,540	<42,206>	654,153	560,323	93,830	179,227	452,548
1,742,642	1,896,409	<153,767>	5,018,928	4,827,788	191,140	1,326,865	4,384,065
314,327	318,203	3,876	917,363	954,609	37,246	270,710	798,477
4,449	0	<4,449>	12,822	0	<12,822>	13,615	24,835
285,365	288,962	3,597	811,837	750,127	<61,710>	376,894	743,734
604,141	607,165	3,024	1,742,022	1,704,736	<37,286>	661,219	1,567,046
12.8	11.8	<1.0>	11.9	12.0	0.1	21.8	11.4
164,460	154,798	<9,662>	445,510	462,298	16,788	140,774	367,445
12,388	6,959	<5,429>	52,631	32,702	<19,929>	13,106	43,585
7,454	8,105	651	22,365	24,315	1,950	8,333	23,860
17	37	20	46	91	45	15	46
3,392	5,700	2,308	7,368	9,600	2,232	3,419	4,738
299	300	1	897	1,250	353	299	897
4,963	3,800	<1,163>	22,905	16,560	<6,345>	<675>	12,606
21,738	27,503	5,765	80,529	105,714	25,185	25,519	74,515
685	685	0	2,055	2,055	0	686	2,086
0	0	0	<54>	0	54	0	<9>
32,466	19,261	<13,205>	67,445	94,524	27,079	33,873	88,000
<1,500>	<1,000>	500	<2,250>	<2,250>	0	<300>	<1,653>
4	0	<4>	140,017	140,000	<17>	14,510	126,195
2,724	2,495	<229>	10,538	7,610	<2,928>	3,427	9,102
92,634	110,482	17,848	260,760	268,270	7,510	71,600	228,788
6,623	0	<6,623>	8,016	0	<8,016>	2,150	1,192
216	100	<116>	2,759	214	<2,545>	508	4,117
0	0	0	184	0	<184>	0	681
129	0	<129>	1,369	1,500	131	412	1,418
0	0	0	98	0	<98>	102	662
9,962	8,466	<1,496>	22,704	25,398	2,694	7,126	24,729
504	0	<504>	15,170	0	<15,170>	7,159	31,879
876	0	<876>	2,243	0	<2,243>	32	1,467
30,885	30,800	<85>	62,017	61,800	<217>	24,875	79,159
92	0	<92>	472	0	<472>	270	1,721
0	2	2	0	6	6	0	0
20,534	24,450	3,916	45,033	47,250	2,217	41,554	55,382
411,548	402,943	<8,605>	1,270,828	1,298,907	28,079	398,774	1,182,610
1,015,689	1,010,108	<5,581>	3,012,850	3,003,643	<9,207>	1,059,993	2,749,656
726,954	886,301	<159,347>	2,006,078	1,824,145	181,933	266,873	1,634,409
62,347	60,922	<1,425>	206,615	182,380	<24,235>	54,533	144,140
192,454	198,112	5,658	558,011	625,398	67,387	161,835	582,514
109,026	127,331	18,305	316,514	389,803	73,289	99,437	354,541
67,462	78,872	11,410	194,821	243,703	48,882	51,632	173,162
127,997	139,821	11,824	378,284	444,652	66,368	125,530	422,217
119,498	104,172	<15,326>	359,975	339,060	<20,915>	138,729	345,611
29,977	26,442	<3,535>	85,381	72,879	<12,502>	28,972	70,855
49,508	55,353	5,845	148,506	166,059	17,553	49,469	147,996
758,269	791,025	32,756	2,248,106	2,463,934	215,828	710,139	2,241,036
<31,315>	95,276	<126,591>	<242,028>	<639,789>	397,761	<443,266>	<606,626>

UCLA RESTAURANTS
INCOME STATEMENT

OCT. 03(10/01/23-10/28/23)			FISCAL YEAR 23-24			FISCAL YEAR 22-23	
CURRENT MONTH			YTD 3 MO(07/30/23-10/28/23)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE	MONTH	YTD
623,289	428,510	194,779	906,452	741,256	165,196	374,661	654,161
334,839	295,400	39,439	478,717	547,769	<69,052>	208,143	302,246
315,438	340,396	<24,958>	667,362	740,142	<72,780>	233,292	482,623
352,466	412,327	<59,861>	552,411	858,613	<306,202>	304,221	583,376
148,309	162,087	<13,778>	218,255	320,994	<102,739>	132,629	260,943
221,308	288,735	<67,427>	548,719	689,102	<140,383>	162,894	449,138
1,995,649	1,927,455	68,194	3,371,916	3,897,876	<525,960>	1,415,839	2,732,487
673,823	666,521	<7,302>	1,136,892	1,367,042	230,150	484,707	969,581
33.8	34.6	0.8	33.7	35.1	1.4	34.2	35.5
1,321,825	1,260,934	60,891	2,235,023	2,530,834	<295,811>	931,133	1,762,906
66.2	65.4	0.8	66.3	64.9	1.4	65.8	64.5
60.8	66.8	<6.1>	62.9	66.5	<3.5>	65.3	64.7
68.9	65.5	3.4	67.6	65.0	2.7	66.1	58.7
72.7	68.3	4.4	69.7	67.8	1.9	70.8	70.7
63.1	63.3	<0.2>	62.5	64.1	<1.6>	62.3	62.1
67.1	66.4	0.6	62.7	66.3	<3.6>	69.5	64.9
69.8	62.5	7.4	69.8	60.8	9.0	62.4	64.3
334,746	280,545	54,201	719,560	639,470	80,090	277,159	636,178
1,656,572	1,541,479	115,093	2,954,583	3,170,304	<215,721>	1,208,292	2,399,084
369,324	375,871	6,547	1,097,738	1,105,121	7,383	366,220	1,041,779
0	0	0	0	0	0	0	0
461,395	419,851	<41,544>	909,219	1,048,662	139,443	420,055	815,479
<68,360>	<60,063>	8,297	<140,668>	<139,806>	862	<56,761>	<128,424>
762,359	735,659	<26,700>	1,866,289	2,013,977	147,688	729,513	1,728,833
38.2	38.2	<0.0>	55.4	51.7	<3.7>	51.5	63.3
197,943	182,812	<15,131>	573,671	548,561	<25,110>	235,222	540,506
3,642	2,681	<961>	10,408	6,751	<3,657>	1,286	5,357
2,527	2,888	361	7,700	8,739	1,039	3,256	8,205
0	0	0	0	0	0	0	0
0	0	0	0	0	0	0	0
1,918	2,000	82	6,336	6,000	<336>	3,101	6,633
0	0	0	0	0	0	0	0
102,173	85,195	<16,978>	171,351	176,075	4,724	67,085	131,103
5.1	4.4	<0.7>	5.1	4.5	<0.6>	4.7	4.8
7,738	7,965	227	19,036	22,654	3,618	3,438	15,954
0	0	0	0	0	0	0	0
<8,005>	<9,750>	<1,745>	<24,559>	<29,250>	<4,691>	<8,040>	<25,430>
9,532	4,150	<5,382>	23,419	12,075	<11,344>	7,591	17,612
5,113	5,603	490	12,233	15,147	2,914	5,002	12,759
5,227	2,855	<2,372>	10,499	8,455	<2,044>	4,207	10,362
3,761	4,885	1,125	10,967	13,795	2,828	10,793	18,658
0	0	0	0	0	0	0	0
0	500	500	0	1,500	1,500	0	0
0	0	0	0	0	0	0	0
9,173	5,780	<3,393>	34,751	17,883	<16,868>	4,618	20,335
0	0	0	0	0	0	0	0
0	0	0	0	0	0	0	0
0	0	0	0	0	0	0	0
47,006	52,912	5,906	83,224	104,973	21,749	39,817	78,870
0	0	0	0	0	0	0	0
3,805	3,181	<624>	5,626	6,202	576	2,700	4,827
1,927	795	<1,132>	1,469	1,549	80	4,601	8,218
0	0	0	22	0	<22>	11	14
0	0	0	0	0	0	0	0
0	0	0	0	0	0	0	0
0	300	300	0	900	900	0	0
3,806	3,806	0	10,842	11,418	576	0	0
771	240	<531>	2,845	720	<2,125>	722	1,198
0	0	0	0	0	0	0	0
1,788	2,000	212	14,741	3,500	<11,241>	5,763	22,686
24,342	29,863	5,521	42,184	63,310	21,126	26,808	51,537
0	0	0	0	0	0	0	0
0	0	0	0	0	0	0	0
0	0	0	0	0	0	0	0
0	0	0	0	0	0	0	0
424,186	390,661	<33,525>	1,016,765	1,000,957	<15,808>	417,979	929,403
1,186,545	1,126,320	<60,225>	2,883,053	3,014,934	131,881	1,147,492	2,658,236
470,026	415,159	54,867	71,530	155,370	<83,840>	60,800	<259,152>
78,675	73,815	<4,860>	218,382	233,971	15,589	60,170	159,756
89,673	79,809	<9,864>	153,703	187,778	34,075	85,132	149,472
50,800	51,295	495	87,090	117,634	30,544	52,308	91,326
31,433	31,773	340	53,306	73,457	20,151	27,160	45,747
59,639	56,326	<3,313>	103,026	133,294	30,268	66,034	111,416
104,150	90,255	<13,895>	313,739	293,897	<19,842>	120,516	300,238
26,130	23,041	<3,089>	74,418	63,506	<10,912>	25,169	61,553
48,476	57,837	9,361	144,658	173,511	28,853	47,865	143,480
488,975	464,151	<24,824>	1,148,322	1,277,048	128,726	484,355	1,062,987
<18,949>	<48,992>	30,043	<1,076,791>	<1,121,678>	44,887	<423,554>	<1,322,139>
330,126	313,726	16,400	572,886	618,992	<46,106>	269,254	524,495
112,240	101,259	10,981	210,988	205,177	5,811	99,348	207,669
217,886	212,467	5,419	361,898	413,815	<51,917>	169,906	316,826
9.44	9.04	0.39	9.43	9.16	0.27	8.83	8.94
11.57	11.30	0.27	11.83	11.53	0.30	10.91	11.19
8.34	7.97	0.37	8.03	7.98	0.05	7.61	7.47
30,907	28,946	<1,960>	67,290	76,611	9,320	28,982	66,260
64.57	66.59	<2.02>	50.11	50.88	<0.77>	48.85	41.24

LICENSING & SERVICES
INCOME STATEMENT

OCT. 03(10/01/23-10/28/23)			FISCAL YEAR 23-24			FISCAL YEAR 22-23	
CURRENT MONTH			YTD 3 MO(07/30/23-10/28/23)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE	MONTH	YTD
12,505	8,600	3,905	24,005	29,500	<5,495>	8,050	27,775
12,505	8,600	3,905	24,005	29,500	<5,495>	8,050	27,775
29	0	<29>	130	0	<130>	0	0
12,476	8,600	3,876	23,875	29,500	<5,625>	8,050	27,775
99.8	100.0	<0.2>	99.5	100.0	<0.5>	100.0	100.0
99.8	100.0	<0.2>	99.5	100.0	<0.5>	100.0	100.0
340,373	304,125	36,248	1,046,676	997,584	49,092	324,069	944,794
141,021	142,333	<1,312>	423,965	416,357	7,608	139,549	390,475
19,240	19,240	0	57,720	57,720	0	18,819	56,457
13,636	99,333	<85,697>	38,408	297,999	<259,591>	10,000	40,000
514,271	565,031	<50,760>	1,566,769	1,769,660	<202,891>	492,438	1,431,726
526,747	573,631	<46,884>	1,590,644	1,799,160	<208,516>	500,488	1,459,501
45,667	50,061	4,394	122,715	150,180	27,465	43,924	131,772
0	833	833	0	2,499	2,499	0	0
45,667	50,894	5,227	122,715	152,679	29,964	43,924	131,772
365.2	591.8	226.6	511.2	517.6	6.4	545.6	474.4
24,478	23,632	<846>	58,097	69,277	11,180	22,287	65,851
14	350	336	50	1,050	1,000	208	696
386	470	84	1,168	1,410	242	461	1,392
43	100	57	145	300	155	359	359
3,187	1,500	<1,687>	7,188	33,500	26,312	1,375	2,256
0	0	0	600	0	<600>	0	0
162	775	613	212	2,325	2,113	0	50
2,866	4,600	1,734	5,533	13,800	8,267	3,333	6,000
0	550	550	0	8,150	8,150	0	1,188
8,543	7,000	<1,543>	23,517	29,000	5,483	2,400	6,515
259	100	<159>	259	300	41	0	0
16	1,250	1,234	9,862	3,750	<6,112>	0	3,421
2,917	5,217	2,300	8,750	15,651	6,901	0	1,435
0	1,750	1,750	0	5,250	5,250	0	0
3,800	5,133	1,333	3,800	15,399	11,599	0	3,800
0	0	0	<334>	0	334	11,650	15,701
35,570	29,580	<5,990>	102,103	97,260	<4,843>	26,467	85,693
134,618	108,411	<26,207>	386,465	354,327	<32,138>	96,847	317,619
216,860	190,418	<26,442>	607,416	650,749	43,333	165,386	511,976
262,527	241,312	<21,215>	730,131	803,428	73,297	209,310	643,748
264,220	332,319	<68,099>	860,513	995,732	<135,219>	291,178	815,753
4,713	5,107	394	14,441	18,271	3,830	3,623	12,323
19,153	19,578	425	56,298	75,832	19,534	23,664	62,630
11,483	13,326	1,843	34,216	50,090	15,874	15,463	40,219
7,105	8,255	1,150	20,369	31,448	11,079	8,029	19,988
13,481	14,633	1,152	40,237	56,990	16,753	19,521	47,400
53,434	46,309	<7,125>	160,963	150,794	<10,169>	62,013	154,490
13,406	11,821	<1,585>	38,180	32,581	<5,599>	12,951	31,672
1,581	6,256	4,675	4,742	18,768	14,026	1,526	4,357
124,356	125,285	929	369,444	434,774	65,330	146,790	373,079
139,864	207,034	<67,170>	491,069	560,958	<69,889>	144,388	442,674

UCLA STUDENT UNION
INCOME STATEMENT

OCT. 03(10/01/23-10/28/23)			FISCAL YEAR 23-24			FISCAL YEAR 22-23	
CURRENT MONTH			YTD 3 MO(07/30/23-10/28/23)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE	MONTH	YTD
48,905	53,276	<4,371>	262,080	202,835	59,245	36,793	177,116
11,127	17,646	<6,519>	24,397	44,456	<20,059>	14,742	37,954
60,032	70,922	<10,890>	286,477	247,291	39,186	51,534	215,070
7,782	17,258	9,476	23,757	43,478	19,721	14,263	37,358
15,360	15,394	34	50,089	42,360	<7,729>	14,509	48,106
23,142	32,652	9,510	73,846	85,838	11,992	28,772	85,465
38.6	46.0	7.5	25.8	34.7	8.9	55.8	39.7
36,890	38,270	<1,380>	212,630	161,453	51,177	22,762	129,605
61.5	54.0	7.5	74.2	65.3	8.9	44.2	60.3
68.6	71.1	<2.5>	80.9	79.1	1.8	60.6	72.8
30.1	2.2	27.9	2.6	2.2	0.4	3.3	1.6
0	120,000	<120,000>	3,740,040	230,000	3,510,040	5,000	5,000
0	0	0	0	0	0	15,086	47,673
5,898	1,600	4,298	6,663	2,600	4,063	6,543	7,518
26,331	21,956	4,375	58,814	41,668	17,146	23,938	63,052
2,119	3,288	<1,169>	5,963	8,370	<2,407>	2,803	7,156
34,348	146,844	<112,496>	3,811,480	282,638	3,528,842	53,371	130,399
71,238	185,114	<113,876>	4,024,110	444,091	3,580,019	76,133	260,004
45,336	54,562	9,227	124,487	163,686	39,199	32,266	88,265
8,338	4,400	<3,938>	29,453	13,200	<16,253>	0	0
26,960	25,752	<1,208>	64,389	75,817	11,428	24,383	64,298
80,634	84,714	4,080	218,329	252,703	34,374	56,649	152,563
134.3	119.5	<14.9>	76.2	102.2	26.0	109.9	70.9
35.6	33.6	<2.0>	23.0	25.8	2.9	39.9	24.7
24,954	26,258	1,304	66,699	78,755	12,056	17,635	46,516
2,527	962	<1,565>	4,993	2,560	<2,433>	1,162	4,691
3,043	3,235	192	7,343	9,705	2,362	2,342	7,289
1,000	2,175	1,175	3,400	4,575	1,175	0	3,422
0	464	464	745	464	<281>	0	0
2,325	4,000	1,675	4,103	5,000	897	5,086	5,589
1,210	5,939	4,729	51,605	32,888	<18,717>	6,112	38,718
11,163	14,271	3,108	30,858	27,083	<3,775>	15,322	39,181
55	0	<55>	55	200	145	703	703
500	500	0	500	1,250	750	0	0
0	814	814	1,525	3,187	1,662	131	715
0	180	180	181	540	359	0	347
2,279	3,177	898	9,392	14,158	4,766	1,416	11,063
494	937	443	1,086	2,535	1,449	681	1,519
<109>	150	259	<109>	450	559	<10>	<45>
0	0	0	74,000	0	<74,000>	0	0
15,417	15,417	0	46,251	46,251	0	11,563	34,688
7,432	9,105	1,673	18,315	26,882	8,567	9,700	19,321
72,290	87,584	15,294	320,941	256,483	<64,458>	71,842	213,718
152,924	172,298	19,374	539,270	509,186	<30,084>	128,491	366,281
<81,686>	12,816	<94,502>	3,484,840	<65,095>	3,549,935	<52,358>	<106,277>
8,321	8,500	179	26,240	29,999	3,759	4,672	14,200
3,432	7,432	4,000	146,788	20,551	<126,237>	4,960	14,802
2,057	5,059	3,002	89,822	13,606	<76,216>	3,241	9,491
1,273	3,134	1,861	51,314	8,493	<42,821>	1,683	4,705
2,415	5,555	3,140	104,583	15,509	<89,074>	4,092	11,116
65,720	56,949	<8,771>	197,975	185,442	<12,533>	75,739	188,686
16,489	14,538	<1,951>	46,959	40,071	<6,888>	15,817	38,683
19,545	23,556	4,011	58,519	70,668	12,149	21,478	63,390
119,253	124,723	5,470	722,199	384,339	<337,860>	131,683	345,073
<200,939>	<111,907>	<89,032>	2,762,641	<449,434>	3,212,075	<184,040>	<451,350>

ADMINISTRATIVE AND SUPPORT SERVICES
EXPENSE STATEMENT

OCT. 03(10/01/23-10/28/23)			FISCAL YEAR 23-24			FISCAL YEAR 22-23	
CURRENT MONTH			YTD 3 MO(07/30/23-10/28/23)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE	MONTH	YTD
439,691	459,772	20,081	1,334,051	1,378,475	44,424	370,814	1,152,062
12,238	850	<11,388>	19,376	3,285	<16,091>	30,029	58,128
42,164	46,880	4,716	117,162	134,344	17,182	50,042	103,514
494,093	507,502	13,409	1,470,589	1,516,104	45,515	450,885	1,313,703
6.2	6.0	<0.2>	5.9	7.0	1.1	8.2	6.8
0	15,000	15,000	0	15,515	15,515	0	500
2,178	500	<1,678>	5,577	1,500	<4,077>	1,657	3,012
214,334	219,642	5,308	632,115	658,362	26,247	198,160	546,716
8,414	10,068	1,654	22,275	26,038	3,763	6,693	27,309
5,425	5,975	550	17,222	18,784	1,562	5,811	17,571
466	428	<38>	1,272	1,295	23	422	1,255
490	23,857	23,367	13,062	37,978	24,916	889	1,463
284	239	<45>	1,039	1,216	177	232	1,181
9,219	6,800	<2,419>	24,195	19,100	<5,095>	2,080	6,200
215	5,304	5,089	<183>	16,112	16,295	396	7,094
0	1,318	1,318	1,800	3,954	2,154	0	3,581
25,224	1,000	<24,224>	83,235	52,000	<31,235>	40	4,853
0	0	0	0	2,057	2,057	0	1,997
0	2,500	2,500	143	3,125	2,982	2,074	2,604
1,424	600	<824>	2,729	1,800	<929>	<478>	1,510
178	500	322	1,120	1,500	380	391	692
<50>	<200>	<150>	372	<517>	<889>	<100>	<462>
84	206	122	279	618	339	926	2,138
2,603	2,600	<3>	8,118	7,800	<318>	2,209	8,166
3,076	7,338	4,262	12,402	22,014	9,612	8,504	8,894
5,711	7,221	1,510	25,166	25,061	<105>	6,344	22,980
2,733	6,285	3,552	7,897	18,855	10,958	1,336	5,358
5,200	16,239	11,039	33,778	48,717	14,939	6,123	25,066
0	195	195	0	585	585	0	0
5,600	5,600	0	12,500	12,500	0	5,420	10,420
<3>	42	45	<317>	126	443	0	6
53,795	48,000	<5,795>	161,386	144,000	<17,386>	41,693	125,631
23,254	18,334	<4,920>	65,682	55,001	<10,681>	51,049	78,903
1,301	1,302	1	3,903	3,905	2	1,264	3,792
36,536	36,536	0	54,484	54,484	0	35,129	52,888
756	2,000	1,244	4,439	4,500	61	3,625	20,549
10,000	10,000	0	30,000	30,000	0	8,751	26,253
46,138	42,262	<3,876>	136,433	126,786	<9,647>	37,344	116,448
11,815	13,500	1,685	39,188	37,000	<2,188>	12,563	32,800
1,064	500	<564>	1,775	1,500	<275>	0	597
3,375	3,290	<85>	9,809	10,135	326	3,194	9,841
5,280	5,356	76	15,136	16,068	932	5,689	14,651
25,000	25,000	0	75,000	75,000	0	17,750	52,166
4,999	4,999	<0>	14,779	14,780	1	4,854	14,349
8,654	8,654	0	25,962	25,962	0	8,402	25,206
1,174	1,000	<174>	7,122	8,000	878	547	6,951
525,946	559,990	34,044	1,550,896	1,603,216	52,320	480,983	1,291,128
1,020,039	1,067,492	47,453	3,021,486	3,119,320	97,834	931,868	2,604,831
27,789	24,015	<3,774>	83,710	78,218	<5,492>	33,094	82,446
6,972	6,149	<823>	19,856	16,948	<2,908>	6,911	16,903
26,282	31,215	4,933	75,443	93,645	18,202	22,417	67,119
61,042	61,379	337	179,008	188,811	9,803	62,423	166,467
1,081,082	1,128,871	47,790	3,200,494	3,308,131	107,637	994,291	2,771,299
<942,939>	<988,655>	<45,716>	<2,854,058>	<2,952,859>	<98,801>	<872,722>	<2,471,164>
<82,877>	<82,874>	3	<191,820>	<191,820>	0	<67,589>	<156,163>
<7,946>	<7,946>	0	<17,527>	<17,527>	0	<11,966>	<20,056>
<47,319>	<49,396>	<2,077>	<137,089>	<145,925>	<8,836>	<42,014>	<123,915>
<1,081,082>	<1,128,871>	<47,790>	<3,200,494>	<3,308,131>	<107,637>	<994,291>	<2,771,299>
0	0	0	0	0	<0>	0	0

**FACILITIES
EXPENSE STATEMENT**

OCT. 03(10/01/23-10/28/23)			
CURRENT MONTH			
ACTUAL	BUDGET	VARIANCE	
174,339	165,175	<9,164>	Career Wages
2,580	8,167	5,587	Limited Appointment
1,014	1,432	418	Student Wages
<2,315>	<760>	1,555	Labor Recharge
<9,992>	<10,427>	<435>	Billed Labor Costs
<3,360>	<3,000>	360	Capitalized Wages
162,265	160,587	<1,678>	TOTAL WAGES
103,897	96,617	<7,280>	Employee Benefits
51	440	389	Office Supplies
851	995	144	Telephone
0	1,000	1,000	Trav/Trips/Conference
0	0	0	Training Programs
8,655	5,550	<3,105>	Paper
14.4	7.8	<6.6>	Paper % To Sales
2,628	3,420	792	Cleaning Supplies
1,748	1,600	<148>	Replacements
453	3,555	3,102	Laundry
55,982	32,400	<23,582>	Repairs & Maintenance
9,779	5,150	<4,629>	Repairs & Mtce-Elevator
263	300	37	Repairs & Mtce-Equip
147	400	253	Painting Program
279	0	<279>	Incidental Proj Exp
11,378	3,975	<7,403>	Air Conditioning-Maint
2,172	11,820	9,648	Rub Remvl/Hauling
3,283	3,550	267	Rodent & Pest Control
581	590	9	Rentals-Truck
0	<34,854>	<34,854>	UCLA Cost Sharing
202,148	136,508	<65,640>	TOTAL OTHER CONTROL.
364,413	297,095	<67,318>	TOTAL CONTROLLABLE EXP
			Less: Allocated Exp
32,062	46,763	14,702	Depreciation
32,062	46,763	14,702	TOTAL ALLOCATED EXP
396,474	343,858	<52,616>	NET EXPENSE
<342,802>	<297,685>	45,117	Allocated-Svs and Ent
<9,610>	<9,610>	0	Allocated-USAC
<4,102>	<3,518>	584	Allocated-GSA
<12,172>	<9,030>	3,142	Allocated-Comm Board
<27,789>	<24,015>	3,774	Allocated-A & SS
<396,474>	<343,858>	52,616	TOTAL OTHER
<0>	0	0	TOTAL EXPENSE

FISCAL YEAR 23-24			FISCAL YEAR 22-23	
YTD 3 MO(07/30/23-10/28/23)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	MONTH	YTD
581,810	557,729	<24,081>	230,723	564,237
6,043	26,007	19,964	0	4,219
6,836	5,010	<1,826>	922	2,531
<9,918>	<2,345>	7,573	<210>	<1,450>
<31,929>	<30,891>	1,038	<9,724>	<29,586>
<14,708>	<9,000>	5,708	0	<2,666>
538,135	546,510	8,375	221,712	537,285
346,723	327,247	<19,476>	141,649	328,687
870	920	50	119	<630>
2,533	2,985	452	807	2,669
799	5,000	4,201	1,980	1,980
0	250	250	0	0
17,939	16,650	<1,289>	8,059	22,880
6.3	6.7	0.5	15.6	10.6
7,618	10,260	2,642	4,194	12,721
3,868	4,875	1,007	1,804	6,899
1,320	4,585	3,265	301	1,526
73,171	88,700	15,529	29,260	79,136
27,822	15,450	<12,372>	6,491	15,424
1,440	900	<540>	548	733
629	3,200	2,571	126	874
2,281	1,500	<781>	5,238	2,101
22,065	14,275	<7,790>	2,611	16,925
32,787	34,660	1,873	<2,327>	13,020
10,705	10,850	145	3,213	10,843
6,518	2,020	<4,498>	1,000	1,561
0	<114,537>	<114,537>	0	0
559,087	429,790	<129,297>	205,073	517,348
1,097,221	976,300	<120,921>	426,785	1,054,633
95,190	140,289	45,099	29,341	87,751
95,190	140,289	45,099	29,341	87,751
1,192,412	1,116,589	<75,823>	456,125	1,142,384
<1,032,652>	<969,193>	63,459	<396,998>	<989,025>
<28,830>	<28,830>	0	<8,585>	<25,755>
<10,554>	<10,554>	0	<3,322>	<9,966>
<36,666>	<29,794>	6,872	<14,126>	<35,192>
<83,710>	<78,218>	5,492	<33,094>	<82,446>
<1,192,412>	<1,116,589>	75,823	<456,125>	<1,142,384>
0	0	0	0	0

UTILITIES
EXPENSE STATEMENT

OCT. 03(10/01/23-10/28/23)			
CURRENT MONTH			
ACTUAL	BUDGET	VARIANCE	
23,320	21,203	<2,117>	Chiller Water
55,282	54,091	<1,191>	Elec-Non Air Cond.
9,904	10,708	804	Water-Non Air Cond.
3,018	5,905	2,887	Steam-Non Air Cond.
7,564	5,982	<1,582>	Gas
0	<10,278>	<10,278>	UCLA Cost Sharing
99,088	87,611	<11,477>	TOTAL OTHER CONTROL.
99,088	87,611	<11,477>	TOTAL CONTROLLABLE EXP
<86,002>	<75,842>	10,160	Allocated-Svs and Ent
<2,144>	<2,144>	0	Allocated-USAC
<912>	<784>	128	Allocated-GSA
<3,058>	<2,692>	366	Allocated-Comm Board
<6,972>	<6,149>	823	Allocated-A & SS
<99,088>	<87,611>	11,477	TOTAL OTHER
0	0	0	TOTAL EXPENSE

FISCAL YEAR 23-24			FISCAL YEAR 22-23	
YTD 3 MO(07/30/23-10/28/23)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	MONTH	YTD
83,023	71,074	<11,949>	21,931	66,779
151,643	146,112	<5,531>	50,518	127,380
16,784	25,621	8,837	12,333	17,882
4,675	12,504	7,829	5,694	9,870
26,153	15,292	<10,861>	5,144	13,519
0	<28,413>	<28,413>	0	0
282,278	242,190	<40,088>	95,620	235,430
282,278	242,190	<40,088>	95,620	235,430
<244,937>	<209,037>	35,900	<82,909>	<202,763>
<6,432>	<6,432>	0	<2,055>	<6,165>
<2,352>	<2,352>	0	<795>	<2,385>
<8,701>	<7,421>	1,280	<2,950>	<7,215>
<19,856>	<16,948>	2,908	<6,911>	<16,903>
<282,278>	<242,190>	40,088	<95,620>	<235,430>
0	0	<0>	<0>	<0>