

**ASSOCIATED STUDENTS  
UCLA**

**FINANCIAL STATEMENTS  
SERVICES AND ENTERPRISES  
January (01/01/23 - 01/28/23)**

**Prepared  
February 17, 2023**

# **ASSOCIATED STUDENTS UCLA SERVICES AND ENTERPRISES**

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**ASSOCIATED STUDENTS UCLA - SERVICES AND ENTERPRISES  
INCOME AND LOSS SUMMARY - JANUARY 2023 (\$000's)  
DIVISIONS AT CONTRIBUTION LEVEL**

JANUARY (01/01/23 - 01/28/23)										FY 21-22	
CURRENT MONTH										**	
ACTUAL		BUDGET		VARIANCE				LAST YEAR ACT			
\$	%	\$	%	ACT/BUD		ACT/LY ACT		\$	%	\$	%
				\$	%	\$	%				
2,983		3,041		(58)	(1.9%)	731	32.5%	2,252			
1,429		1,653		(224)	(13.6%)	1,119	361.0%	310			
364		455		(91)	(20.0%)	(96)	(20.9%)	460			
79		438		(359)	(82.0%)	34	75.6%	45			
<b>4,855</b>		<b>5,587</b>		<b>(732)</b>	<b>(13.1%)</b>	<b>1,788</b>	<b>58.3%</b>	<b>3,067</b>			
1,086	36.4%	976	32.1%	110		462	8.7	624	27.7%		
1,009	70.6%	1,165	70.5%	(156)		829	12.5	180	58.1%		
364	100.0%	454	99.8%	(90)		(96)	0.0	460	100.0%		
56	70.9%	412	94.1%	(356)		20	(9.1)	36	80.0%		
<b>2,515</b>	<b>51.8%</b>	<b>3,007</b>	<b>53.8%</b>	<b>(492)</b>	<b>(2.0)</b>	<b>1,215</b>	<b>9.4</b>	<b>1,300</b>	<b>42.4%</b>		
602	20.2%	621	20.4%	19	0.2	(96)	2.3	506	22.5%		
760	53.2%	847	51.2%	87	(2.0)	(267)	105.8	493	159.0%		
43	11.8%	72	15.8%	29	4.0	17	1.2	60	13.0%		
72	91.1%	95	21.7%	23	(69.4)	(25)	13.3	47	104.4%		
<b>1,477</b>	<b>30.4%</b>	<b>1,635</b>	<b>29.3%</b>	<b>158</b>	<b>(1.1)</b>	<b>(371)</b>	<b>5.7</b>	<b>1,106</b>	<b>36.1%</b>		
126	4.2%	116	3.8%	(10)	(0.4)	(22)	0.4	104	4.6%		
165	11.5%	181	10.9%	16	(0.6)	(100)	9.5	65	21.0%		
106	29.1%	142	31.2%	36	2.1	4	(5.2)	110	23.9%		
44	55.7%	45	10.3%	1	(45.4)	(24)	(11.3)	20	44.4%		
<b>441</b>	<b>9.1%</b>	<b>484</b>	<b>8.7%</b>	<b>43</b>	<b>(0.4)</b>	<b>(142)</b>	<b>0.6</b>	<b>299</b>	<b>9.7%</b>		
358	12.0%	239	7.9%	119	4.1	343	11.3	15	0.7%		
84	5.9%	138	8.3%	(54)	(2.4)	463	128.2	(379)	(122.3%)		
216	59.3%	240	52.7%	(24)	6.6	(74)	(3.7)	290	63.0%		
(60)	(75.9%)	272	62.1%	(332)	(138.0)	(29)	(7.0)	(31)	(68.9%)		
<b>598</b>	<b>12.3%</b>	<b>889</b>	<b>15.9%</b>	<b>(291)</b>	<b>(3.6)</b>	<b>703</b>	<b>15.7</b>	<b>(105)</b>	<b>(3.4%)</b>		
735	15.1%	782	14.0%	47	(1.1)	(134)	4.5	601	19.6%		
107	2.2%	253	4.5%	146	2.3	129	5.5	236	7.7%		
59	1.2%	55	1.0%	(4)	(0.2)	4	0.9	63	2.1%		
176	3.6%	202	3.6%	26	0.0	(2)	2.1	174	5.7%		
<b>1,077</b>	<b>22.2%</b>	<b>1,292</b>	<b>23.1%</b>	<b>215</b>	<b>0.9</b>	<b>(3)</b>	<b>12.8</b>	<b>1,074</b>	<b>35.0%</b>		
<b>(479)</b>	<b>(9.9%)</b>	<b>(403)</b>	<b>(7.2%)</b>	<b>(76)</b>	<b>(2.7)</b>	<b>700</b>	<b>28.5</b>	<b>(1,179)</b>	<b>(38.4%)</b>		
74	1.5%	2	0.0%	72	1.5	61	1.1	13	0.4%		
39	0.8%	19	0.3%	20	0.5	34	0.6	5	0.2%		
(14)	(0.3%)	(14)	(0.3%)	0	0.0	4	0.3	(18)	(0.6%)		
0	0.0%	0	0.0%	0	0.0	0	0.0	0	0.0%		
266	5.5%	266	4.8%	0	0.7	8	(2.9)	258	8.4%		
<b>365</b>	<b>7.5%</b>	<b>273</b>	<b>4.9%</b>	<b>92</b>	<b>2.6</b>	<b>107</b>	<b>(0.9)</b>	<b>258</b>	<b>8.4%</b>		
<b>(114)</b>	<b>(2.3%)</b>	<b>(130)</b>	<b>(2.3%)</b>	<b>16</b>	<b>0.0</b>	<b>807</b>	<b>27.7</b>	<b>(921)</b>	<b>(30.0%)</b>		
<b>GROSS INCOME</b>											
UCLA Store											
UCLA Restaurants											
Licensing & Services											
UCLA Student Union											
<b>TOTAL</b>											
<b>GROSS MARGIN</b>											
UCLA Store											
UCLA Restaurants											
Licensing & Services											
UCLA Student Union											
<b>TOTAL</b>											
<b>WAGES &amp; BENEFITS</b>											
UCLA Store											
UCLA Restaurants											
Licensing & Services											
UCLA Student Union											
<b>TOTAL</b>											
<b>OTHER CONTROLLABLES</b>											
UCLA Store											
UCLA Restaurants											
Licensing & Services											
UCLA Student Union											
<b>TOTAL</b>											
<b>CONTRIBUTION</b>											
UCLA Store											
UCLA Restaurants											
Licensing & Services											
UCLA Student Union											
<b>TOTAL</b>											
<b>ALLOCATED EXPENSES</b>											
Admin&Support Services											
Facilities											
Utilities											
Depreciation											
<b>TOTAL</b>											
<b>NET INCOME (LOSS)</b>											
<b>FROM OPERATIONS</b>											
<b>OTHER INC/(EXP)</b>											
Non-Recurrent Inc/(Exp)											
Interest Income											
Interest (Expense)											
Income Taxes											
Student Union Fee Income											
<b>TOTAL</b>											
<b>NET INCOME (LOSS)</b>											

FISCAL YEAR 2022-2023										FY 21-22	
YTD 6 MONTHS (07/31/22 - 01/28/23)										**	
ACTUAL		BUDGET		VARIANCE				LAST YEAR ACT			
\$	%	\$	%	ACT/BUD		ACT/LY ACT		\$	%	\$	%
				\$	%	\$	%				
23,452		23,446		6	0.0%	4,244	22.1%	19,208			
6,990		9,891		(2,901)	(29.3%)	2,908	71.2%	4,082			
3,234		3,552		(318)	(9.0%)	132	4.3%	3,102			
608		1,551		(943)	(60.8%)	(67)	(9.9%)	675			
<b>34,284</b>		<b>38,440</b>		<b>(4,156)</b>	<b>(10.8%)</b>	<b>7,217</b>	<b>26.7%</b>	<b>27,067</b>			
7,597	32.4%	7,750	33.1%	(153)	(0.7)	1,284	(0.5)	6,313	32.9%		
4,957	70.9%	6,981	70.6%	(2,024)	0.3	2,157	2.3	2,800	68.6%		
3,233	100.0%	3,548	99.9%	(315)	0.1	131	0.0	3,102	100.0%		
460	75.7%	1,352	87.2%	(892)	(11.5)	(147)	(14.2)	607	89.9%		
<b>16,247</b>	<b>47.4%</b>	<b>19,631</b>	<b>51.1%</b>	<b>(3,384)</b>	<b>(3.7)</b>	<b>3,425</b>	<b>0.0</b>	<b>12,822</b>	<b>47.4%</b>		
3,857	16.4%	3,896	16.6%	39	0.2	(437)	1.4	3,420	17.8%		
4,607	65.9%	5,082	51.4%	475	(14.5)	(779)	27.9	3,828	93.8%		
350	10.8%	430	12.1%	80	1.3	26	1.3	376	12.1%		
446	73.4%	576	37.1%	130	(36.3)	(114)	(24.2)	332	49.2%		
<b>9,260</b>	<b>27.0%</b>	<b>9,984</b>	<b>26.0%</b>	<b>724</b>	<b>(1.0)</b>	<b>(1,304)</b>	<b>2.4</b>	<b>7,956</b>	<b>29.4%</b>		
1,381	5.9%	1,255	5.4%	(126)	(0.5)	(131)	0.6	1,250	6.5%		
853	12.2%	1,103	11.2%	250	(1.0)	(168)	4.6	685	16.8%		
1,074	33.2%	1,163	32.7%	89	(0.5)	9	1.7	1,083	34.9%		
306	50.3%	308	19.9%	2	(30.4)	(101)	(19.9)	205	30.4%		
<b>3,614</b>	<b>10.5%</b>	<b>3,829</b>	<b>10.0%</b>	<b>215</b>	<b>(0.5)</b>	<b>(391)</b>	<b>1.4</b>	<b>3,223</b>	<b>11.9%</b>		
2,359	10.1%	2,599	11.1%	(240)	(1.0)	716	1.5	1,643	8.6%		
(503)	(7.2%)	796	8.0%	(1,299)	(15.2)	1,209	34.7	(1,712)	(41.9%)		
1,809	55.9%	1,955	55.0%	(146)	0.9	166	2.9	1,643	53.0%		
(292)	(48.0%)	467	30.1%	(759)	(78.1)	(362)	(58.4)	70	10.4%		
<b>3,373</b>	<b>9.8%</b>	<b>5,817</b>	<b>15.1%</b>	<b>(2,444)</b>	<b>(5.3)</b>	<b>1,729</b>	<b>3.7</b>	<b>1,644</b>	<b>6.1%</b>		
4,677	13.6%	4,749	12.4%	72	(1.2)	(569)	1.6	4,108	15.2%		
1,659	4.8%	1,621	4.2%	(38)	(0.6)	(64)	1.1	1,595	5.9%		
389	1.1%	397	1.0%	8	(0.1)	(88)	0.0	301	1.1%		
1,036	3.0%	1,213	3.2%	177	0.2	1	0.8	1,037	3.8%		
<b>7,761</b>	<b>22.6%</b>	<b>7,980</b>	<b>20.8%</b>	<b>219</b>	<b>(1.8)</b>	<b>(720)</b>	<b>3.4</b>	<b>7,041</b>	<b>26.0%</b>		
<b>(4,388)</b>	<b>(12.8%)</b>	<b>(2,163)</b>	<b>(5.6%)</b>	<b>(2,225)</b>	<b>(7.2)</b>	<b>1,009</b>	<b>7.1</b>	<b>(5,397)</b>	<b>(19.9%)</b>		
97	0.3%	12	0.0%	85	0.3	16	0.0	81	0.3%		
258	0.8%	106	0.3%	152	0.5	217	0.6	41	0.2%		
(84)	(0.2%)	(84)	(0.2%)	0	0.0	24	0.2	(108)	(0.4%)		
0	0.0%	0	0.0%	0	0.0	0	0.0	0	0.0%		
1,595	4.7%	1,595	4.1%	0	0.6	50	(1.0)	1,545	5.7%		
<b>1,866</b>	<b>5.4%</b>	<b>1,629</b>	<b>4.2%</b>	<b>237</b>	<b>1.2</b>	<b>307</b>	<b>(0.4)</b>	<b>1,559</b>	<b>5.8%</b>		
<b>(2,522)</b>	<b>(7.4%)</b>	<b>(534)</b>	<b>(1.4%)</b>	<b>(1,988)</b>	<b>(6.0)</b>	<b>1,316</b>	<b>6.8</b>	<b>(3,838)</b>	<b>(14.2%)</b>		



ASUCLA  
P/L Reconciliation  
Jan-23

<i>Financial Analysis</i>	<b>\$000's</b>	
	<b>Jan-23</b>	
<b>Budgeted Net Income/(Loss)</b>		<b>(130)</b>
<b>UCLA Store</b>		
<b>Gross Margin:</b>		
Bearwear above plan due to strong sales from basketball games and anticipation of the team's performance	116	
Graduation ETC below plan due to timing delay for undergraduate ordering	(11)	
Campus Portrait Studio below plan: less traffic in January due to BruinLife yearbook requirements	(14)	
Market above plan due to fully stocked goods when the campus community returned for winter quarter	9	
Essentials below plan: students' supply patterns have shifted as more are storing and finishing course assignments on PCs and iPads	(10)	
E-Commerce slightly below plan (some negative offset impact from strong Bearwear sales)	(11)	
New Text above plan due to gains from Inclusive Access throughout winter quarter	15	
Used Text below plan: shift in inclusive access adoptions for the winter term, (less used text book accessibility in the market)	(14)	
Bookzone below plan due to a lighter event calendar and timing for earlier department sales in December	(11)	
LuValle Books above plan due to Inclusive Access income from Law and UCLA gear and new textbook sales for winter quarter	35	
HSS Dental below plan due to timing (shift of sales to February)	(13)	
Hilltop above plan due to more visitors and expanded product selection and availability	12	
Total Wages above plan	(7)	
Other, mostly positive controllables	23	
Total Contribution		119
<b>UCLA Restaurants</b>		
<b>Gross Margin:</b>		
Anderson Cafe above plan: increasing customer trends for several areas across campus and positive purchasing response to new marketing campaigns	18	
CSSC above plan: increasing customer trends for several areas across campus and positive purchasing response to new marketing campaigns	16	
Café Synapse below plan: expectation for rebound for customers around this area have not been realized	(8)	
Scrub Jay Café below plan: location opened January 25	(55)	
South Café below plan: planned location will not go forward	(47)	
LuValle Food Servery below plan due to expectation for rebound to 2019 traffic and sales levels have not materialized, and impact of closure for construction on Public Policy building	(16)	
Jimmy's below plan due to expectation for rebound to 2019 traffic and sales levels have not materialized, and impact of closure for construction on Public Policy building	(13)	
Taco Bell below plan: expectation for rebound to 2019 traffic and sales levels have not materialized	(12)	
Catering below plan: assumption of growth this year has not yet fully materialized	(74)	
Concession above plan: unbudgeted event in Battle of the Valley HS basketball games	28	
Total Wages below plan	37	
Other, mostly positive controllables	72	
Total Contribution		(54)
<b>Licensing &amp; Services</b>		
<b>Gross Margin:</b>		
Licensing Foreign slightly above plan	3	
Licensing Domestic above plan due to more internal sales at standard rates	10	
Licensing Campus Sourcing below plan: fewer event/date specific items being purchased by internal campus departments	(14)	
Marketing Ventures below plan: level of new business has not been achieved	(89)	
Total Wages below plan	18	
Other, positive controllables mostly Licensing	48	
Total Contribution		(24)
<b>UCLA Student Union</b>		
<b>Gross Margin:</b>		
Event Services slightly above plan	1	
Student Union Ops. below plan mostly due to lower strategic funding opportunities	(357)	
Total Wages below plan	12	
Other, positive controllables	12	
Total Contribution		(332)
<b>Allocated Expenses and Other</b>		
A&SS below plan in various accounts	47	
Facilities below plan: savings in wages and benefits and recognition of cost sharing for the quarter with UCLA	146	
Utilities slightly above plan due to higher chiller water and energy management slightly offset by recognition of cost sharing for the quarter with UCLA	(4)	
Depreciation below plan due to timing of capital expenditures	26	
Non-recurrent higher than plan	72	
Interest income higher than plan	20	
Total		307
<b>Actual Net Income/(Loss)</b>		<b>(114)</b>

ASUCLA  
P/L Reconciliation  
Year-To-Date Through January, 2023

<i>Financial Analysis</i>	<b>\$000's</b>
<b>Budgeted Net Income/(Loss)</b>	<b>(534)</b>
<b>UCLA Store</b>	
<b>Gross Margin:</b>	
Bearwear above plan: strong sales for Score Big promotions, USC football, men's and women's basketball and the holidays	279
FastTrack below plan: less customer traffic and lower sales for Nike shoes	(47)
Market above plan: strong launching of CalFresh/EBT program and the redemption of marketing coupons for Joe N Go coffee	72
Essentials below plan due to a change in the materials and supplies students use, and some impact from the UAW strike	(71)
E-Commerce below plan due to supply chain issues, timing for the fall catalog and shift from students shopping remotely in 2021 to in-store Bearwear sales	(184)
New Text below plan due to the hybrid and remote nature of many Summer Session courses and a decline in traditional print textbook sales (shift to Inclusive Access titles)	(197)
Used Text below plan: impact of remote learning and strong transition to Inclusive Access titles reduced sales of traditional print textbooks	(104)
Bookzone above plan due to increase in department business and foot traffic	49
Custom Shop below plan due to less bulk orders and marked out slow sellers	(70)
Computer Store above plan: strong demand for Apple and PC laptops coupled with department orders and 2 large institutional iPad purchases	60
HSS Dental above plan: timing for previously delayed orders and stronger trend as the campus resumed in-person learning	90
Total Wages above plan	(41)
Other, negative controllables (\$47K) and various negative gross margin variances	(76)
Total Contribution	(240)
<b>UCLA Restaurants</b>	
<b>Gross Margin:</b>	
Kerckhoff Coffeehouse below plan: summer traffic less than previous years, some summer classes virtual rather than in person, and closed buildings due to hot weather	(87)
Northern Lights below plan: location did not reopen until last week of September once Fall classes began	(72)
CSSC below plan: summer traffic less than previous years, some summer classes virtual rather than in person, lower sales rebound, and negative impact of UAW strike	(70)
Café Synapse below plan: expectation for rebound of customers around this area has not been realized	(94)
Scrub Jay Café below plan: new operation opened January 25	(351)
South Café below plan: location will not go forward as planned	(331)
LuValle Food Servery below plan: the rebound to 2019 traffic and sales levels have not materialized and the negative impact of the UAW strike	(167)
Cafe 451 below plan as the assumption of rebound to 2019 traffic and sales levels have not materialized	(54)
Jimmy's below plan as the assumption of rebound to 2019 traffic and sales has not occurred	(88)
Cooperage below plan: summer traffic less than previous years, some summer classes virtual rather than in person, and closed buildings due to hot weather	(41)
Taco Bell below plan: summer traffic less than previous years, some summer classes virtual rather than in person, and closed buildings due to hot weather	(99)
Catering below plan: assumption of growth this year has not yet fully materialized, and Basic Needs Committee cancelled/postponed meals for food insecurity	(392)
Total Wages lower than plan (mostly student)	388
Other, positive controllables (\$337K) offset by various negative gross margin variances	159
Total Contribution	(1,299)
<b>Licensing &amp; Services</b>	
<b>Gross Margin:</b>	
Licensing Domestic above plan: better than expected Nike income and fall shipments, and many retailers showing positive increases over prior year	412
Licensing Foreign below plan: overall lower sales than expected and early receipts in prior months	(255)
Licensing Campus Sourcing below plan due to less campus product requests	(51)
Leased Ops above plan: mostly higher utilities	31
Marketing Ventures below plan due to the delay in LED project and anticipated new business not yet achieved	(453)
Total Wages below plan	56
Other, positive controllables	114
Total Contribution	(146)
<b>UCLA Student Union</b>	
<b>Gross Margin:</b>	
Event Services above plan due to an increase in Student Programming activities	62
Student Union Ops. below plan mostly due to lower strategic funding opportunities	(955)
Total Wages below plan	82
Other, positive controllables	52
Total Contribution	(759)
<b>Allocated Expenses and Other</b>	
A&SS below plan in various accounts	72
Facilities above plan: higher wages, benefits and various other controllables including unrealized budgeted cost sharing with UCLA	(38)
Utilities below plan: savings due to lower consumption (closure of a few areas and reduced operating hours), slightly offset by budgeted cost sharing with UCLA	8
Depreciation lower than plan due to timing of capitals	177
Non-recurrent higher than plan	85
Interest Income higher than plan	152
Total	456
<b>Actual Net Income/(Loss)</b>	<b>(2,522)</b>

**ASSOCIATED STUDENTS UCLA  
SERVICES AND ENTERPRISES  
BALANCE SHEETS  
(\$000)**

	Current Month January 2023	Prior Month December 2022	Prior Year July 2022
<b>ASSETS</b>			
CURRENT ASSETS:			
Cash and cash equivalents	17,862	16,597	22,810
Accounts receivable	8,326	7,466	6,727
Less: Allowance for doubtful accounts	(454)	(452)	(425)
Accounts receivable, net	7,872	7,014	6,302
Student fees receivable	0	1,498	258
Inventories	8,548	8,978	7,220
Prepaid expenses and other current assets	996	1,028	872
Total current assets	35,278	35,115	37,462
LONG TERM ASSETS			
Property, equipment and improvements	76,138	76,044	75,569
Less: Accumulated depreciation	(58,725)	(58,549)	(57,740)
Total long term assets	17,412	17,495	17,828
<b>TOTAL ASSETS</b>	<b>52,690</b>	<b>52,610</b>	<b>\$55,290</b>
<b>LIABILITIES AND RETAINED EARNINGS</b>			
CURRENT LIABILITIES:			
Accounts payable	8,237	8,538	\$9,394
Wages and payroll taxes payable	36,817	37,280	36,776
Sales tax payable & other liabilities	1,244	957	1,191
Interest payable	32	18	37
Deferred income	2,939	2,391	2,105
Funds held for others	426	316	268
Current portion of long term debt	1,040	1,040	1,040
Total current liabilities	50,734	50,540	50,811
LONG TERM DEBT:			
AU expansion loan	3,206	3,206	3,206
Total long term debt	3,206	3,206	3,206
<b>TOTAL LIABILITIES</b>	<b>53,941</b>	<b>53,746</b>	<b>54,017</b>
RETAINED EARNINGS:			
Beginning Balance	1,272	1,272	4,337
Year-to-date net income/(loss)	(2,522)	(2,408)	(3,064)
Ending Balance	(1,250)	(1,136)	1,273
<b>TOTAL LIABILITIES AND RETAINED EARNINGS</b>	<b>52,690</b>	<b>52,610</b>	<b>55,290</b>

**ASSOCIATED STUDENTS UCLA  
SERVICES AND ENTERPRISES  
STATEMENTS OF CASH FLOWS  
January 2023  
(\$000's)**

**CASH FLOWS FROM OPERATING ACTIVITIES:**

Net income/(loss) (114)

Adjustments to reconcile net income/(loss) to net cash provided/(used) by operating activities:

Depreciation 176

(Increase)/decrease in current assets:

Accounts receivable (858)

Student fees receivable 1,498

Inventories 430

Prepaid expenses and other current assets 32

Increase/(decrease) in current liabilities:

Accounts payable (296)

Sales tax payable & other liabilities 287

Wages and payroll taxes payable (462)

Interest payable 14

Deferred Income 547

Funds held for others 110

Net cash provided/(used) by operating activities **1,364**

**CASH PROVIDED/(USED) BY INVESTING ACTIVITIES:**

Purchase of property, equipment and improvements (99)

Net cash used in investing activities **(99)**

**CASH PROVIDED/(USED) BY FINANCING ACTIVITIES:**

Net cash provided/(used) by financing activities **0**

**NET INCREASE/(DECREASE) IN CASH AND CASH EQUIVALENTS**

**CASH AND CASH EQUIVALENTS, Beginning**

**CASH AND CASH EQUIVALENTS, Ending**

Current Month	Year to Date	Prior Year to Date
(114)	(2,522)	(3,838)
176	1,036	1,037
(858)	(1,570)	(3,444)
1,498	258	0
430	(1,328)	(1,706)
32	(124)	(137)
(296)	(1,025)	(72)
287	54	225
(462)	41	2,239
14	(5)	(5)
547	834	1,415
110	158	(79)
<b>1,364</b>	<b>(4,193)</b>	<b>(4,365)</b>
(99)	(755)	(466)
<b>(99)</b>	<b>(755)</b>	<b>(466)</b>
<b>0</b>	<b>0</b>	<b>(0)</b>
<b>1,265</b>	<b>(4,948)</b>	<b>(4,831)</b>
<b>16,597</b>	<b>22,810</b>	<b>28,519</b>
<b>17,862</b>	<b>17,862</b>	<b>23,688</b>



**ASSOCIATED STUDENTS UCLA  
SERVICES AND ENTERPRISES  
CASH RESERVE COMPUTATION  
January 2023  
(\$000's)**

	<b>Current Month January 2023</b>	<b>Prior Month December 2022</b>
<b>CASH AND CASH EQUIVALENTS</b>	17,862	16,597
<b>BOARD REQUIRED CASH RESERVE</b>	7,920	8,526
<b>RESERVE SURPLUS (DEFICIT)</b>	9,942	8,071

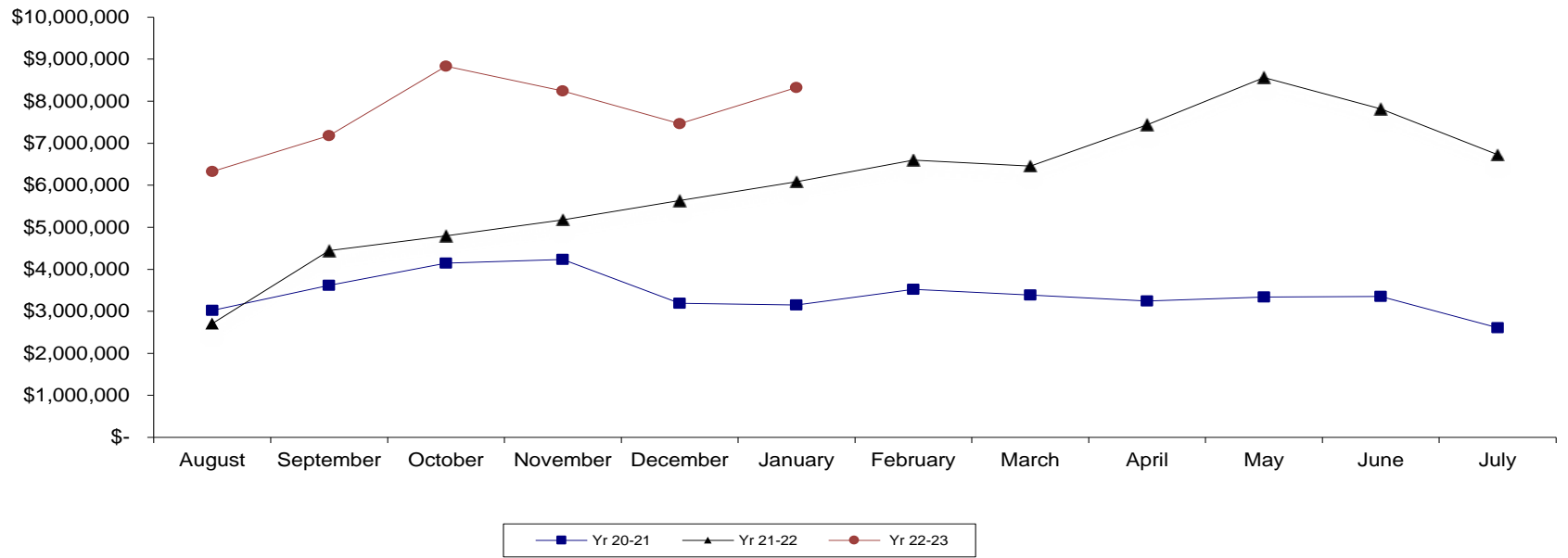
ASUCLA SERVICES AND ENTERPRISES  
Capital Expenditures - FY2021-22 Projects (\$000's)  
FY 2022-2023 January 2023

PROJECT NAME	BUDGET	PROJECTED						
		Pavments	PO's	Total	Remaining Balance	Pending	Over (Under)	Status
<b>Store/Services</b>								
2022-001 Store General Replacement	100.0	32.2	1.7	33.9	66.1		(66.1)	In Progress
2022-002 MKT Refrigerators/Freezers	20.0	32.9	0.0	32.9	(12.9)		12.9	Completed
2022-003 Copier/Printers	15.0	0.0	0.0	0.0		15.0	0.0	Pending
<b>Total Store/Services</b>	<b>135.0</b>	<b>65.1</b>	<b>1.7</b>	<b>66.7</b>	<b>68.3</b>	<b>15.0</b>	<b>(53.3)</b>	
<b>Food Service</b>								
2022-004 FS Miscellaneous and Unanticipated	50.0	16.8	9.5	26.3	23.7		(23.7)	In Progress
2022-005 Patio Furniture Upgrade	20.0	0.0	0.0	0.0	20.0	20.0	0.0	Pending
2022-006 Event Services Equipment	20.0	0.0	0.0	0.0	20.0	20.0	0.0	Pending
2022-007 Dining Room Upgrades	100.0	0.0	0.0	0.0	100.0		(100.0)	Canceled
2022-008 Replacement Kitchen Cooking Equipment	30.0	0.0	0.0	0.0	30.0	30.0	0.0	Pending
2022-009 Division-wide Loyalty Program	145.0	0.0	0.0	0.0	145.0	145.0	0.0	Pending
2022-010 Smoothie Robot Equipment	140.0	0.0	0.0	0.0	140.0	140.0	0.0	Pending
<b>Total Food Services</b>	<b>505.0</b>	<b>16.8</b>	<b>9.5</b>	<b>26.3</b>	<b>478.7</b>	<b>355.0</b>	<b>(123.7)</b>	
<b>Technology</b>								
2022-011 Network Infrastructure Upgrade	120.0	0.0	0.0	0.0	120.0	120.0	0.0	Pending
2022-012 Printer Replacement	10.0	0.0	0.0	0.0	10.0	10.0	0.0	Pending
2022-013 Misc hardware/Software (Marketing/Info Photo)	10.0	0.0	0.0	0.0	10.0	10.0	0.0	Pending
2022-014 PC Replacement (9 to 13 years old)	150.0	0.0	87.0	87.0	63.0		(63.0)	In Progress
2022-015 Internal and External router upgrade	50.0	0.0	0.0	0.0	50.0	50.0	0.0	Pending
2022-016 Informal Photography - Camera, lens, light	10.0	0.0	0.0	0.0	10.0	10.0	0.0	Pending
2022-017 Canon Copier Replacement	12.0	0.0	0.0	0.0	12.0	12.0	0.0	Pending
2022-018 Video Equipment	6.0	0.0	0.0	0.0	6.0	6.0	0.0	Pending
2022-038 Lightbox/Viewpoint Lounge	0.0	9.0	0.5	9.5	2.5		9.5	In Progress
<b>Total Technology</b>	<b>368.0</b>	<b>9.0</b>	<b>87.5</b>	<b>96.5</b>	<b>283.5</b>	<b>218.0</b>	<b>9.5</b>	
<b>Trademarks &amp; Licensing</b>								
2022-019 Miscellaneous and Unanticipated	50.0	0.0	0.0	0.0	50.0		(50.0)	Canceled
<b>Total Trademarks &amp; Licensing</b>	<b>50.0</b>	<b>0.0</b>	<b>0.0</b>	<b>0.0</b>	<b>50.0</b>	<b>0.0</b>	<b>(50.0)</b>	
<b>Others</b>								
2022-020 Fac Misc and Remodels	75.0	9.4	1.0	10.4	64.6		(64.6)	In Progress
2022-021 Replace HVAC Motors	40.0	0.0	0.0	0.0	40.0	40.0	0.0	Pending
2022-022 Custodial Replacements	15.0	0.0	14.4	14.4	0.6		(0.6)	In Progress
2022-023 AU Freight Elevator Doors (A-Level and 3rd Floor)	225.0	0.0	0.0	0.0	225.0	225.0	0.0	Pending
2022-024 Office Space Remodeling - Phase II	250.0	0.0	0.0	0.0	250.0	250.0	0.0	Pending
2022-025 CSSC Roof Waterproofing	30.0	0.0	0.0	0.0	30.0		(30.0)	Canceled
2022-026 AU Retrofit Lighting and Occupancy Sensors	50.0	0.0	0.0	0.0	50.0		(50.0)	Canceled
2022-027 EDO Suite and Staircase Flooring	40.0	0.0	0.0	0.0	40.0		(40.0)	Canceled
2022-028 SUO General Replacement	35.0	0.0	0.0	0.0	35.0	35.0	0.0	Pending
2022-029 Meeting Room /venue Upgrades	75.0	0.0	0.0	0.0	75.0	75.0	0.0	Pending
2022-030 SUO General AV Upgrades	40.0	0.0	0.0	0.0	40.0	40.0	0.0	Pending
2022-031 SU Occupancy Counter System	30.0	0.0	0.0	0.0	30.0		(30.0)	Canceled
2022-032 Viewpoint Conf Rm Overhaul	175.0	0.0	0.0	0.0	175.0		(175.0)	Canceled
2022-033 EMS Capabilities Upgrade	35.0	0.0	0.0	0.0	35.0	35.0	0.0	Pending
2022-034 Meeting Room Flooring	40.0	0.0	0.0	0.0	40.0		(40.0)	Canceled
2022-035 Finance Misc. Replacements	15.0	0.0	0.0	0.0	15.0	15.0	0.0	Pending
2022-036 Replace Cameras	40.0	22.6	15.5	38.0	2.0		(2.0)	In Progress
2022-037 HR Furniture Replacement	15.0	0.0	2.6	2.6	12.4		(12.4)	In Progress
2022-039 Untitled Space Remodel	0.0	10.7	1.0	11.7	0.3		11.7	In Progress
2022-040 CSSC Condensate Tank Replacement	0.0	0.0	37.1	37.1	0.9		37.1	In Progress
2022-041 Ackerman Union Passenger Elevators*	0.0	0.0	0.0	0.0	660.0		0.0	Canceled
2022-042 Kerckhoff Hall Passenger Elevators*	0.0	0.0	0.0	0.0	200.0		0.0	Pending
2022-043 Ackerman Union Chilled Water Coil Replacement	0.0	0.0	0.0	0.0	300.0		0.0	Pending
2022-044 Kerckhoff Hall Patio Waterproofing*	0.0	0.0	0.0	0.0	700.0		0.0	Pending
2022-045 Ackerman Union A-level M&W*	0.0	0.0	0.0	0.0	150.0		0.0	Pending
2022-046 Ackerman Union 3rd Floor M&W*	0.0	0.0	0.0	0.0	800.0		0.0	Pending
2022-047 Kerckhoff Hall 1st Floor M&W*	0.0	0.0	0.0	0.0	250.0		0.0	Pending
2022-048 Kerckhoff Hall 2nd Floor M*	0.0	0.0	0.0	0.0	150.0		0.0	Pending
2022-049 Kerckhoff Hall 2nd Floor W*	0.0	0.0	0.0	0.0	100.0		0.0	Pending
2022-050 Kerckhoff Hall 3rd Floor M&W*	0.0	0.0	0.0	0.0	200.0		0.0	Pending
2022-051 Kerckhoff Hall 4th Floor All-Gender*	0.0	0.0	0.0	0.0	300.0		0.0	Pending
2022-052 Lu Valle Commons M&W*	0.0	0.0	0.0	0.0	300.0		0.0	Pending
2022-053 KH Staircase Runner	0.0	0.0	6.3	6.3	0.0		6.3	Completed - Awaiting Invoice
<b>Total Others</b>	<b>1,225.0</b>	<b>42.6</b>	<b>77.8</b>	<b>120.5</b>	<b>5,270.8</b>	<b>715.0</b>	<b>(389.5)</b>	
<b>Total Year Projects</b>	<b>2,283.0</b>	<b>133.5</b>	<b>176.4</b>	<b>310.0</b>	<b>6,151.3</b>	<b>1,303.0</b>	<b>(607.0)</b>	

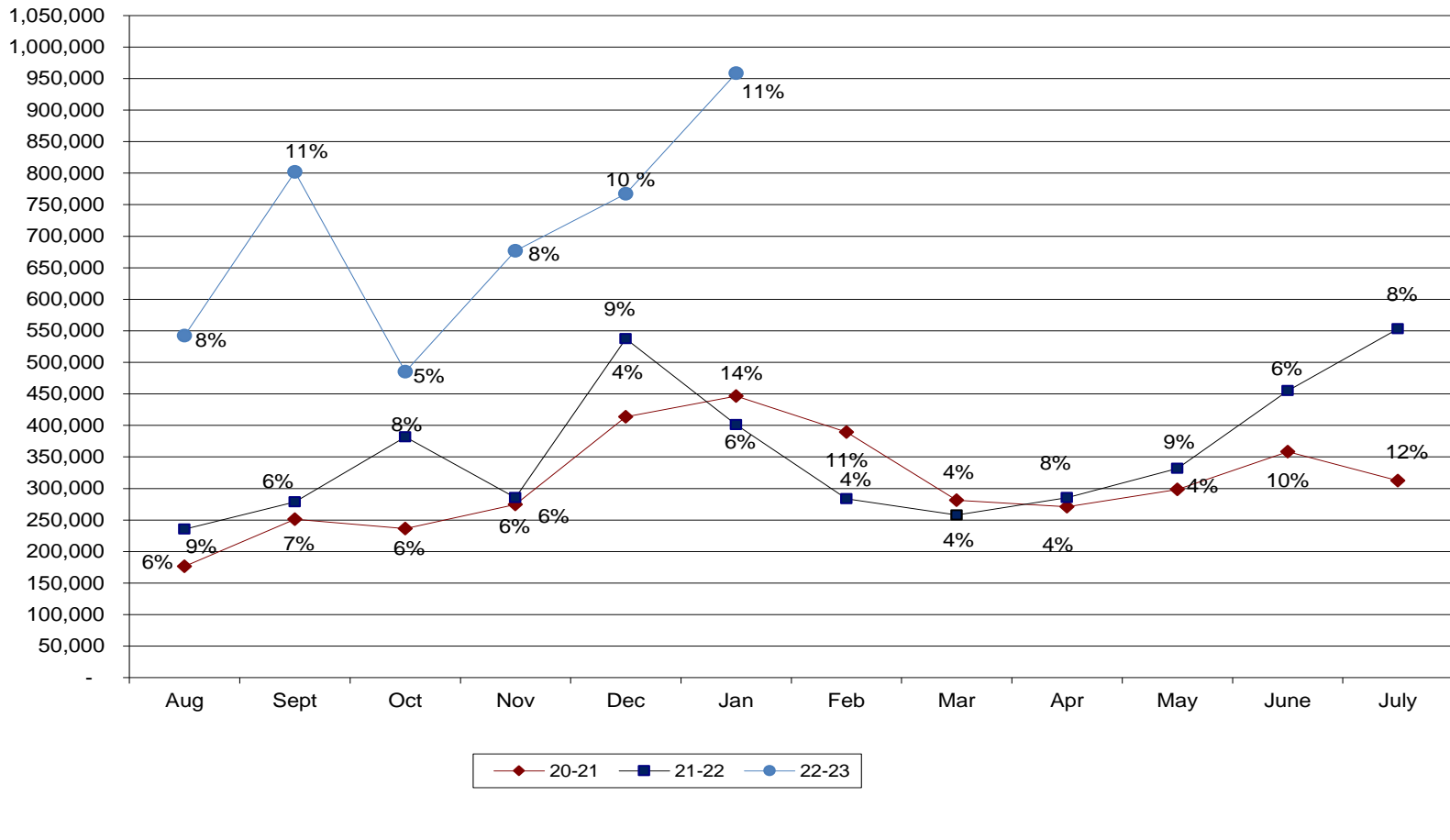
ASSOCIATED STUDENTS UCLA SERVICES AND ENTERPRISES  
ACCOUNTS RECEIVABLE AGING REPORT

01/28/23	Jan	Current	%	30+	%	60+	%	90+	%	120+	%	150+	%	Total	%
UNIVERSITY		\$889,392	15%	\$1,316,811	92%	\$273,705	81%	\$78,421	52%	\$136,236	47%	\$65,758	38%	\$2,760,324	33%
ASUCLA PUBLICATIONS		\$63,354	1%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$63,354	1%
ASUCLA USA/GSA		\$124,935	2%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$124,935	2%
DUE FROM VENDORS		\$59,920	1%	\$72,392	5%	\$11,892	2%	\$69,881	46%	\$153,399	53%	\$102,266	60%	\$469,750	6%
DENTAL KITS		\$431,092	7%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$431,092	5%
OTHER		4,372,823	74%	\$37,043	3%	\$58,555	17%	\$3,868	3%	\$1,327	0%	\$3,390	2%	\$4,477,005	54%
<b>TOTAL CURRENT MONTH</b>		<b>\$5,941,516</b>	<b>100%</b>	<b>\$1,426,247</b>	<b>100%</b>	<b>\$344,152</b>	<b>100%</b>	<b>\$152,170</b>	<b>100%</b>	<b>\$290,961</b>	<b>100%</b>	<b>\$171,414</b>	<b>100%</b>	<b>\$8,326,460</b>	<b>100%</b>
		72%		17%		4%		2%		3%		2%		100%	
12/31/22	Dec	Current	%	30+	%	60+	%	90+	%	120+	%	150+	%	Total	%
UNIVERSITY		\$1,358,257	24%	\$1,003,828	89%	\$103,696	70%	\$146,903	72%	\$30,055	14%	\$60,886	33%	\$2,703,624	36%
ASUCLA PUBLICATIONS		\$174,090	3%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$174,090	2%
ASUCLA USA/GSA		\$251,916	5%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$251,916	3%
DUE FROM VENDORS		\$103,863	2%	\$94,336	8%	(\$9,598)	-7%	\$66,095	32%	\$178,850	85%	\$119,233	65%	\$552,779	7%
DENTAL KITS		\$586,432	10%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$586,432	8%
OTHER		\$3,111,888	56%	\$31,315	3%	\$55,317	37%	(\$7,614)	-4%	\$1,491	1%	\$4,346	2%	\$3,196,743	44%
<b>TOTAL CURRENT MONTH</b>		<b>\$5,586,445</b>	<b>100%</b>	<b>\$1,129,480</b>	<b>100%</b>	<b>\$149,415</b>	<b>100%</b>	<b>\$205,384</b>	<b>100%</b>	<b>\$210,395</b>	<b>100%</b>	<b>\$184,465</b>	<b>100%</b>	<b>\$7,465,584</b>	<b>100%</b>
		75%		15%		2%		3%		3%		2%		100%	
11/26/22	Nov	Current	%	30+	%	60+	%	90+	%	120+	%	150+	%	Total	%
UNIVERSITY		\$1,693,749	25%	\$493,947	53%	\$126,982	51%	\$36,518	49%	\$30,810	16%	\$53,408	34%	\$2,435,414	30%
ASUCLA PUBLICATIONS		\$212,278	3%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$212,278	3%
ASUCLA USA/GSA		\$138,462	2%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$138,462	2%
DUE FROM VENDORS		\$82,399	1%	\$209,880	23%	\$109,269	42%	\$17,633	24%	\$153,614	82%	\$102,410	64%	\$675,205	8%
DENTAL KITS		\$727,192	11%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$727,192	9%
OTHER		\$3,789,269	57%	\$222,288	24%	\$20,049	8%	\$19,968	27%	\$3,075	2%	\$3,122	2%	\$4,057,771	49%
<b>TOTAL CURRENT MONTH</b>		<b>\$6,643,349</b>	<b>100%</b>	<b>\$926,116</b>	<b>100%</b>	<b>\$256,300</b>	<b>100%</b>	<b>\$74,119</b>	<b>100%</b>	<b>\$187,498</b>	<b>100%</b>	<b>\$158,940</b>	<b>100%</b>	<b>\$8,246,321</b>	<b>100%</b>
		81%		11%		3%		1%		2%		2%		100%	

### **Total Accounts Receivable Balances** **12 Month History** **Aug 21 to Jan 23**



Percentages represent delinquency to outstandings



UCLA STORE  
INCOME STATEMENT

JAN. 06(01/01/23-01/28/23)			FISCAL YEAR 22-23			FISCAL YEAR 21-22	
CURRENT MONTH			YTD 6 MO(07/31/22-01/28/23)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE	MONTH	YTD
1,102,694	1,459,172	<356,478>	8,359,423	9,245,365	<885,942>	1,325,702	7,593,053
976,622	739,105	237,517	8,266,835	7,656,000	610,835	497,980	6,621,068
139,160	109,123	30,037	755,269	663,836	91,433	73,652	514,032
240,104	206,600	33,504	895,104	1,024,219	<129,115>	147,179	801,219
55,019	70,000	<14,981>	873,758	1,110,000	<236,242>	51,121	816,196
236,867	274,700	<37,833>	3,387,838	2,787,900	599,938	33,917	2,153,669
0	0	0	<1>	0	<1>	8	569
2,750,465	2,858,700	<108,235>	22,538,227	22,487,320	50,907	2,129,559	18,499,806
1,884,663	2,053,570	168,907	15,764,657	15,611,217	<153,440>	1,620,585	12,821,601
2,312	3,090	778	18,493	18,860	367	2,473	16,276
6,898	4,890	<2,008>	51,955	45,570	<6,385>	3,047	37,330
1,664	630	<1,034>	8,953	3,820	<5,133>	888	3,794
985	1,070	85	4,912	5,520	608	261	3,773
893	1,400	507	6,672	10,860	4,188	152	12,168
12,752	11,080	<1,672>	90,985	84,630	<6,355>	6,820	73,341
1,897,414	2,064,650	167,236	15,855,643	15,695,847	<159,796>	1,627,405	12,894,942
68.5	71.8	3.3	70.0	69.4	<0.5>	76.1	69.3
853,051	794,050	59,001	6,682,584	6,791,473	<108,889>	502,154	5,604,864
31.5	28.2	3.3	30.1	30.6	<0.5>	23.9	30.7
0.5	0.4	<0.1>	0.4	0.4	<0.0>	0.3	0.4
31.0	27.8	3.2	29.7	30.2	<0.6>	23.6	30.3
16.0	14.6	1.4	12.3	13.9	<1.5>	12.3	13.8
47.4	49.9	<2.5>	48.1	49.5	<1.4>	49.7	50.3
41.0	41.4	<0.4>	39.9	41.3	<1.3>	39.3	38.8
26.9	27.6	<0.6>	32.4	31.8	0.6	20.4	27.8
45.3	51.7	<6.4>	46.5	49.8	<3.4>	48.0	50.5
28.5	27.0	1.5	20.2	20.5	<0.3>	23.5	18.1
0.0	0.0	0.0	<945.7>	0.0	<945.7>	110.8	101.0
232,727	182,125	50,602	914,252	958,842	<44,590>	122,323	707,856
1,085,778	976,175	109,603	7,596,836	7,750,315	<153,479>	624,478	6,312,719
287,666	284,607	<3,059>	1,640,421	1,709,180	68,759	267,060	1,610,380
7,587	0	<7,587>	5,613	0	<5,613>	0	0
195,485	198,704	3,219	1,411,481	1,356,806	<54,675>	147,004	1,050,349
490,738	483,311	<7,427>	3,106,515	3,065,986	<40,529>	414,065	2,660,728
17.8	16.9	<0.9>	13.8	13.6	<0.2>	19.4	14.4
111,033	137,754	26,722	750,502	830,357	79,855	91,871	758,878
7,945	5,105	<2,840>	79,789	49,201	<30,588>	5,951	72,238
7,501	8,124	623	47,278	48,744	1,466	7,874	49,217
15	13	<2>	91	138	47	13	86
3,786	9,200	5,414	11,583	10,800	<783>	1,345	5,145
299	600	301	1,794	3,950	2,156	299	1,794
2,277	3,050	773	22,114	27,400	5,286	1,989	25,582
15,282	16,969	1,687	157,104	161,329	4,225	19,583	142,201
629	700	71	4,116	4,200	84	400	3,852
<13>	0	13	<21>	0	21	1	18
10,918	8,029	<2,889>	133,996	144,646	10,650	<7,409>	110,367
<1,420>	0	1,420	<7,319>	<9,750>	<2,431>	0	<2,719>
84	0	<84>	186,005	195,000	8,995	0	182,530
1,481	2,662	1,181	15,411	15,947	536	5,245	16,419
57,546	50,850	<6,696>	405,285	346,917	<58,368>	48,121	360,298
934	0	<934>	4,176	0	<4,176>	<433>	15,877
<473>	0	473	13,890	0	<13,890>	4,137	11,189
0	20	20	11,427	120	<11,307>	<28>	21,415
0	0	0	1,418	1,500	82	0	1,205
0	0	0	662	300	<362>	762	1,186
12,210	7,450	<4,760>	49,449	58,200	8,751	740	65,857
0	0	0	41,311	0	<41,311>	3,732	16,370
1,129	3,000	1,871	3,807	5,500	1,693	411	8,604
100	100	<0>	104,710	103,400	<1,310>	2,570	59,848
350	0	<350>	2,478	0	<2,478>	6,974	13,276
0	1	1	0	5	5	0	<3>
5,487	0	<5,487>	90,600	87,000	<3,600>	1,436	67,833
237,102	253,627	16,525	2,131,654	2,084,904	<46,750>	195,584	2,008,562
727,840	736,938	9,098	5,238,169	5,150,890	<87,279>	609,648	4,669,290
357,938	239,237	118,701	2,358,667	2,599,425	<240,758>	14,830	1,643,429
41,183	41,140	<43>	298,250	266,456	<31,794>	40,095	276,960
158,806	149,220	<9,586>	1,095,569	1,006,287	<89,282>	160,774	1,000,238
96,071	99,443	3,372	658,641	620,124	<38,517>	100,404	630,713
56,443	48,327	<8,116>	346,026	352,331	6,305	51,561	341,194
102,903	98,843	<4,060>	773,310	656,139	<117,171>	99,752	651,797
44,347	92,086	47,739	592,227	585,116	<7,111>	84,172	563,408
19,117	17,679	<1,438>	125,600	128,186	2,586	20,180	97,222
49,469	54,877	5,408	296,404	329,264	32,860	52,797	316,663
568,339	601,615	33,276	4,186,025	3,943,903	<242,122>	609,734	3,878,195
<210,401>	<362,378>	151,977	<1,827,359>	<1,344,478>	<482,881>	<594,905>	<2,234,766>

UCLA RESTAURANTS  
INCOME STATEMENT

JAN_06(01/01/23-01/28/23)			FISCAL YEAR 22-23			FISCAL YEAR 21-22	
CURRENT MONTH			YTD 6 MO(07/31/22-01/28/23)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE	MONTH	YTD
252,923	235,089	17,834	1,315,351	1,494,378	<179,027>	39,246	631,184
180,712	186,841	<6,129>	724,283	890,372	<166,089>	1,503	531,229
166,825	317,823	<150,998>	926,250	2,282,014	<1,355,764>	52,594	689,719
209,514	252,681	<43,167>	1,092,859	1,524,786	<431,927>	26,196	558,482
95,265	112,932	<17,667>	501,348	683,982	<182,634>	15,003	331,352
274,333	324,750	<50,417>	1,149,403	1,606,615	<457,212>	99,165	577,644
1,179,573	1,430,116	<250,543>	5,709,496	8,482,147	<2,772,651>	233,707	3,319,610
419,929	487,639	67,710	2,033,381	2,909,842	876,461	130,031	1,281,290
35.6	34.1	<1.5>	35.6	34.3	<1.3>	55.6	38.6
759,643	942,477	<182,834>	3,676,114	5,572,305	<1,896,191>	103,677	2,038,320
64.4	65.9	<1.5>	64.4	65.7	<1.3>	44.4	61.4
64.9	66.7	<1.8>	63.7	67.0	<3.2>	60.1	64.7
70.7	64.2	6.5	65.6	64.1	1.5	<-695.7>	60.3
67.8	66.0	1.8	70.2	66.1	4.1	68.8	70.4
63.2	65.9	<2.6>	61.8	65.7	<3.9>	54.7	56.7
62.4	68.6	<-6.2>	63.7	69.1	<-5.4>	35.3	63.0
63.0	65.3	<-2.3>	64.0	63.4	0.6	49.3	56.0
249,366	222,880	26,486	1,280,769	1,408,755	<127,986>	76,257	762,081
1,009,009	1,165,357	<156,348>	4,956,883	6,981,060	<2,024,177>	179,933	2,800,401
368,006	352,556	<15,450>	2,110,274	2,183,486	73,212	310,234	1,961,645
0	0	0	0	0	0	0	0
311,984	363,334	51,350	1,742,979	2,096,995	354,016	102,457	1,042,249
<47,681>	<-46,085>	1,596	<254,672>	<-294,052>	<-39,380>	<24,246>	<-161,669>
632,309	669,805	37,496	3,598,581	3,986,429	387,848	388,445	2,842,225
53.6	46.8	<6.8>	63.0	47.0	<16.0>	166.2	85.6
127,593	176,742	49,149	1,007,987	1,095,621	87,634	104,844	985,522
1,047	1,375	328	11,992	10,665	<1,327>	1,021	10,968
2,606	2,935	329	16,322	17,825	1,503	2,840	17,294
0	0	0	0	0	0	0	0
0	0	0	0	0	0	0	0
1,000	1,000	0	9,738	9,000	<738>	1,000	6,886
139	0	<139>	139	0	<139>	0	0
52,184	70,282	18,098	271,255	435,153	163,898	21,519	213,767
4.4	4.9	0.5	4.8	5.1	0.4	9.2	6.4
4,716	7,221	2,505	33,058	44,652	11,594	1,801	29,099
0	0	0	0	0	0	0	0
<12,000>	<9,500>	2,500	<-51,180>	<-57,000>	<5,820>	<-6,391>	<-48,887>
5,226	3,375	<1,851>	28,288	21,880	<6,408>	1,576	37,338
5,388	4,315	<1,073>	27,052	29,183	2,131	1,808	16,734
2,761	2,055	<706>	18,699	17,105	<1,594>	2,539	22,630
2,876	2,555	<321>	25,421	25,495	74	2,540	20,802
0	0	0	0	0	0	0	0
0	0	0	0	0	0	0	0
12,574	4,455	<8,119>	59,812	30,205	<29,607>	2,885	62,373
0	0	0	0	0	0	0	0
0	0	0	0	0	0	0	0
0	0	0	0	0	0	0	0
35,283	51,524	16,241	170,550	299,695	129,145	10,377	115,004
1,990	1,925	<65>	9,749	11,960	2,211	270	5,883
2,953	735	<2,218>	8,675	4,518	<4,157>	<689>	<-7,793>
0	0	0	97	0	<97>	0	15
0	0	0	0	0	0	0	0
0	0	0	345	0	<345>	0	1,452
0	305	305	0	1,830	1,830	0	0
3,806	0	<3,806>	3,806	0	<3,806>	0	0
238	1,132	894	2,319	5,792	3,473	<717>	1,795
660	0	<660>	660	1,200	540	290	955
2,968	2,000	<968>	38,638	12,000	<26,638>	14,603	85,329
38,826	33,108	<5,718>	167,847	182,158	14,311	8,009	77,532
0	0	0	0	0	0	0	0
0	0	0	0	0	0	0	0
0	0	0	0	0	0	0	15,403
0	0	0	0	0	0	0	0
292,835	357,539	64,704	1,861,270	2,198,937	337,667	170,124	1,670,101
925,145	1,027,344	102,199	5,459,851	6,185,366	725,515	558,569	4,512,326
83,865	138,013	<-54,148>	<502,968>	795,694	<-1,298,662>	<-378,636>	<-1,711,925>
53,064	57,014	3,950	345,375	352,742	7,367	37,614	293,917
76,068	81,116	5,048	347,070	442,364	95,294	22,130	220,872
46,018	54,058	8,040	208,550	271,408	62,858	13,820	138,365
27,036	26,271	<765>	112,062	152,636	40,574	7,097	74,629
49,290	53,731	4,441	247,298	289,888	42,590	13,730	144,778
38,525	79,998	41,473	514,477	508,307	<6,170>	73,121	489,441
16,607	15,357	<1,250>	109,110	111,352	2,242	17,531	84,459
48,921	62,376	13,455	288,590	374,252	85,662	50,982	301,769
355,528	429,921	74,393	2,172,533	2,502,949	330,416	236,026	1,748,230
<271,663>	<291,908>	20,245	<2,675,501>	<1,707,255>	<968,246>	<-614,662>	<-3,460,155>
206,904	243,548	<-36,644>	1,046,896	1,518,595	<-471,699>	47,570	670,846
75,046	78,961	<-3,915>	395,542	510,307	<-114,765>	21,214	229,515
131,858	164,587	<-32,729>	651,354	1,008,288	<-356,934>	26,356	441,331
9.14	8.57	0.57	9.03	8.44	0.60	8.89	8.07
10.94	10.71	0.23	11.10	10.71	0.40	10.28	10.38
8.11	7.54	0.57	7.77	7.29	0.49	7.78	6.88
24,197	26,988	2,791	138,809	162,128	23,319	12,850	109,665
48.75	52.99	<-4.24>	41.13	52.32	<-11.19>	18.19	30.32

LICENSING & SERVICES  
INCOME STATEMENT

JAN. 06(01/01/23-01/28/23)			FISCAL YEAR 22-23			FISCAL YEAR 21-22	
CURRENT MONTH			YTD 6 MO(07/31/22-01/28/23)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE	MONTH	YTD
7,930	8,700	<770>	46,430	47,100	<670>	2,755	41,596
0	5,000	<5,000>	0	30,000	<30,000>	1,050	8,525
7,930	13,700	<5,770>	46,430	77,100	<30,670>	3,805	50,121
0	492	492	666	3,177	2,511	<0>	80
7,930	13,208	<5,278>	45,764	73,923	<28,159>	3,805	50,041
100.0	96.4	3.6	98.6	95.9	2.7	100.0	99.8
100.0	97.2	2.8	98.8	96.4	2.4	100.0	99.8
0.0	95.0	<95.0>	0.0	95.0	<95.0>	100.0	100.0
209,760	211,179	<1,419>	2,217,421	2,111,918	105,503	309,692	2,218,948
127,961	126,942	1,019	776,903	745,646	31,257	119,692	699,112
18,819	18,819	<0>	112,913	112,914	<1>	18,409	110,455
0	84,000	<84,000>	80,091	504,000	<423,909>	8,640	23,640
356,540	440,940	<84,400>	3,187,328	3,474,478	<287,150>	456,433	3,052,154
364,470	454,148	<89,678>	3,233,092	3,548,401	<315,309>	460,238	3,102,195
31,706	47,491	15,785	240,219	284,943	44,724	45,145	257,655
0	1,833	1,833	0	10,998	10,998	0	0
31,706	49,324	17,618	240,219	295,941	55,722	45,145	257,655
399.8	360.0	<39.8>	517.4	383.8	<133.5>	1,186.5	514.1
10,805	22,346	11,541	109,713	134,129	24,416	15,051	117,888
13	375	363	893	2,250	1,357	233	605
391	495	105	2,644	2,970	326	474	2,794
39	100	61	398	600	202	0	28
1,358	8,334	6,976	5,962	49,996	44,034	1,500	9,750
0	750	750	527	4,500	3,973	0	287
1,333	4,267	2,934	11,841	25,598	13,757	2,940	18,466
0	17,526	17,526	1,188	105,156	103,969	<62,107>	87,880
28	6,459	6,431	8,030	43,246	35,216	0	10,580
0	0	0	0	500	500	0	0
0	10,000	10,000	3,933	20,000	16,067	8,640	22,590
2,917	5,575	2,658	32,782	33,450	668	3,200	24,783
185	1,750	1,565	185	10,500	10,315	750	5,250
3,800	5,133	1,333	13,768	30,798	17,030	4,166	34,181
945	0	<945>	144,726	243,445	98,719	25,000	270,354
19,828	20,285	457	179,976	139,991	<39,985>	25,889	130,006
75,407	61,323	<14,084>	667,388	450,190	<217,198>	99,686	465,929
117,047	164,718	47,671	1,183,954	1,297,319	113,365	125,423	1,201,372
148,753	214,042	65,289	1,424,172	1,593,260	169,088	170,568	1,459,027
215,717	240,106	<24,389>	1,808,920	1,955,141	<146,221>	289,670	1,643,168
2,661	4,199	1,538	23,140	26,323	3,183	4,372	26,861
18,240	20,963	2,723	153,876	151,877	<1,999>	31,834	174,830
11,737	14,868	3,131	97,628	97,422	<206>	20,520	113,466
6,896	7,225	329	52,024	56,403	4,379	10,538	62,443
12,572	14,778	2,206	115,664	104,652	<11,012>	20,387	114,887
19,823	41,178	21,355	264,729	261,646	<3,083>	37,625	251,847
8,545	7,904	<641>	56,144	57,312	1,168	9,021	43,459
1,526	2,575	1,049	8,935	15,454	6,519	2,539	15,236
82,001	113,690	31,689	772,140	771,089	<1,051>	136,836	803,028
133,716	126,416	7,300	1,036,779	1,184,052	<147,273>	152,834	840,140







FACILITIES  
EXPENSE STATEMENT

JAN. 06(01/01/23-01/28/23)			FISCAL YEAR 22-23			FISCAL YEAR 21-22	
CURRENT MONTH			YTD 6 MO(07/31/22-01/28/23)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE	MONTH	YTD
139,071	148,875	9,804	1,023,128	952,175	<70,953>	138,993	887,144
307	15,117	14,810	5,758	93,601	87,843	2,187	16,900
0	1,332	1,332	2,531	8,658	6,127	727	3,347
<8,028>	<760>	7,268	<11,561>	<4,680>	6,881	0	<8,254>
<12,272>	<12,427>	<155>	<65,062>	<74,562>	<9,500>	<383>	<46,878>
0	<4,000>	<4,000>	<2,666>	<24,000>	<21,334>	<4,247>	<25,203>
119,080	148,137	29,057	952,127	951,192	<935>	137,278	827,057
68,813	89,956	21,143	584,465	576,279	<8,186>	66,365	498,339
<173>	80	253	3,201	1,560	<1,641>	36	1,176
772	1,035	263	5,338	6,210	872	823	6,222
0	0	0	4,216	4,500	284	0	0
0	0	0	0	500	500	0	12,000
6,335	5,200	<1,135>	42,386	31,200	<11,186>	3,338	23,731
17.2	10.8	<6.4>	11.3	7.2	<4.1>	22.3	14.0
2,028	3,420	1,392	19,505	20,520	1,015	3,348	18,291
1,234	1,790	556	9,583	10,515	932	981	10,947
431	365	<66>	2,976	4,715	1,739	414	2,327
21,618	27,550	5,932	144,933	178,400	33,467	32,440	211,299
3,431	5,150	1,719	29,765	30,900	1,135	<1,437>	27,213
0	400	400	1,608	800	<808>	0	561
2,882	600	<2,282>	4,099	6,600	2,501	287	1,185
<7,335>	500	7,835	<2,963>	3,000	5,963	<103>	<10,594>
2,619	7,275	4,656	26,530	29,550	3,020	4,213	22,815
11,048	9,650	<1,398>	48,285	62,740	14,455	7,948	49,963
<293>	3,909	4,202	13,394	23,454	10,060	0	15,803
410	775	365	10,447	4,650	<5,797>	583	5,362
0	0	0	0	4,100	4,100	0	2,026
<109,111>	<32,108>	77,003	<109,111>	<204,894>	<95,783>	0	0
4,711	125,547	120,836	838,657	795,299	<43,358>	119,237	898,667
123,790	273,684	149,894	1,790,785	1,746,491	<44,294>	256,515	1,725,723
30,117	32,112	1,995	176,997	192,670	15,673	25,182	151,387
30,117	32,112	1,995	176,997	192,670	15,673	25,182	151,387
153,907	305,796	151,889	1,967,782	1,939,161	<28,621>	281,698	1,877,110
<126,906>	<263,536>	<136,630>	<1,694,759>	<1,674,508>	20,251	<240,872>	<1,612,288>
<8,585>	<8,585>	0	<51,510>	<51,510>	0	<8,764>	<52,584>
<3,322>	<3,322>	0	<19,932>	<19,932>	0	<3,411>	<20,466>
<4,516>	<8,462>	<3,946>	<60,304>	<54,090>	6,214	<8,571>	<57,369>
<10,579>	<21,891>	<11,312>	<141,277>	<139,121>	2,156	<20,079>	<134,402>
<153,907>	<305,796>	<151,889>	<1,967,782>	<1,939,161>	28,621	<281,698>	<1,877,110>
0	0	<0>	0	0	0	0	0

UTILITIES  
EXPENSE STATEMENT

JAN. 06(01/01/23-01/28/23)			
CURRENT MONTH			
ACTUAL	BUDGET	VARIANCE	
13,421	5,999	<7,422>	Chiller Water
50,855	51,938	1,083	Elec-Non Air Cond.
10,692	9,620	<1,072>	Water-Non Air Cond.
6,311	6,090	<221>	Steam-Non Air Cond.
7,204	5,287	<1,917>	Gas
<1,804>	<12,500>	<10,696>	Energy Management
<22,617>	<6,976>	15,641	UCLA Cost Sharing
64,062	59,458	<4,604>	TOTAL OTHER CONTROL.
64,062	59,458	<4,604>	TOTAL CONTROLLABLE EXP
<54,705>	<50,591>	4,114	Allocated-Svs and Ent
<2,055>	<2,055>	0	Allocated-USAC
<795>	<795>	0	Allocated-GSA
<1,947>	<1,800>	147	Allocated-Comm Board
<4,560>	<4,217>	343	Allocated-A & SS
<64,062>	<59,458>	4,604	TOTAL OTHER
0	0	<0>	TOTAL EXPENSE

FISCAL YEAR 22-23			FISCAL YEAR 21-22	
YTD 6 MO(07/31/22-01/28/23)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	MONTH	YTD
115,472	95,216	<20,256>	5,515	46,965
245,091	288,797	43,706	44,035	218,571
37,981	51,934	13,953	10,142	34,627
19,283	30,178	10,895	4,222	17,511
25,870	24,094	<1,776>	3,605	11,043
<1,804>	<12,500>	<10,696>	0	0
<22,617>	<50,161>	<27,544>	0	0
419,276	427,558	8,282	67,519	328,717
419,276	427,558	8,282	67,519	328,717
<359,425>	<366,828>	<7,403>	<57,749>	<278,219>
<12,330>	<12,330>	0	<2,088>	<12,528>
<4,770>	<4,770>	0	<813>	<4,878>
<12,789>	<13,055>	<266>	<2,055>	<9,900>
<29,962>	<30,575>	<613>	<4,814>	<23,193>
<419,276>	<427,558>	<8,282>	<67,519>	<328,717>
0	0	<0>	0	0